

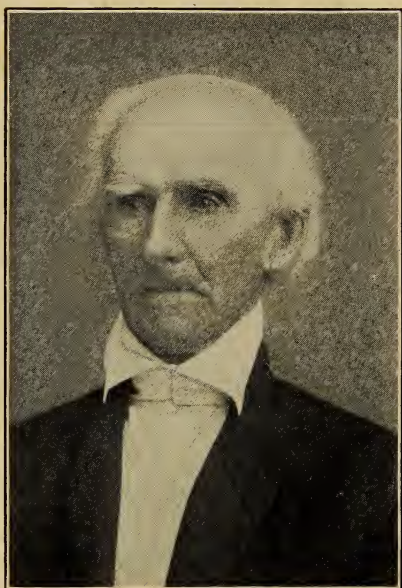
HIGH POINT NORTH CAROLINA



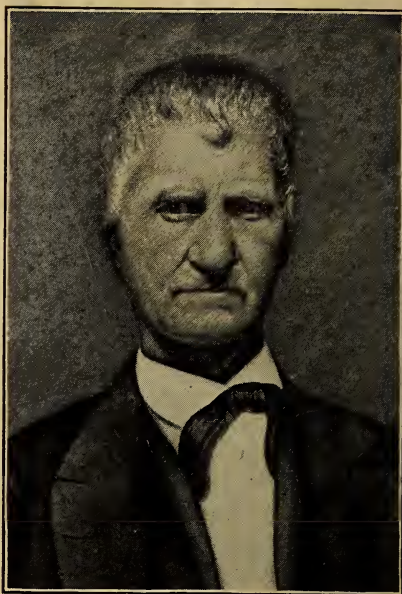
By J. J. FARRISS

Seventh Edition

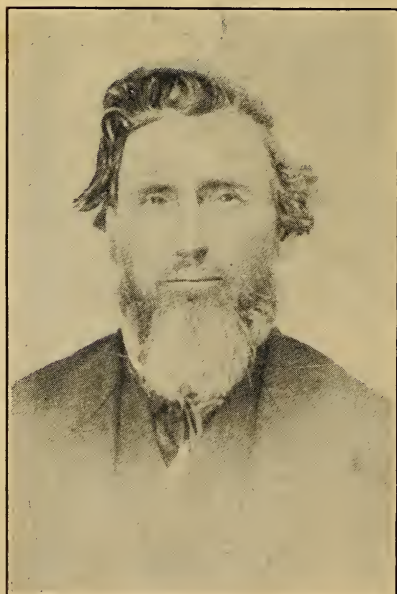
1915a



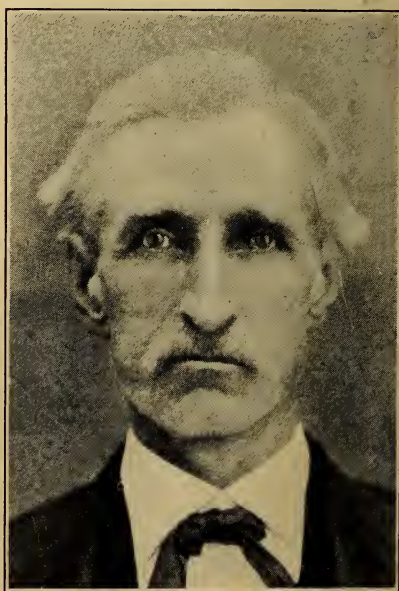
John Carter



Richard B. Armfield



John A. Bain

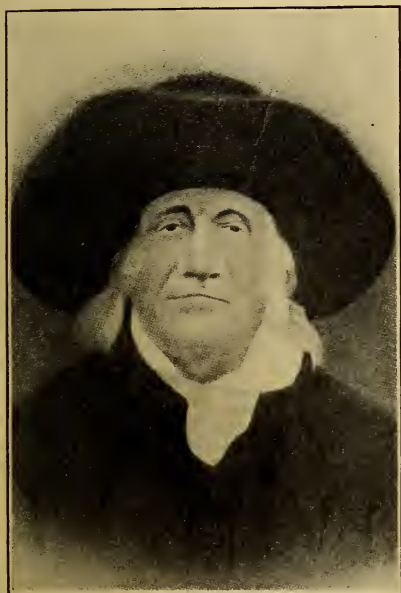


Wyatt F. Bowman

Early History

There are some incidents connected with the early history of High Point which may be of interest to those who now enjoy the advantages of this prosperous city.

It seems that the spot on which the town was built was always a favorite meeting place for travellers, traders and local farmers. The famous plank road from Bethania via Salem to Fayetteville ran through here, and it was in the early fifties that the settlement began to build up. The original farm owners here then were John Carter, John A. Bain, Reuben Sechrest, Abram Jones, Nathan Kendall and possibly others.



Nathan Hunt



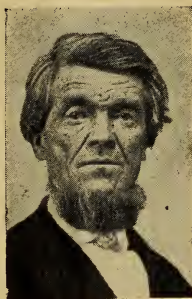
Nathan Hunt, Jr.
High Point's First Mayor

When the surveyors of the North Carolina Railroad reached here and pitched their tents where the Jarrell Hotel now stands, Capt. Gregg, the chief engineer of the squad, said to his companions "Boys, this is the highest point along the entire line, so we will drive a stake here and call it High Point." And so the name holds today.

As soon as the railroad was completed this place became the shipping point for towns and villages far and near. Salem, Bethania, Danbury on the west, Asheboro, Randleman, Cedar Falls and other factory towns on Deep river received and shipped their goods from High Point. Mr. Fries, of Salem, who was a manufacturer and a prominent business man, maintained a large warehouse here, occupying the site where the signal station at Main street crossing is now located. This warehouse was burned during the war.

The fact that many people from surrounding counties necessarily came to High Point on business with the railroad agent they were attracted by the natural advantages and promising future of the place, and eventually became citizens of the town. Little is known of the community prior to 1855, except that it was a great trade center for all kinds of produce and stock. People from the mountains and from the east often met here and camped and traded for weeks. Under this policy stores soon sprang up and when the town was incorporated in 1859, there was quite a settlement and the citizens had planned for the town to grow. Sewell Farlow, Seborn Perry and James Campbell were first among the prominent merchants. They continued in business long after the town had begun its prosperous career. About the time the town was laid out the old plank road was in evidence and aided much in bringing the community into general notice.

The stage coaches ran regularly between Bethania and Salem to Fayetteville. At that time Fayetteville was a business center and business men in the west used the stage coach



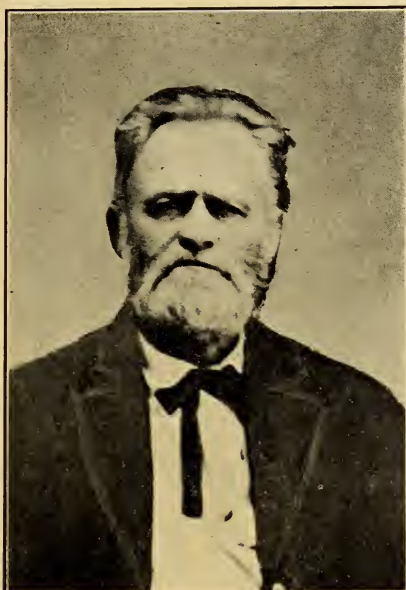
Reuben Sechrest

in travelling to and from this important trade center. There are people residing along the route now who love to tell of the stage coach, its fast schedule, the expert bugler and the thrill it gave to a community when it entered. At High Point there was an "Inn" where the passengers were provided with meals and the horses changed. Near the Quaker grove there was located one of many saw mills which were run exclusively to keep the road in repair. The stock in the plank road was owned by people all along the line, but Jonathan Worth and Mr. Fries were prominent in its management. Little by little the plank roads began to go down and shortly after the railroads began to open up greater advantages they were discontinued as far as operating them as an investment was concerned. They played an important part in the history of the State and at that time the movement was considered as progressive.

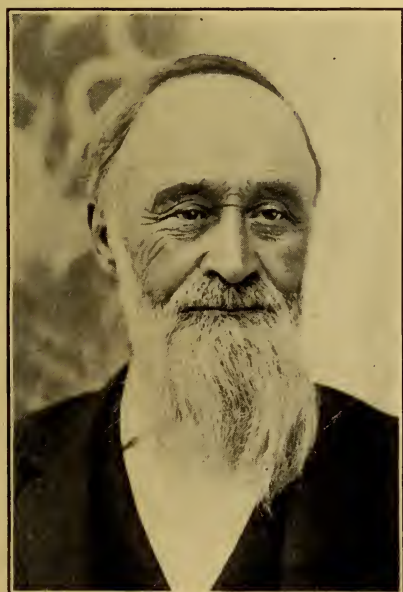
High Point was incorporated in May, 1859. At that time there were probably 250 or 300 people here. There was a meeting at Sewell Farlow's store (which stood midway the Elwood Hotel block) for the purpose of talking over a char-



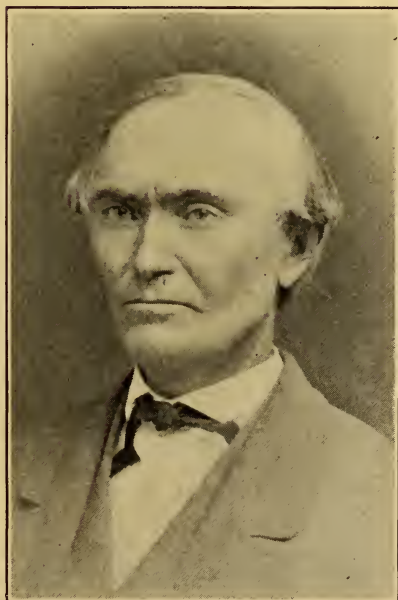
Jacob T. Brown



E. C. Farabee



Capt. W. H. Snow



James A. Campbell

ter for the town. At this meeting it was decided to ask for a charter and the following was adopted and subsequently passed by the Legislature:

First Charter

An Act to Incorporate the Town of High Point, Guilford County:

Section 1. Be it enacted by General Assembly of the State of North Carolina, and it is hereby enacted by the same, That a town is hereby established in the County of Guilford by the name of High Point; the corporate limits of said town are hereby declared to be one mile North,



Dr. A. J. Sapp

South, East and West from the Cross where the Fayetteville and Winston Plank Road crosses the North Carolina Railroad in said town, making a square of two miles.

Sec. 2. Be it further enacted that the government of said town of High Point shall be vested in the following persons and their successors in office: Robert C. Lindsay, John Carter, Sewell Farlow, Eli Denny and Jeremiah Piggott.

Sec. 3. Be it further enacted that the Commissioners are hereby incorporated into a body corporate by the name of Commissioners of the Town of High Point, etc.

Sec. 4. Be it enacted that no person shall retail spirituous liquors within the corporate limits, under penalty.

Sec. 5. Be it further enacted that an election shall be held in each and every year on the first Monday in February for

members of the House of Commons and for five Commissioners, who shall hold office for one year.

Sec. 6. Commissioners appointed under this act shall continue to act until their successors are appointed.

THOS. SETTLE, JR.,
Speaker House Commons.

HENRY T. CLARK,
Speaker Senate.

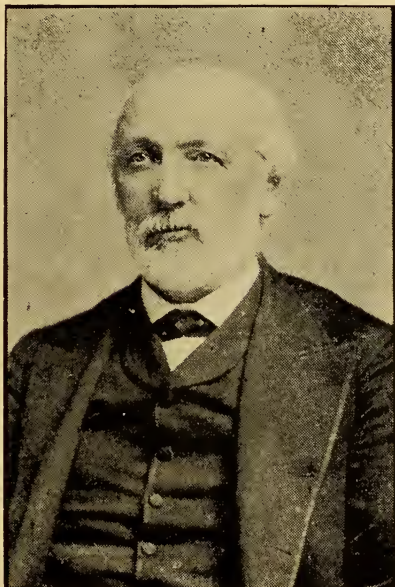
Read three times and ratified in General Assembly this 26th day of May, 1859.

The commissioners met July 28, 1859, and elected Dr. R. C. Lindsay chairman. The minutes do not show the election of a mayor during the first year.

On August 1, at a regular meeting of the commissioners, John W. Lambeth was elected police officer of the town.



Seaborn Perry



Manliff Jarrell

In December, 1859, John Carter and Nathan Hunt were appointed to enquire and determine about a calaboose, which was afterwards located.

At the regular election in February, 1860, Nathan Hunt, Jr., was elected mayor.

The new board consisted of R. C. Lindsay, Sewell Farlow, Eli Denny, Reuben Sechrest and Wiley Bowman.

In February, 1860, a patrol was appointed for the town composed of E. C. Farabee, Zimri Burns and Franklin Erwin, whose duty it was to patrol the town once a week and report to the mayor once every two weeks. The salary was fixed at one dollar per month. If any man failed to act as patrol he was fined \$5.00.

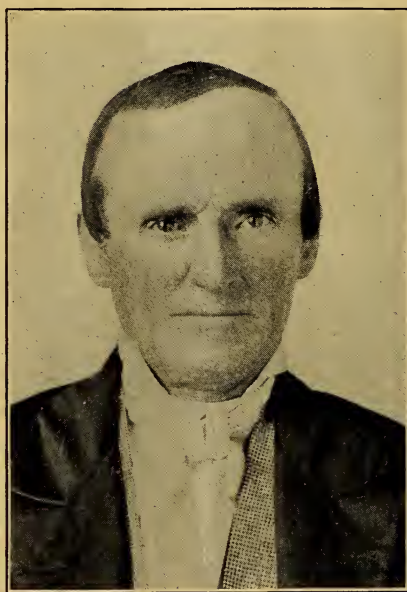
The first sidewalks laid out were eight feet wide.

The Board usually met at Sewell Farlow's store.

Very little progress was made from 1860 until the close of the war. During the war High Point harbored some of the sick, a few refugees and was at a standstill in business. Quite a number of the High Point boys volunteered in the companies formed at Winston and Greensboro.

In 1867 the town had taken on new life. The two hard years after the surrender had been gone through and there was a better feeling. At that time and up to 1870 the following citizens were active in behalf of the community, but all have passed "over the river" except five. No town had a better beginning in sturdy citizenship:

Wesley Clinard, Green Johnson, E. C. Farabee, Dr. A. J. Sapp, Dr. Wm. Pugh, Seaborn Perry, James A. Campbell, M.



Sewell Farlow

Jarrell, N. C. Jarrell, H. C. Bencini, Sewell Farlow, R. F. Sechrest, T. A. Sechrest, Tyson Sechrest, R. J. Bell, A. B. Smith, Joseph Ellison, Thomas Burns, Zimri Burns, John A. Bain, Peter Thurston, Absalom Brown, J. F. Newlin, Dr. A. King, A. V. Sullivan, Rev. P. H. Dalton, A. C. Jones, J. L. Pleasants, Capt. W. H. Snow, Jacob T. Brown, E. T. Corbett, Eli Denny, Kelly Boggs, W. G. Barbee, D. L. Clark, John Gurley, Robert Gurley, W. F. Bowman, Wm. Bowman, Rev. W. G. Matton, O. S. Causey, Jeff Whitfield, P. N. Wheeler, J. A. Lindsay, J. N. Campbell, Dr. W. O. Jones, Dr. N. B. Drake, J. F. Payne, Dr. R. C. Lindsay, Wm. Rommel, George Williams, F. M. Keith, Jacob Maynard, Handy Ayers,

Wm. Core, Henry Clapp, Quincy Pitts, Wm. Martin, B. F. Jordan, W. T. Rankin, Jabez Guyer, Henry Weedon, Wm. Suits, A. J. Willis, Samuel Tomlinson, L. B. Horney, Barney Payne, Deborah Gurley, H. C. Bowman, J. W. Sechrest, W. C. Denny, Lyndon Burns, J. Wesley Welborn, Geo. H. Fisher, Sr., Rev. Wm. Burns, G. G. Burns, Jeremiah Piggott, John Carter, Wm. Piggott, J. L. Waldrop, H. B. Sapp, Milliken Hockett, Rev. J. B. Richardson, A. C. McCoughan, Eli Russell, H. Alexander, Samuel Jordan, Jonathan Welch and Ransom Harris.

The attention of the community was somewhat diverted from merchandise and country trade when Seaborn Perry,



A. B. Smith



D. L. Clark

Capt. W. H. Snow and J. A. Barker became interested in the manufacture of mill supplies, shuttle blocks and building materials. Some time later a tobacco factory was operated by the Messrs. Pickett and a cotton mill by Mr. O. S. Causey.

In 1889, however, when the real manufacturing spirit struck the community there were only half a dozen manufacturing plants here, which included Snow & Dalton, J. A. Barker & Sons (sash and blinds), W. P. Pickett & Co., and J. H. Jenkins Co. (tobacco), J. Elwood Cox, shuttle blocks; Empire Plaid Mills operated by O. S. Causey, Capt. W. H. Snow's Modern Barn. The new era began when the first furniture factory was organized by J. H. Tate, T. F. Wrenn and E. A. Snow, the subsequent history of which may be read in this book.



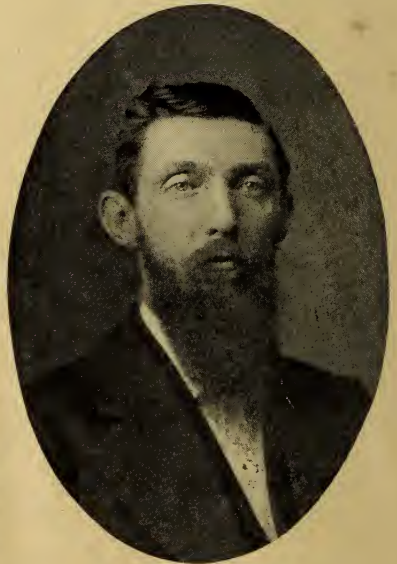
Rev. Dr. J. B. Richardson



Dr. J. J. Cox



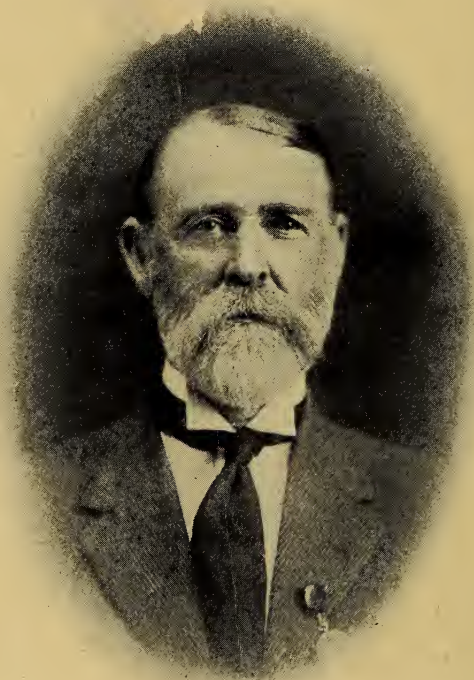
J. H. Millis



John A. Lindsay

The New Era





W. P. Pickett
Mayor City of High Point



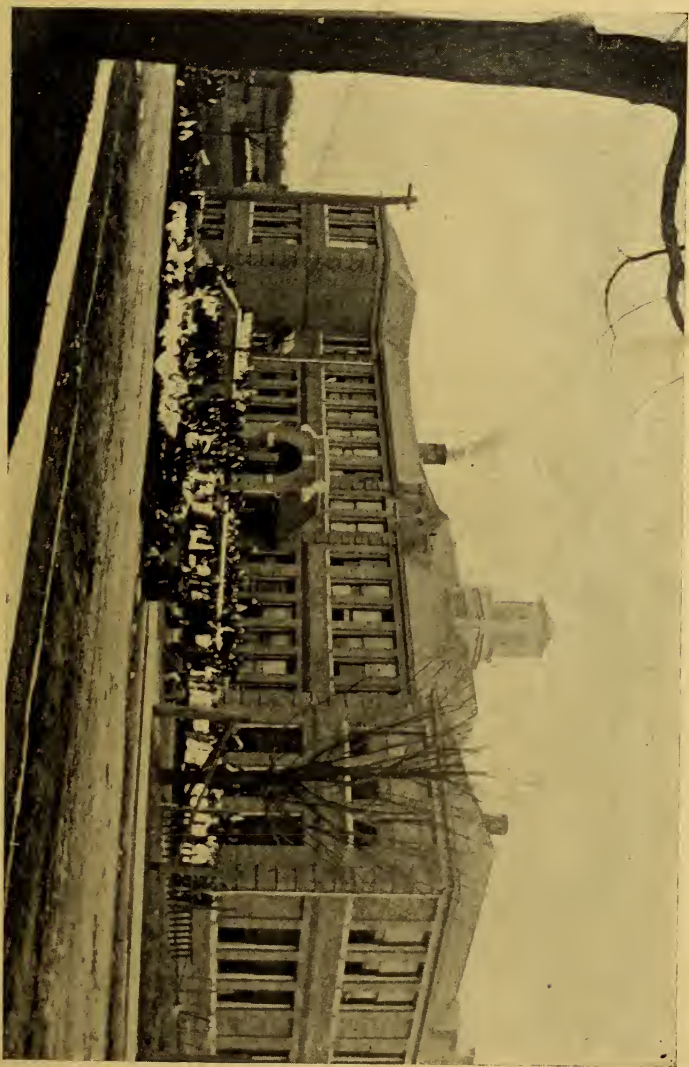
City Council

Sitting: Left to right, Mayor W. P. Pickett, S. L. Davis
Standing: Left to right, A. H. Alexander, R. B. Terry, C. D. Smith



Last School Board Under Old Charter

Standing : Left to right, J. J. Farris, Dr. W. J. McAnally, V. W. Idol, C. F. Tomlinson, Dr. W. A. Hayes, H. A. White, J. H. Petty, A. B. Horney
 Sitting : Left to right, A. E. Tate, J. Elwood Cox, Chairman : W. H. Ragan, W. P. Ragan



Elm Street School Building

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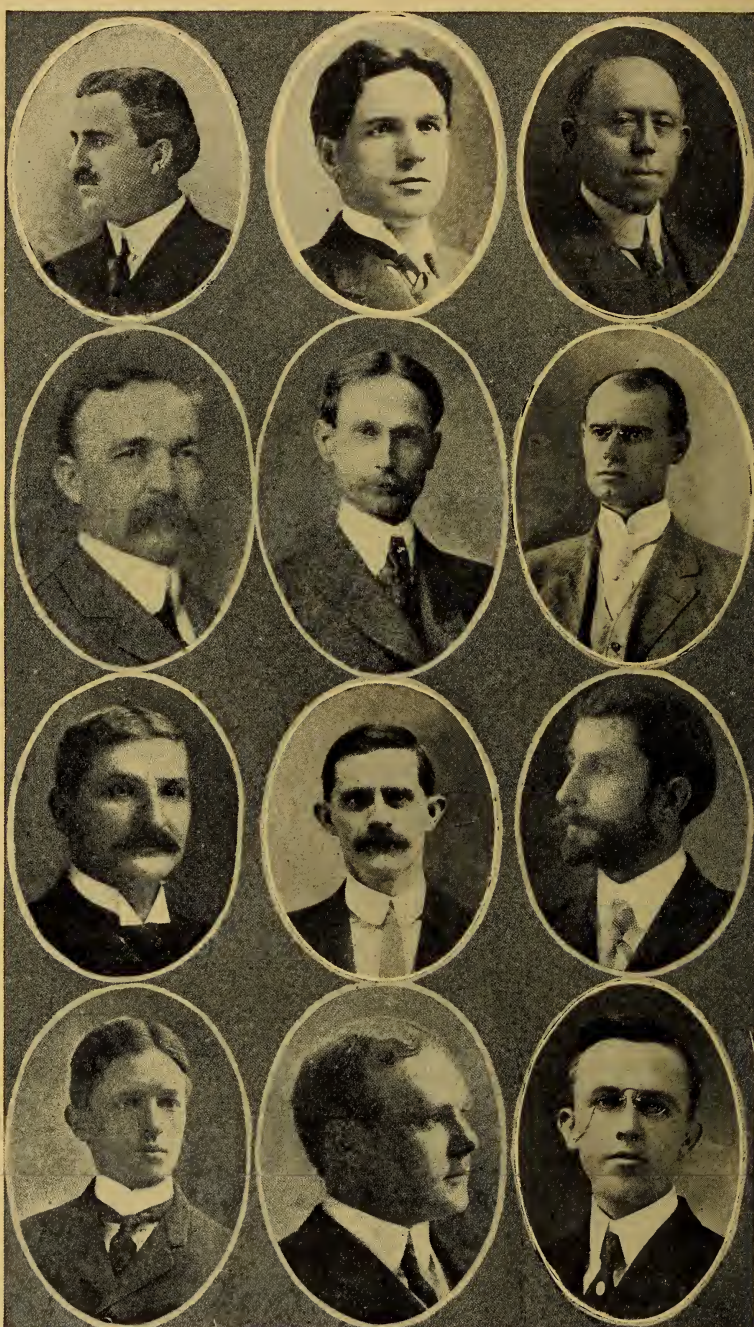


Elks' Home



High Point Ministers' Association

Back Row : Left to Right R. C. Stubbins, Mechanicsville M. P. Church : L. W. Blackwelder, St. Mary's Episcopal : C. P. Coble, 1st Presbyterian : J. M. Hilliard, Green Street Baptist : G. T. Rowe, D. D., Wesley Memorial : P. D. Brown, Lutheran : L. A. Peeler, 1st Reformed : A. G. Dixon, 1st M. P. Church, Front row : Left to right, L. W. McFarland, Friends : C. C. Wagoner, Bethel Reformed : W. C. Byrum, Main St. M. E. Church : A. W. Claxton, D. D., First Baptist : F. L. Fiddler, West End Baptist : W. H. Townsend, East End M. E. Church : D. R. Williams, Welch Memorial M. P. Church



Board of Governors Manufacturers' Club

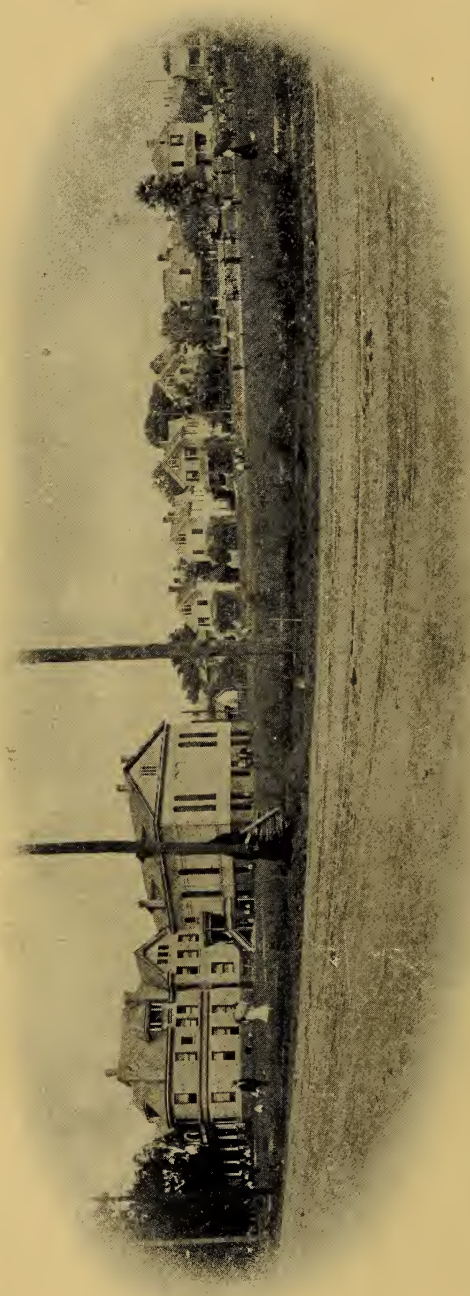
Fred N. Tate
J. Elwood Cox
J. W. Harris
R. H. Wheeler

T. D. Gilliam
J. J. Farriss
J. H. Dobbs
C. F. Tomlinson

H. W. Kronheimer
J. E. Marsh, President
A. E. Tate
R. B. Terry



Manufacturers Club



Main Street School Grounds



Peoples House Furnishing Co.



South Main Street School Building

The New Era



The industrial progress of the South has been so marked during the past few years that it is well to make a record of it. In some centers the success has been almost phenomenal. The history of High Point is in part a history of the manufacturing business in certain lines and the progress made has been the subject of favorable

comment both at home and abroad. The reader will find here the best that obtains in the building of a city as he follows closely the history of each individual enterprise, and especially interesting the career of the men who have aided in the work. With an originality and foresight far in advance of that in most Southern cities, they have builded well.

That High Point is one among the best known towns in the South is not questioned, and it is becoming better known every year. This is largely due to the fact that the number of factories which turn out varied manufactured products is larger than that of any other Southern town. In a few years the town has grown to be a manufacturing center. It is no longer a question of building a city, but only as to how large we are to make it. Every year shows an increase not only in the number of plants and a corresponding increase in all other lines, but the interests are becoming more varied which strengthens the basis principles on which the town is conducting its work. It is the mission of this book to follow in detail the work which has been accomplished by the people from year to year. That their record will compare most favorably with that of any other American town we are confident.

A few years ago there was not a factory in High Point of any size. Its business consisted of the same lines of trade that characterized other Southern towns. There was a small cotton factory, a tobacco factory, and one or two wood-working plants. They did the average business of similar enterprises and sold the output either to one firm North or retailed it in nearby markets.

The first furniture factory was built in 1892. It was successful from the beginning. It had only been in operation a year or so when some of the men who started the business erected another plant. A third followed the next year. Then there were two, three, four, all in the space of five years, and at the beginning of the seventh year after the inauguration of the first furniture factory the city had ten. The citizens of the town, old and young, believed thoroughly in manufacturing and put their small savings in new enterprises. In this way High Point has been built—little by little and by united effort

on a policy in which all believed. High Point differs from most manufacturing towns on this one point—her people did not wait for outside capital to come, which is demonstrated by some of the large plants in other communities and controlled by only one or two men. But her citizens erected new factories with their own money, large or small, as fast as they could make it, turning it back into new enterprises, enlarging the smaller plants. Some of these plants have as many as 50 stockholders. So thoroughly was the manufacturing spirit instilled into the people that the highest ambition of the young man was to save enough money to put it into a factory. Many of these young men are among our most successful men today.

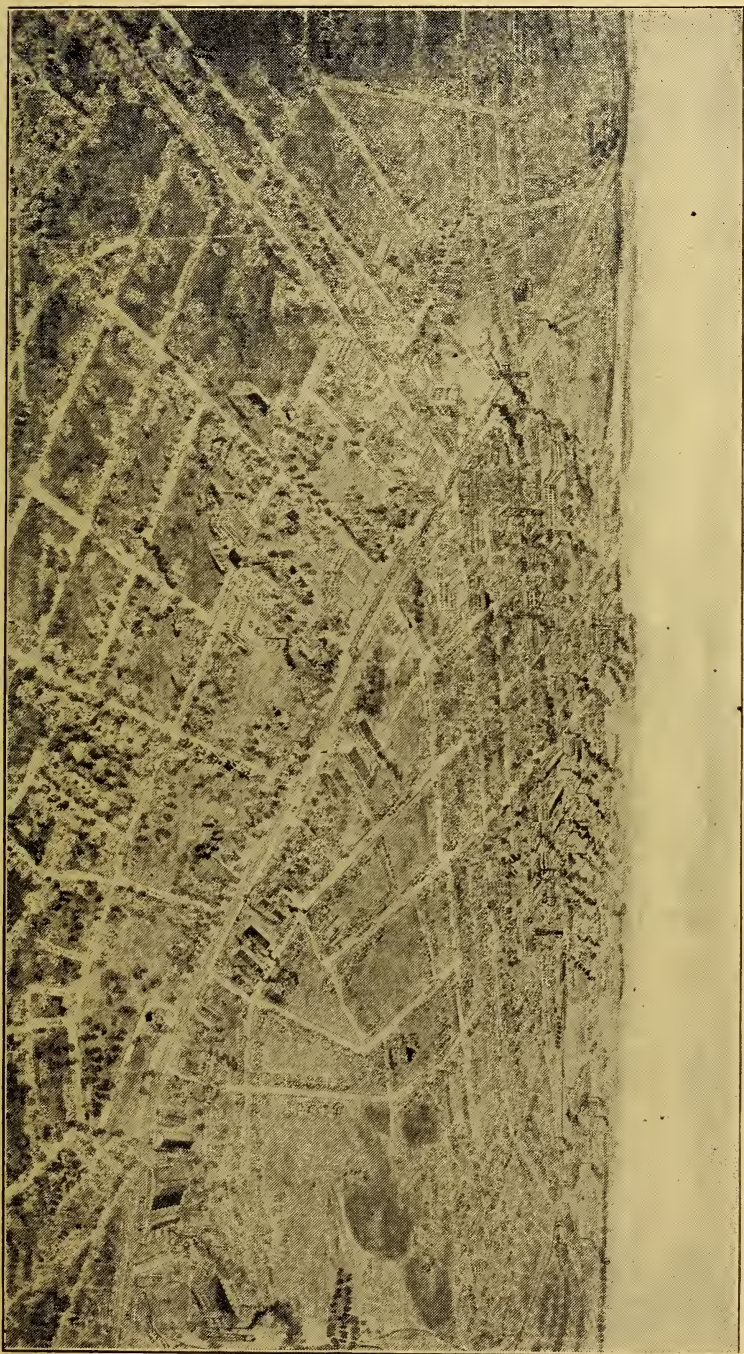
One of the strongest points in the character of the town is its cosmopolitan spirit. It is free from any sentiment that sometimes acts as a barrier to progress, giving the "cold shoulder" to newcomers who do not think exactly like their new acquaintances. This spirit when carried to excess has



held back the progress of some towns for half a century. It is a sentiment unjust and unfair.

High Point has always given the glad hand to newcomers and never questions their religious belief or political affiliations. This seems a little thing on first thought, but it goes for much in the upbuilding of every community. An American likes to be free and unhampered in these things, and if he is true blue he will not lend his presence to a community that does not permit freedom of thought and action within the bounds of good citizenship.

The spirit of welcome that pervades the community together with its other advantages, has brought about an unprecedented growth. The stranger is not long a stranger here. He is made to feel at home and given opportunities in business not offered in other towns in the South. During the past few years there has been a great influx of population and the census of 1914 showed a population of 12,000. In 1890 there were 2,200 people in High Point, according to official figures. In 1900 there were about 5,000. The town has reached that position among the smaller cities where its growth will be much



Map Showing Location of Streets

more rapid in the future than it has been in the past. There are in operation in the city 65 manufacturing enterprises. The natural increase in the capacity of the mills already in operation will bring about the realization of all that the most sanguine could expect.

Since High Point is known as a furniture market, the largest in the South, we should speak of its peculiar advantages. So varied is the style of furniture manufactured that dealers find it convenient and profitable to buy here. This is true, both for large and small orders. Here the small retailer may place in one car all kinds of furniture needed in his store, at a large saving in freight charges. On the other hand, the large buyers of specific kinds may fill cars of any article his taste or needs may suggest. And, best of all, he can secure the goods at lower rates than from other factory towns and as



Residence of S. L. Davis

first class goods in every respect, of the grade manufactured. Dealers have found this an important item. High Point makes practically every line of furniture.

While the furniture industry is large, we would not leave the impression that there are not other great interests here. In a manner the manufacturing interests of the town are diversified. In the wood-working business alone almost every line of goods is made, and many of the factories make a specialty of one line. Among other articles manufactured in High Point are overalls, hosiery, silk, glass, tobacco, pants, wheels, electric cars, paints, engines, bed springs, cotton goods, yarns, iron beds, roller flour, buggies, show cases and numerous other goods which find a ready sale. High Point has more diversified manufacturing plants than any other Southern city.

Those who come South to engage in the manufacturing

business first ask about the labor problem. There is no problem here. Labor as a rule receives a just return for services rendered and as a rule it may be said that there is no unrest or uneasy feeling among either the employer or employe. The aggregate net wages received by an operative is not so large as in Michigan, but the net profit that accrues to the laborer is equally as much, if not more. In the colder climate the difference in wages goes for heavier and warmer clothing, coal bills, rents and other things not required in this climate. In Michigan the workman burns coal seven to nine months in the year, the clothing for his children is more ex-



Residence of F. N. Tate

pensive and other expenses in proportion. It has been demonstrated.

There has been very little interference with labor. This in a measure would destroy to a large extent that condition which at present operates so successfully for the mutual advantage of manufacturer and employe. There is a good feeling existing between the employer and employe. Contrasted with the position and conditions of the workingman under other conditions the workmen of High Point have everything in their favor. With the latter is a growing prosperity and an ever opening opportunity that the working men under the control of others in the cities have not. There is a condition among the workingmen of High Point seldom found in any other community. Many of the operatives in the factories own their homes. The way was provided through local building and

loan associations and every one is encouraged to buy a home and pay for it through one of the numerous series which are kept up in the community. This is done by monthly payments and it costs very little more than the house would rent for. Every seven years a large number of citizens become owners of homes, as it takes only about 84 months for one of these series to mature. It has been said that a larger proportion of workingmen in High Point own their homes than in any community in the South. It has all come about by the co-operation of the employer and employe referred to above.



Residence of J. Carl Hill

We have given a few of the reasons for growth held by the manufacturers and most of the workingmen of the town. As it now appears, High Point is solving, or has solved a great problem in its own way, and there is no reason to believe that the old era of prosperity both for employer and employe shall pass away. The common interest of both and the unusual conditions which exist here, must forever forbid any complications which would be mutually destructive.

Within the last few years many fine stores have been added. With the growth of the town the necessity has been met for

keeping as fine goods as may be found in any town of its size in the State. Today the purchaser of almost any line can find what he wants in High Point. In 1912 more modern stores were erected than any time previous, giving the business part of the city a metropolitan air.

During the past few years High Point has become a wholesale center. There are a number of wholesale merchants who give their exclusive time to the business and their trade extends over the greater part of Western North Carolina. Many of the wholesale houses have traveling salesmen. This line of business in High Point has increased very satisfactorily from year to year. Already there are two branch railroads that extend 70 miles and 40 miles respectively into the interior.

It is a significant fact that the wholesale business in the South has increased at an astounding rate since 1900, and there is no reason why these large establishments should not be maintained. Up to a few months ago the discrimination in freight rates was a drawback, but an adjustment of this matter has been made. High Point encourages wholesale houses.



South Main Street

An index to the enormous business done in High Point in the manufacturing line can be found by a reference to the railroad business done at this station. The amount of freight tonnage to and from High Point annually, is something enormous.

It is not too low an estimate to say that the annual freight bill of High Point has gone beyond \$1,500,000. Thousands of cars have been necessary to meet the demands of the factories to convey their output to every part of this country. Year after year the tonnage has increased. Within the last few years the increase in this particular has been over one thousand per cent. This may be taken as a fair indication of the steady commercial growth of the town within that time. To handle a large traffic the Southern Railway Company employs at the station a large number of clerks, assistants and operators, two yard engines to facilitate the solid car load shipments from the factories. During the busy season this force as large as it is, is compelled to work from 18 to 20 hours in order to

keep the tracks clear. The Carolina & Yadkin River Railroad has a correspondingly large force.

We have stated that the business of High Point is worth \$1,500,000 a year to the railroad. This is a conservative estimate. The receipts under normal conditions are from \$2,000 to \$4,000 a day, but the greater amount of revenue goes to the road from the heavy shipments originating here and which is



Residence of C. M. Hauser

collected at the destination. The passenger service here is quite heavy and in 1907 the Southern Railway Company completed a handsome passenger station. It might be well to note in this connection that the Southern Railway has given every factory in High Point a sidetrack, where it was possible to do so. The Carolina & Yadkin River Railway is preparing similar facilities by means of electric lines.



Banking

As may be seen by reference to other pages of this book High Point has admirable banking facilities. It has now one National bank ,two savings and trust companies and two State banks. Their growth has been commensurate with the growth of the town. They have contributed and still contribute as greatly toward the enlargement and progress of the city as any



Commercial National Bank

other one agency within its business circle. They are all regarded as safe institutions, having as officials and stockholders many of the leading capitalists of the community. The officials are known for their accomodating spirit. Any enterprise which has promise meets their full approval and hearty support.

While many larger towns are discussing the feasibility of municipal ownership the city of High Point has long ago set-

tioned that question in reference to its water and electric lights. The city is well lighted at moderate cost. The power is furnished by the large power plant of the North Carolina Public Service Company and the Southern Power Company.

The water is well filtered, the filtering plant being one of the best in the State. The reservoir is located within fifty acres of land, well protected from any sort of contamination. A stone dam strongly built and fitted with let-offs and other purifying apparatus gives an abundant supply of the purest soft water. Steam pumps, located at the reservoir, keep the picturesque tank (which is 175 feet high, on steel piers, on the highest point within the city limits) filled with 150,000 gallons



Wachovia Bank & Trust Company

of water and the 15 miles of water mains hold 500,000 gallons more. This gives an abundant supply, and, as it yields a pressure of 60 pounds to the inch, capable of being reinforced by powerful steam pumps, it is considered an adequate protection in case of fire. Many fire stations, located at convenient portions of the city, has the effect of cheapening insurance rates. These latter will become more and more reasonable after certain contemplated improvements in the factory district are carried into effect. Municipal ownership of the water plant



Bank of Commerce

makes the price of water for the citizens as low as can be found in any town in the State, and far lower than is had in most towns.

In 1914, at a cost of \$50,000, one of the largest and most up-to-date reservoirs was erected with a capacity of 5,000,000 gallons. This was one of the most advanced steps taken by any town in the State, and it is a great credit to the community.

Municipal ownership of water and sewerage systems are facts which unite with the comparatively nominal cost of taxation. At present this rate is \$1.45 on the \$100 property valuation, including school tax. Such a condition of things, existing



Home Banking Company

in an up-to-date modern town in every particular, is not short of marvelous. The attention of home-seekers and investors naturally and speedily turns to such a thriving place where one may hold real estate and carry on business without the feeling that he is being taxed to death. It also throws a side light on the high moral standing of the city government.

High Point values its law against open saloons. This principle, incorporated years ago, in its charter, has wrought much for the people and the city. There was one open period, just after the war, when the charter under military orders was sus-

pendent and a rule made that a citizen could not have more than one barrel of whiskey at any one time. Money that would have been spent in saloons has been invested in factories or put into homes, with the assistance of the prosperous building and loan associations.

The total rate of taxation for the city is \$1.45 on the \$100 valuation. The assessed value of taxable property in the city of High Point for the year 1914 was about \$4,000,000. School property of the city includes four very handsome buildings.

There are four well equipped volunteer fire companies with apparatus valued at \$50,000. It is a matter of general comment that High Point is better equipped in public improvements and schools than any town of 15,000 population in the South. Notwithstanding the fact that High Point has accomplished much, the work has only begun. The city has already miles of granolithic sidewalk, all alike, which adds much to the beauty of the city. The streets in the business center are made of bitulithic and are admired by every stranger as well as the home people.

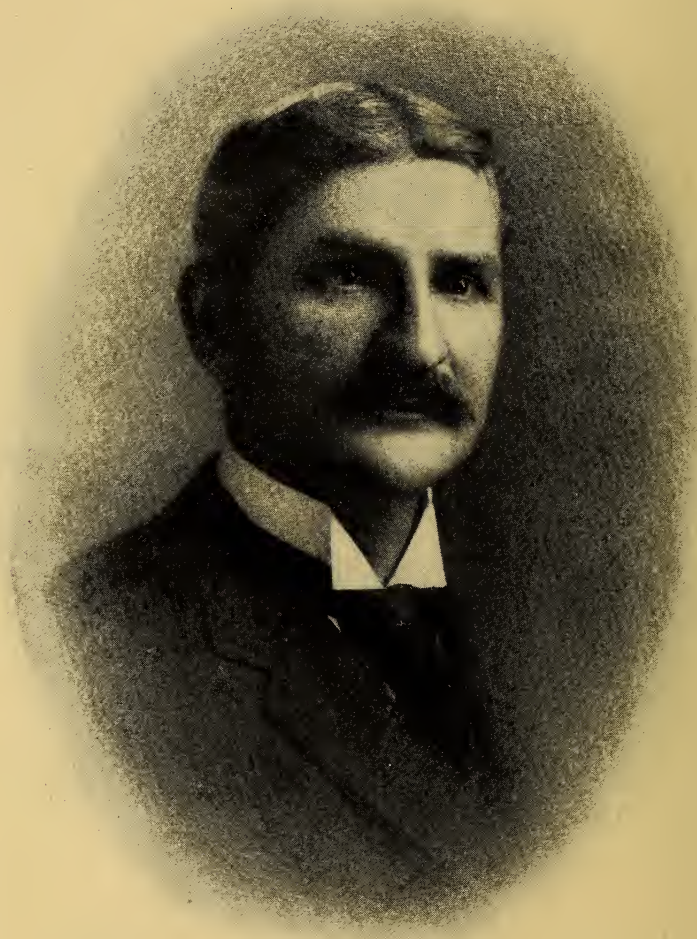
While High Point has been busy with internal affairs, much time has been devoted to encourage others to become citizens of the town. So much impressed are the citizens that the community offers special advantages to people who desire to settle in this section of the country or change their location that they feel it a duty to emphasize the advantages of High Point. The work is being done all the time. A few years ago the Manufacturers' Club was organized here, and it has been instrumental in many ways in bringing into notice the advantages of the city and has come in touch with influences on the outside which have proven very beneficial to the community. It numbers among its membership some of the most prominent manufacturers, bankers and other business men in the city, who take an interest in its affairs. The value of such an organization to a community cannot be estimated.

High Point has four excellent graded school buildings. The oldest and largest of these is located at the corner of East Greene and South Main streets. It is built of brick and stone and is valued at \$60,000. The auditorium is capable of seating about 1,200 people.



Welch Furniture Company

The Welch Furniture Company, on account of its excellent management and the class of goods turned out has always been considered one of the most successful furniture plants in the South, and its trade and influence is constantly on the in-



J. W. Harris

crease. The success which has come to the plant has not been spasmodic, but is due largely to the excellent management under Mr. J. W. Harris, the secretary and treasurer and the largest stockholder.

The company was named for the late J. J. Welch, one of the most successful men in the community, a large property owner

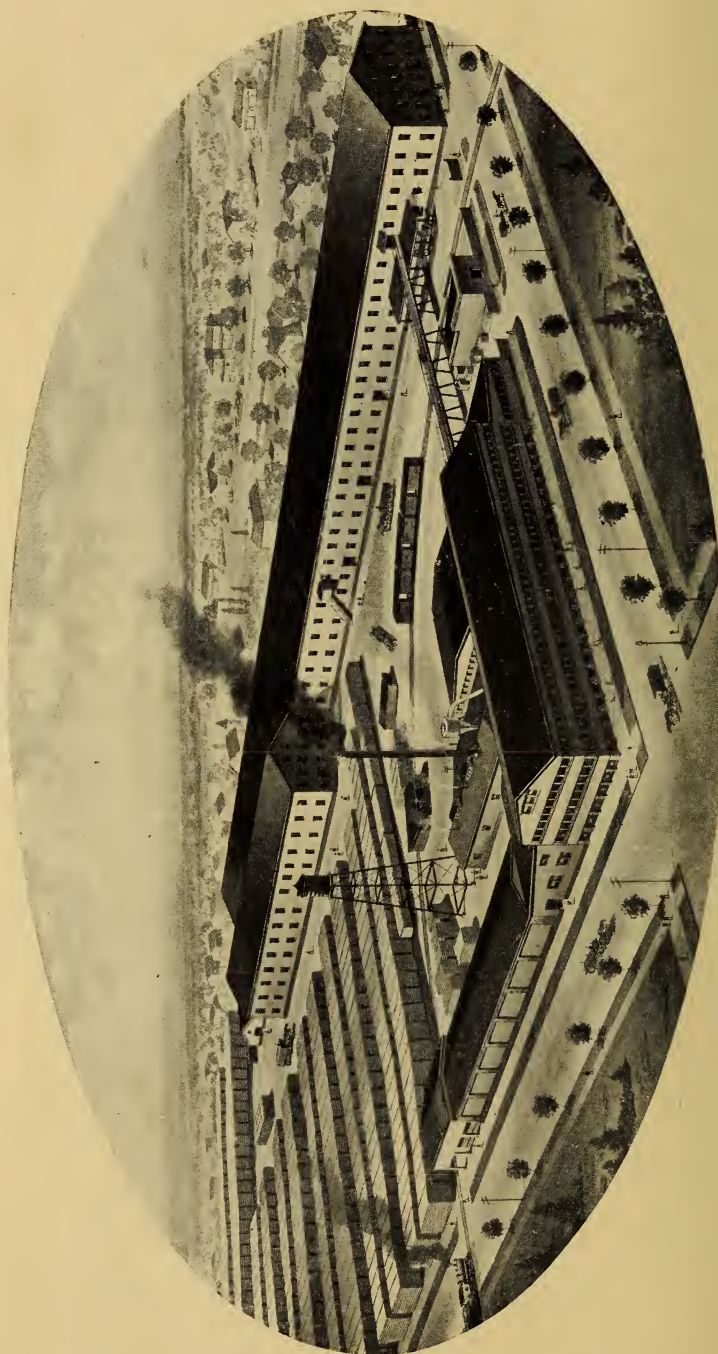
and a man who was interested in everything for the good of the town.

The Welch Furniture Company was organized in 1891, and commenced from the first with a large and substantial advantage, in that it was contributed of men who had already made a name in the world of business. Mr. W. P. Pickett is its president, a man of large capital and many years experience in the financial arena.

The sole management of the company has been in the hands of Mr. J. W. Harris, the Secretary-Treasurer, and he has made good in every department. Endowed with a superior executive ability, the phenomenal success of the company is a demonstration of the results of close attention and good judgment on plans well laid out. There are few business men who have conducted so large a business with the ease that has characterized the progress of Mr. Harris. He is not so demonstrative, but as sure as he is quick of discernment. Mr. Harris is yet a young man, but even before he entered the manufacturing world was known far and wide as a man of the keenest business insight. His business apprenticeship was made in the sphere of the traveling salesman, where he was known as affable, constant and pre-eminently successful. He always made himself essential to his house and was always welcomed by the trade. Had he decided to continue in this department of business life, he would have achieved much and made his fortune even there. But, like many successful men, he knew that if he succeeded for others he could do so for himself. His judgment in this was not at fault. It was one of those lucky events which gave to High Point a permanent citizen, who from the very beginning demonstrated his ability in the manufacturing business, his management of the manufacturing and financial side and practically owner of the Welch Furniture Company. Besides his splendid business qualifications, Mr. Harris is a man of large public spirit, and is ever ready to lend a helping hand for the betterment of the body politic and the establishment of new enterprises which in his judgment will turn out to the advantage of the city. He is director in the Commercial National Bank as well as stockholder in other important and successful business ventures.

He is vice-president of the High Point Savings & Trust Co., another successful financial institution, president of the Parker Paper & Twine Co., vice-president Ring Drug Company, director in High Point Perpetual Building & Loan Association. He was also one of the promoters of and is a large stockholder in the Marsh Furniture Company and is now its president.

Mr. Harris while a very busy man with his private affairs and the affairs of the institutions with which he is connected gives much time to public matters. He is a member of the Board of Governors of the Manufacturers' Club, chairman of the Board of Stewards of Wesley Memorial M. E. Church, second vice-president of Pickett Cotton Mills, Trustee of Greensboro College for Women. He is among the town's most successful and useful men.



Plant of Welch Furniture Company

Tate Furniture Company

The Tate Furniture Company is one of the largest and best industries of High Point. Its line of manufacture—medium grades of Chamber Suites, Buffets, Tables, Beds and Dressers—have become well known as among the most reliable goods at the most reliable prices to be found anywhere in the manufacturing world. It could not be otherwise with the man who controls the plant as its president and treasurer, Mr. A. E. Tate. The quality of the goods a factory produces is always a reflection of the character of the manufacturer. Mr. Tate is a man that can be counted on to do well whatever he undertakes, whether it be a task of a private citizen, a public executive or a manufacturer. His word is as good as his bond, and he always does for his customers not only



A. E. Tate

what he promises, but a little more. From early youth he has been identified with the business interests of High Point, and as a business man is never so well known as in his own town, his irreproachable private character and business qualities among the people among whom he has spent his life are Mr. Tate's glory and crown.

As indicative of the high esteem in which Mr. Tate is held by the people of the city, it may be said that he has been frequently selected as Alderman and for years has been a most efficient treasurer of the School Board. And not only has he served well in the administration of public office, but he has always shown himself a man of advanced public spirit, laboring night and day, in season and out of season, for every interest or new enterprise which in his judgment he regards

as conducive to the upbuilding of the city and the betterment of its people. This large public spirit could not fail in attracting the attention of wide-awake men elsewhere.

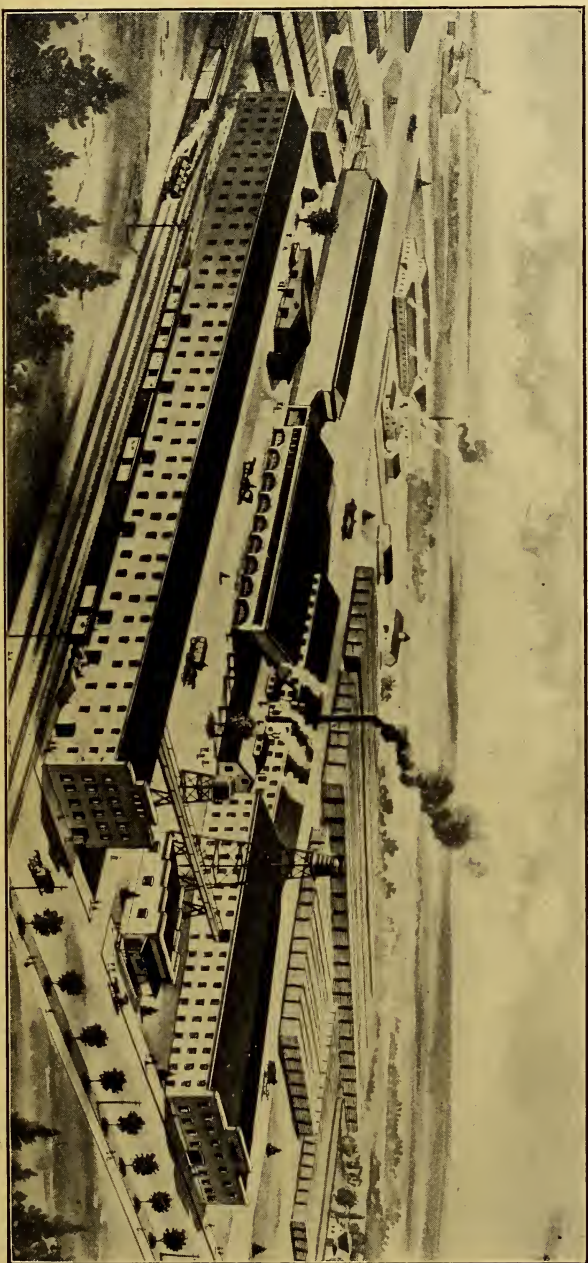
Several years ago Mr. Tate was appointed by the Governor of the State as one of the Board of Control of the large charitable institution at Morganton, known as the State Hospital, and, as was to have been expected, his associates on the board as well as the Governor of the State, have expressed their appreciation of his qualities of mind and heart which have equally helped in one of the best, if not the best administration this great institution has had. Recently Mr. Tate was re-appointed for a second term and elected a member of the executive committee of the hospital. He is a director of the Southern Commercial Congress, director of the High Point Savings & Trust Co., vice-president of the State Baptist Convention, and deacon of the First Baptist church and superintendent of the Sunday School.

Considering the fact that Mr. Tate is assiduous and untiring in his devotion to the interests of the large furniture factory under his control, the demand made upon him by his public spirit and public service makes him one of the busiest of men.

In 1913 Mr. Tate was one of a specially appointed delegation that visited many of the countries of Europe to gather information relative to rural credits and agricultural organizations. While on this trip Mr. Tate was made chairman of the group making a special investigation of agricultural organization and the betterment of country life.



Passenger Station, Southern Railway

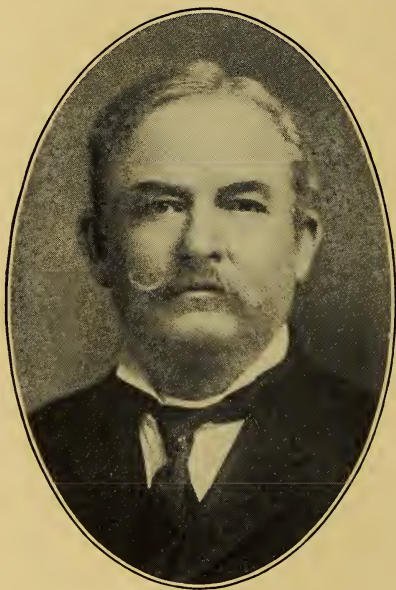


Plant of Tate Furniture Company

Snow Lumber Company

Snow Lumber Company began business in 1881. From a comparatively small beginning it has grown to be one of the largest plants of the kind in the entire South. The enormous plant at High Point covers about four acres, two of which are under cover. Besides the home plant the company operates mills at other points. Their trade is so well established that in good times they have more than they can do and in panic periods they have plenty. No company in the South has a better established custom.

It is a technical education in itself for one to spend some time in this factory. There is manufactured in the most perfect manner, and in prodigious quantities, everything needed in



R. F. Dalton

a house from the strong sleepers of the foundations to the most beautifully designed Greek columns and skillfully wrought mouldings, mantel pieces, lovely windows and blinds and majestic finals.

The company has an adequate capital. The main holdings of the company are in Richmond and Montgomery counties.

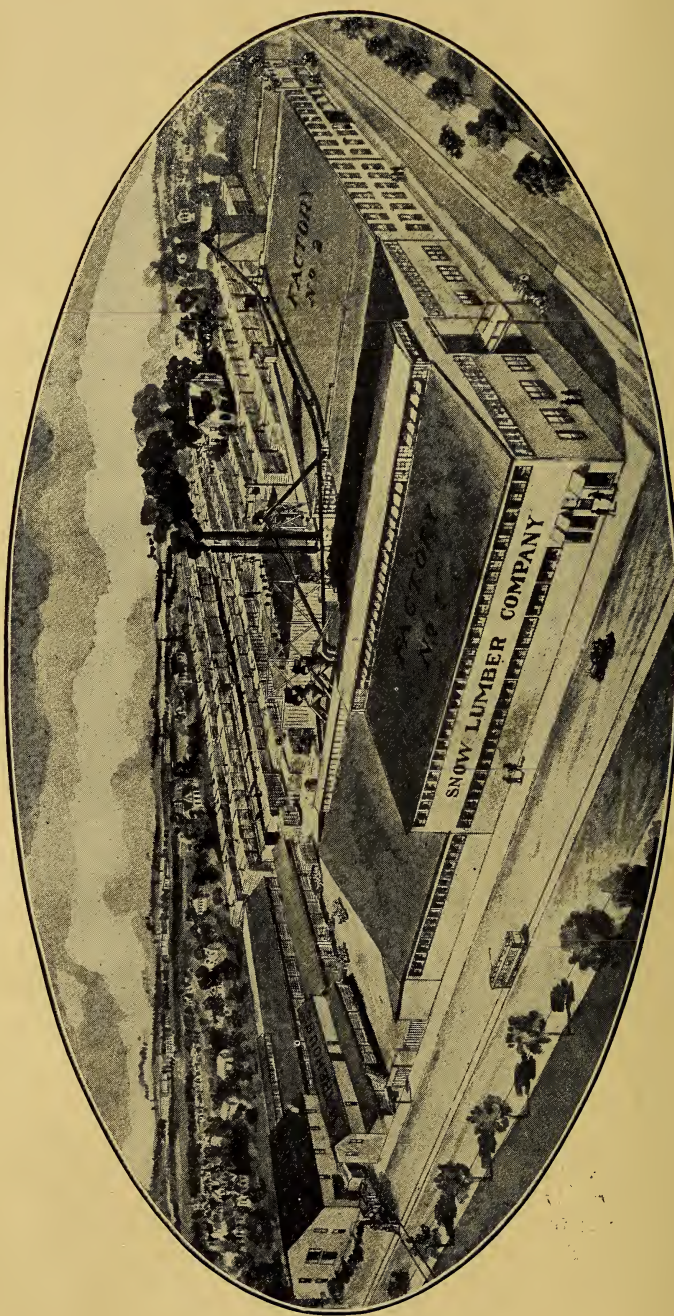
The gentlemen comprising the official family of the firm are capable of duplicating it more than once, at a moment's notice. Some idea of the extent of the growth of the output may be formed when it is considered that in 1881 a thousand dollars would have covered it all, while the business of last year amounted to more than half a million. Then a small number of hands turned out annually a few doors and pairs of sash and blinds, while now an army of workmen and superintendents are required to produce in a single day as much material as was formerly produced in six months.

The president, Mr. R. F. Dalton, is a man of fine antecedents. Although he has attained the age of middle life, it is remembered with pleasure that he is a son of Rev. P. H. Dalton, a Presbyterian minister of revered memory, pastor of the First Presbyterian church of High Point, which he founded. Rev. Mr. Dalton, while an excellent preacher and pastor, was known himself to have been a man of more than ordinary business ability. Had he devoted himself to business life he would have attained a large success in that sphere. His business talent descended to his son in enlarged measure. President R. F. Dalton is regarded by those who know him as easily one of the foremost men in the State in all matters pertaining to upright and clear sighted business.



E. A. Snow

Mr. Ernest A. Snow, the secretary and treasurer, also is descended from fine business stock. Capt. W. H. Snow, his father, came to High Point many years ago. He was the father of the spirit of manufacturing in the city. Coming as he did from Vermont, he was imbued with the idea that the success of High Point lay in becoming a manufacturing city. For many years he toiled on laboring with this in view. He lived to see his fondest hopes realized and passed away a few years ago universally lamented. To his son, E. A. Snow, he gave an excellent technological education in the public schools of Lowell, Mass., and at Cornell University. His mantle fell upon strong, broad shoulders in the person of his son, the secretary and treasurer of the Snow Lumber Company, for Mr. E. A. Snow is not only a man well equipped by education for his task of building up a great factory business, but he is richly endowed with fine mechanical talents as well. Mr. Snow is now



Plant of Snow Lumber Company

regarded as one of the most solid men, financially, in High Point. He is the owner of much real estate.

In order to attain the highest success of a great factory, a sound, level-headed man is needed in the shops and in the yards. Such a function is that of Mr. J. Ed. Kirkman, superintendent and one of the largest owners of stock in the company. That Mr. Kirkman is the right man in the right place is attested by his long years of service in this connection. He is regarded as a man of large capability in his position. He is a native of High Point. More than once the city has coveted and secured the benefit of his counsels and conservative judgment by choosing him as a member of its Board of Aldermen. Although Mr. Kirkman lives in a beautiful home, he has decided to erect one of the handsomest homes in the city.



E. A. Bencini

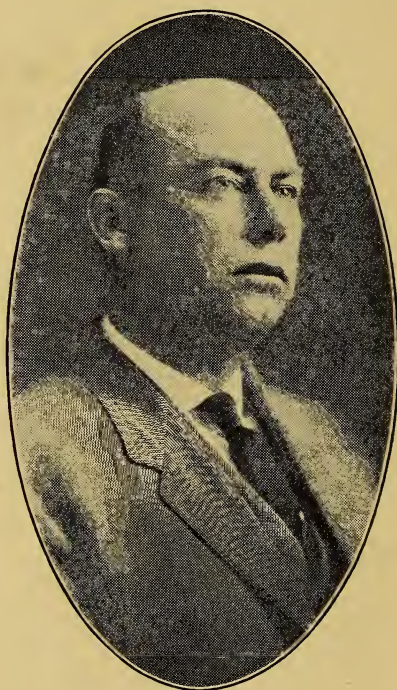
No man in High Point has put his money in more successful manufacturing enterprises than Mr. Kirkman, all of which are doing well, remunerating him and helping the town.

The office man of the company is Mr. E. A. Bencini. This is another task which has fallen into ready and capable hands. As cashier and bookkeeper of so large a business he has his hands full. Mr. Bencini is a large stockholder of the company. He has been with it many years. Every one regards him as a most important part of the sinews which contribute to its large success. But this is not all. Mr. Bencini has expressed his sterling business ability in other ways. He is identified with other successful enterprises, is a large owner of city real estate and occupies a place in the front row of men who have achieved large things in High Point. Mr. Bencini has exhibited rare taste in erecting for himself one of the most beautiful homes in the city.

High Point Hosiery Mills

There is no manufacturing business in the South that has met with more marked success than the High Point Hosiery Mills and allied industries, which from the beginning has been under the supervision of Mr. J. H. Adams. From a small beginning only a few years ago it has grown to its present enormous proportions, with perhaps the largest payroll in the city.

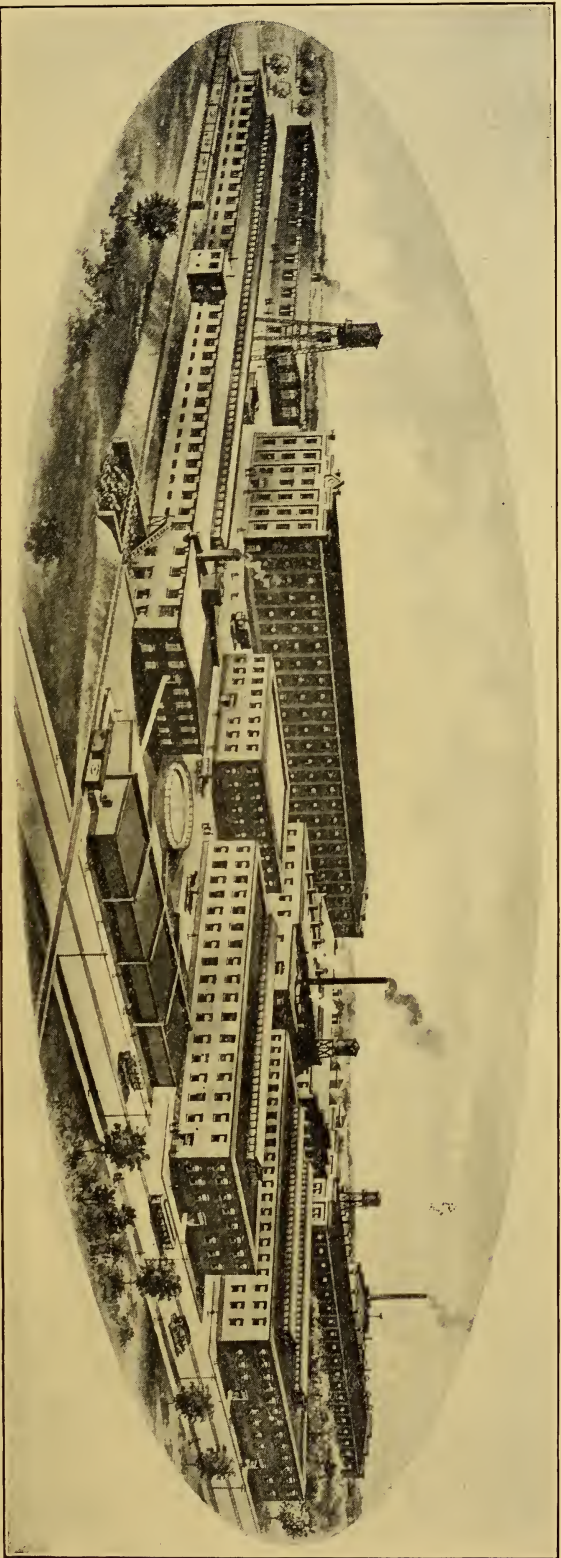
The company began business in 1904. In 1905 the production of the mill was only 200 dozen a day. The business grew so rapidly under the excellent management that the capacity of the plant had to be continually increased. The plants now include the High Point Hosiery Mills, Piedmont Mills, Piedmont Mills No. 2, Consolidated Mills Company and Highland



J. H. Adams

Cotton Mills. The latter mill was recently erected and is one of the largest and best mills in the state. It makes hosiery yarns, all of which is consumed by the allied mills. All of these plants are under one management, Mr. J. H. Adams, the president-manager, having planned and organized them. He is also vice-president and director in the Bank of Commerce and director in the Piedmont Building & Loan Association.

Mr. Adams, the president and manager, is one of those men who meets with success in all of his undertakings. He plans well and with a superior executive ability carries out his plans with apparent ease. Of even temperament, he is char-



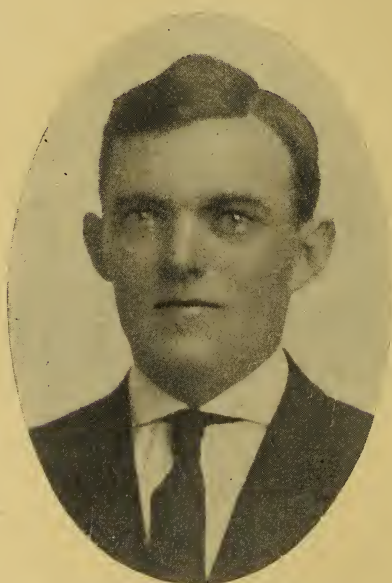
**Plants of High Point Hosiery Mills, Piedmont Mills No. 2
and Highland Cotton Mills, All Under One Management**

acterized by indomitable energy and perseverance with all and has business talent of the finest kind.

He is one of those quiet business men who attends strictly to his business, carrying on everything under him with a system that makes it easy for all. He is yet young in years and has a brilliant career before him.

The managers of this business do not let a year pass without making some improvement and increasing the plant.

Mr. J. Ed. Millis, who has been with the various departments of the company, has been elected treasurer of the associated mills. Mr. Millis is a young man of recognized ability and gives promise of becoming one of the best business men in the manufacturing line. He is a son of the late Mr. J. H. Millis, who was the president of the High Point Hosiery Mills.



J. E. Millis

What has been said of the Hosiery Mills may be said of the other departments of the company's business, because it is under one management.

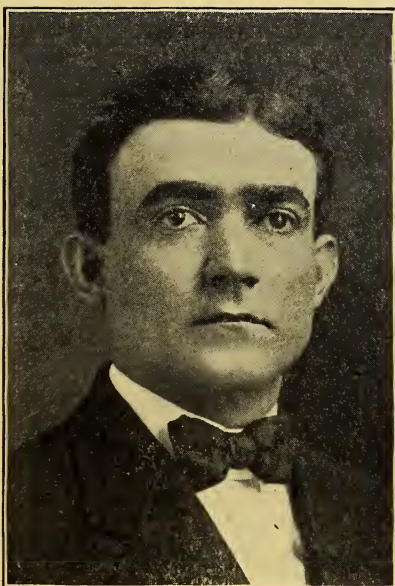
Mr. Charles C. Robbins is superintendent of the High Point Hosiery Mills and Piedmont Mills Company. He is a man who has had much experience in the business and this, coupled with good business qualifications, has made him a most valuable man.

Mr. R. O. Lindsay is manager of the Consolidated Mills Company, a business fostered and under the care of the above company. He has been very successful in the management of its affairs as is evidenced from the splendid success with which the company has met.

Mr. H. F. Hunsucker is secretary of Highland Cotton Mills, and is a young man of acknowledged business ability. He has been identified with the above plants in one capacity or another and has proven his ability to cope with his present responsible position.



C. C. Robbins



H. F. Hunsucker



R. O. Lindsay



J. V. Garrett

Tomlinson Chair Manufacturing Company

The Tomlinson Chair Manufacturing Company was established in 1890. It is one of the largest manufacturing plants in the South, with spacious fireproof brick buildings, occupying an area of several acres, more than two blocks. The output is very large and varied, requiring scores of salesmen. These salesmen have a systematized organization and the service covers every state.

Their furniture factory, bounded by the Southern Railway, Commerce, Green and Hamilton streets, consists of three buildings—one four-story brick and two two-story frame buildings. The chair factory, located on High street, consists of three substantial modern brick buildings—one 60x350



S. H. Tomlinson

feet, five stories high; one 60x260 meet, five stories high, and one 60x150 feet, three stories high. The location of these factories is such as to give the company the very best shipping facilities. They make a specialty of the manufacture of complete dining suites in all finishes; correct and artistic in design, unexcelled in workmanship and sold at popular prices. Also Library suites in oak and mahogany, chair and rockers, comfortable and durable, in medium and high grades. The company has brought every department of their factories to the highest state of efficiency and excellence, and they invite the closest inspection of their equipment, method and products. The product is marketed throughout the United States.

The general manager and originator of this business is Mr. S. H. Tomlinson, who early in life has taken a high stand in the business world. From a small beginning he has established a plant which is a credit to his business ability.

Mr. Tomlinson was born at Archdale and was educated at the local schools and at Guilford College. After graduating

at Guilford he accepted a position with the Commercial National Bank, of High Point. His ambition soon called him to a larger field and embarking in business on his own responsibility, he has achieved marked success. He plans well and possesses splendid executive ability. An expression of his ability is embodied in the large and successful plant over which he presides so successfully, and which has made its impress on the business world.

Mr. C. F. Tomlinson is secretary and treasurer of the company, and is recognized as one of the best equipped business men in the state. He received his education at Springfield, Guilford College and the University of North Carolina. For twelve years he was a successful educator in the schools of the

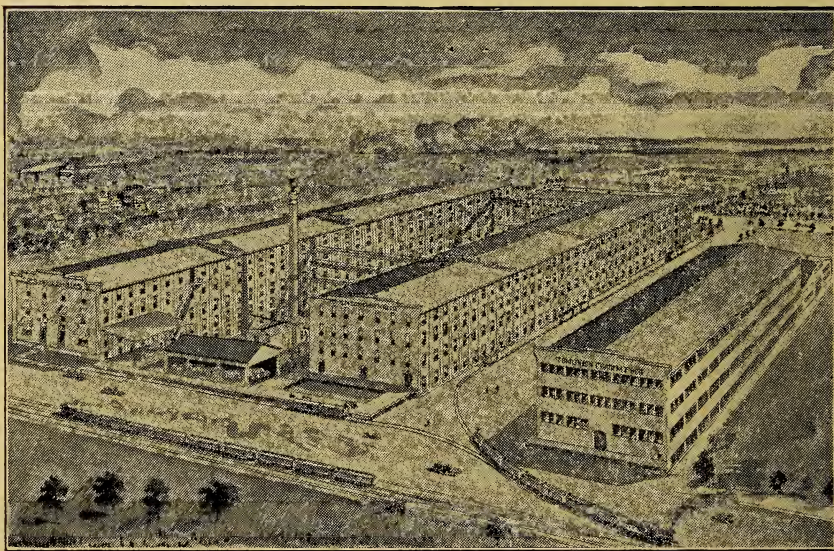
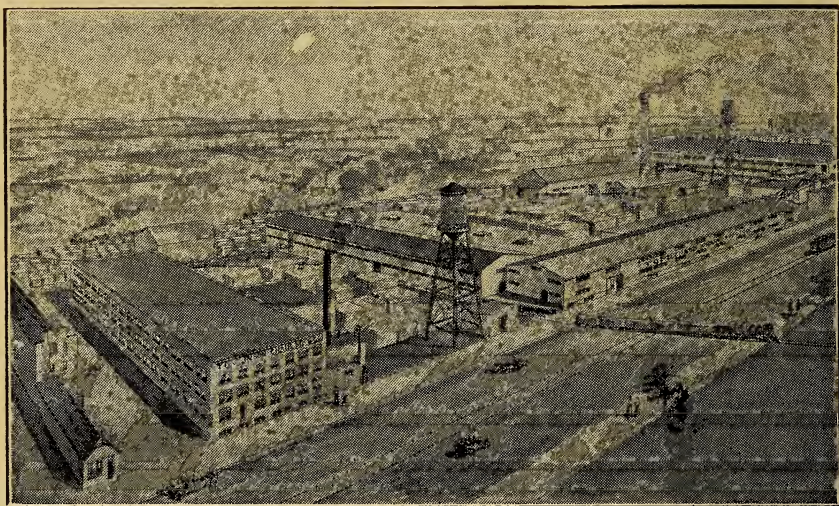


C. F. Tomlinson

state, occupying for more than five years the responsible position of superintendent of the city schools of Winston-Salem. He resigned this position to engage in the manufacturing business here with his brother, and has achieved success. He directs the large departments under his supervision with rare precision and with a system highly beneficial to the business. He is counted a most thorough business man in every respect, and a man of fine parts.

He has served for several years on the school board with great benefit to that department of the city work. He has taken an active part in the Manufacturers' Club, serving as president one term and secretary and treasurer for several terms, and has had much to do with the interest that has been taken in the organization.

Mr. Tomlinson is a member of the executive board of the National T. P. A., and will in all probability be elected president of the National Association at the next meeting.



Plants of Tomlinson Chair Manufacturing Company

Giant Furniture Company

One among the most successful plants in High Point is that of the Giant Furniture Company. It was organized in October, 1910, succeeding the Eagle Furniture Company and during the time the new company has been in existence it has succeeded in building up a large business in all sections of the country.

The authorized capital of the company is \$150,000 and numbers among its stockholders some of the most prominent business men in the community. The plant is well equipped with new machinery of the most modern type and is counted one of the best equipped plants in the South. The management keeps abreast of the times in adding improved methods in manufacture which is very noticeable in the character of goods turned out. The company manufactures cham-



J. H. Shaw

ber suits, odd dressers, beds and chiffoniers. The shipments of these goods include territory in every section of this country as well as taking care of some foreign trade. The annual capacity of the mill is from \$200,000 to \$250,000.

Recently a large addition has been built 40x175 feet, with complete glue room equipment.

Mr. J. H. Shaw is secretary and manager of the company. He is well equipped in every way for the responsible position and under his management the company is meeting with success. He is not only a practical man, but is endowed with good executive ability.

Mr. Shaw has had 12 years experience in the business, having been connected with factories at Thomasville and Statesville, where he met with success. Mr. Shaw is a native of Guilford county, where he has many friends and connections.

Myrtle Desk Company

One of the largest and most successful plants in the city is the Myrtle Desk Company, conducted by the principal owner, Mr. H. W. Fraser, ably assisted by Mr. L. C. Sinclair. Mr. Fraser has been a manufacturer all of his life, being engaged in the cotton milling business for many years before removing to High Point.

For 18 years, however, he has given his attention solely to furniture manufacturing. His first venture of this kind was as part owner of the Alma Company. He afterwards organized the Catawba Furniture Company, at Marion, N. C. But his final judgment was that High Point was the best place for furniture manufacturing.

Accordingly he returned to High Point in 1899, and built the present factory of which he has charge. This is one of the largest in the city, and is well located in the western part of the city, on the main line of the Southern Railway.

That the articles are of finished workmanship is evidenced by the large business which the company had during the 18 years of its existence; in fact its desks have taken the day. It is about conceded by makers of these useful articles that the goods produced by Mr. Fraser are facile princeps, along side those of other makers. The buyer has not been slow to find out this. He has seen for himself that for excellence of structure, beauty of outline, the smooth working of the roller tops of the desks, and for beauty of finish, they appeal to office men in such a manner as to sell themselves.

Mr. Fraser is ably assisted in this business by Mr. L. C. Sinclair, his son-in-law, a young man of good education and well versed in business. Mr. Sinclair began his career as a successful attorney and gave up his practice to become a manufacturer, at which he is succeeding admirably.



Kearns Furniture Company

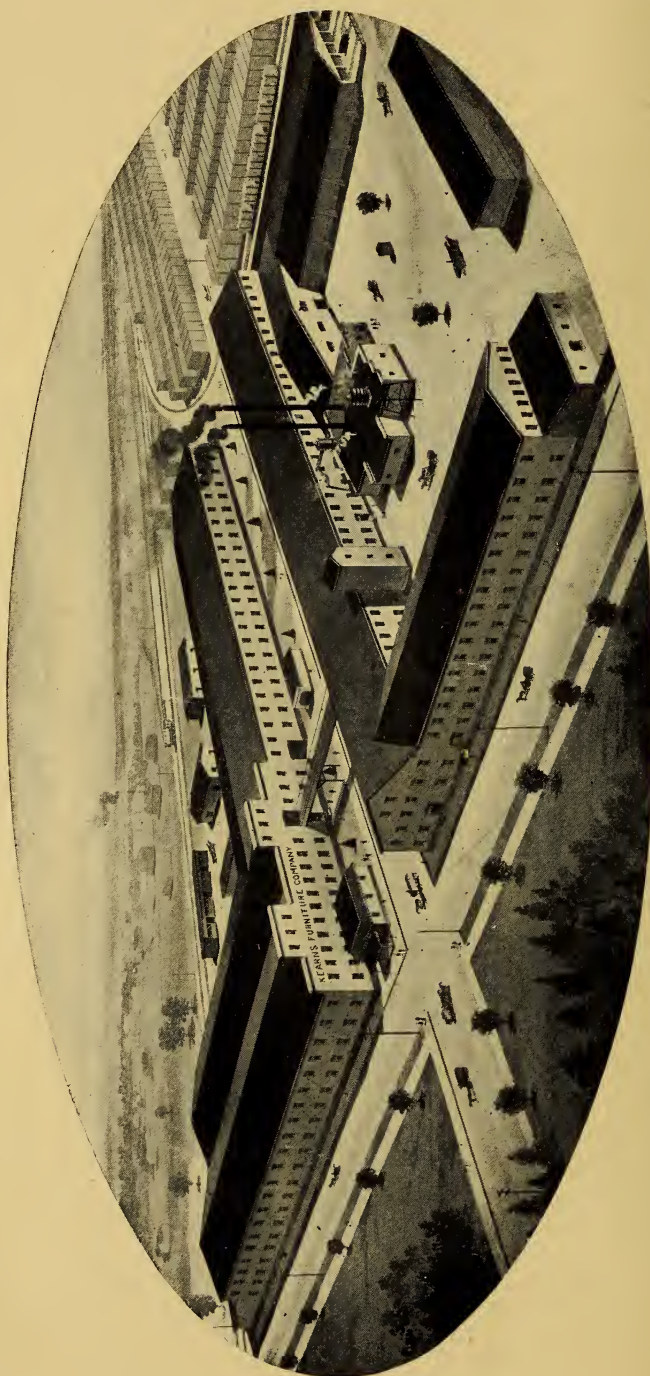
The Kearns Furniture Company, one of the most successful plants here, is also one of the largest and best plants in the State. Its management is principally under the care of Mr. O. E. Kearns, principal owner as well as the secretary and treasurer. The Kearns Furniture Company was organized in 1900. Mr. O. E. Kearns was the manager of and a large stockholder in the High Point Mantel and Table Company when the company bought the large plant of the American Lumber Company and merged the two plants under the name of Kearns Furniture Company with an increased capital stock to a point near \$100,000. Mr. Kearns had built up a large trade in furniture before enlarging the business, and was well versed in



O. E. Kearns

the manufacture of goods as any man in the state. The large volume of business only gave him a better opportunity and a larger field to demonstrate his ability. The success with which the company has met has proven that no mistake was made in following Mr. Kearns and his advice. This company makes medium grade suits, odd dressers, chiffoniers, safes and tables, and their customers throughout the furniture buying world rate the goods among the best on the market.

Mr. O. E. Kearns is considered one of the best equipped business men in the city. He has never undertaken any business proposition that he did not carry through successfully. This is accounted for in a measure by his unusually quick perception in business matters, fine executive ability and strict attention to business. The biggest effort of his career is



Plant of Kearns Furniture Company

crowned with the marked success of the Kearns Furniture Company, which he had brought from a small plant to one of the largest and most successful in the community.

Mr. Kearns is at the head of one of the largest banks in the city, being president of the Bank of Commerce, the owner of the handsome six-story office building in the city. As president of this institution he is counted among its best and safest advisers. He is well posted in financial matters, of sound judgment and makes a valuable counsellor for the bank. He fills many other places of trust in the community, and is a member of the Board of Stewards of Wesley Memorial church.

High Point Metallic Bed Company

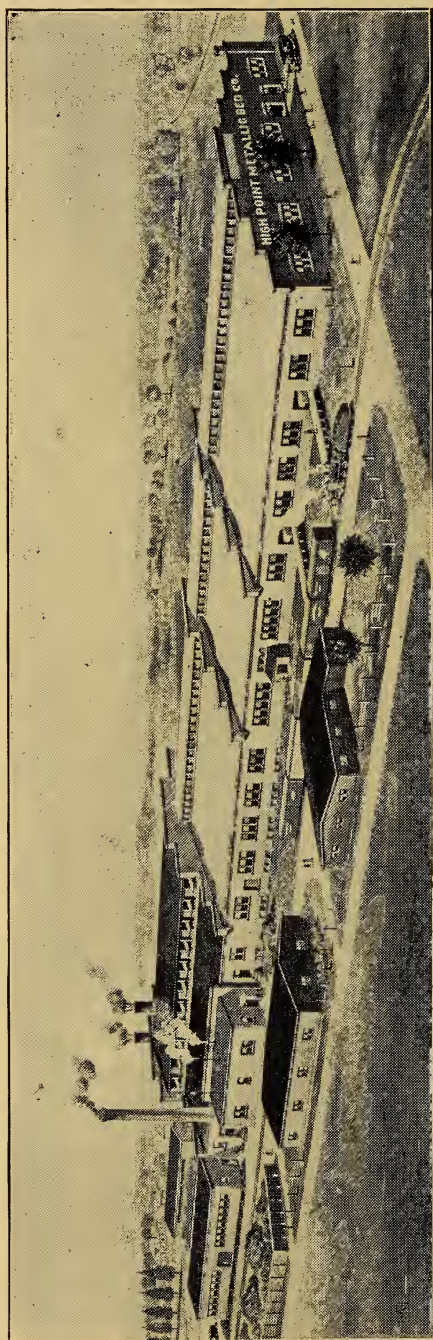
The High Point Metallic Bed Co. has met with marked success from the beginning, the accomplishment of which has reflected credit on the management, because it was an entirely new line at that time in the South. The plant was promoted and for several years managed by Mr. R. H. Wheeler, a young business man of fine ability and who generally succeeds at



C. L. Wheeler

everything with which he is connected. For the past few years he has had associated with him Mr. C. L. Wheeler, who has shown like ability in his management.

The capital of the company is \$50,000 authorized, \$30,000 paid in cash, and the officers are R. H. Wheeler, President; J.



Plant of High Point Metallic Bed Company

E. Millis, Vice-President; and C. L. Wheeler, Secretary-Treasurer and General manager.

The company was incorporated October 1, 1900, and the first shipments made in March, 1901. The business was established and run under the management of Mr. R. H. Wheeler from the time of organization until the summer of 1905, when Mr. R. H. Wheeler resigned the general management, and was succeeded by Mr. C. L. Wheeler, who still continues in that capacity.

The character of goods manufactured is a line of cheap and medium priced brass and steel bedsteads and children's cribs, and the business has steadily increased in volume every year.

The plant has its own foundries, finishing and packing departments, warerooms and shipping departments. These go to make up one of the most unique manufacturing establishments in this city of factories. It is located directly on the line of the High Point, Randleman & Asheboro Railroad, a part of the great Southern system, occupying one of the largest buildings in the city.

It is not the purpose of this company to manufacture a fancy line of goods. But their output of medium grade brass and steel bedsteads has met with a success which has satisfied the most sanguine expectations and brought many buyers.

During the many years that the goods of this company have been before the trade they have made an impression which speaks well for the company and the excellent management. A good strong custom has been built up which is being added to every year. There is no bed factory in the South which has made any better record than this one.

Mr. R. H. Wheeler, the president, finds time with his many industries to give the business the time demanded. He makes a most valuable officer. Most of the duties of this successful company fall upon Mr. C. L. Wheeler, the secretary and manager. There are no manufacturers in the city who understand their business better and perform the duties with more ability than Mr. Wheeler. He is quick of perception and handles everything that comes up for disposal with dispatch and accuracy. With these qualities it is not surprising that the company is meeting with marked success. High Point is proud of her bed factory and the men who built it and are maintaining it so well.

Alma Furniture Company

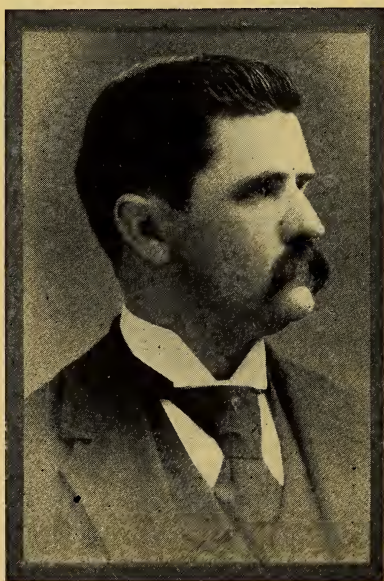
The Alma Furniture Company is one of the best. For a score of years it has been putting a line of goods on the market which has held its own for all these years and made thousands of new friends. It was about the year 1890 that Jonathan P. Redding, after visiting many foreign lands, in some of which he conducted business, returned to his native State to settle permanently. He came to High Point and bought out the

Barker factory, which he turned into a manufactory of kitchen safes. In his venture he had great success.

In 1895 he organized the Alma Furniture Company. Its specialties are tables and safes. They manufacture the best article of the kind, at such prices that buyers, in large numbers, have been drawn to their warerooms and the mail orders are something tremendous. In fact, hardly a buyer of furniture considers his visit at this manufacturing town as complete until he has seen the display of safes and tables exposed to view at the Alma Company's rooms. The Alma has seldom had to close down, even under the severest panic.

The Alma enjoys the distinction of being one of the best plants, having as its secretary and treasurer and general manager a man who knows lumber as he knows the sunlight, and can size up a perfect piece of work with a glance.

In 1908 Mr. J. H. Petty became part owner of this successful plant, and is now its secretary and treasurer. Mr. Petty



J. H. Petty

for a number of years followed the mercantile business successfully, and is one of the State's best equipped business men. He has carried his methods into the Alma Furniture Company and, if possible, added greatly to the success of the business. For thoroughness in the details of business, Mr. Petty has few superiors, while at the same time he is endowed with good executive ability. With these qualifications it is not surprising that the Alma is increasing its business satisfactorily.

The entire management of the plant is under his control.

Mr. Petty is a member of a well known family in the State which has done much for its material progress. He and his

brother, the late W. C. Petty, who built the Carthage railroad, were pioneers in the lumber business, in which they were successful. He is a prominent member of the Baptist denomination, a member of the school board, and takes much interest in its affairs in the city. He is also interested in real estate holdings.

Rankin Coffin & Casket Company

One of the most successful manufacturing industries in the South is the Rankin Coffin and Casket Company, which is under the excellent management of Capt. A. M. Rankin. The business was organized only 12 years ago, but it numbers its customers among a trade which would do credit to the oldest establishments.

The class of goods manufactured by the company exhibits the most delicate and appropriate taste of design, and the

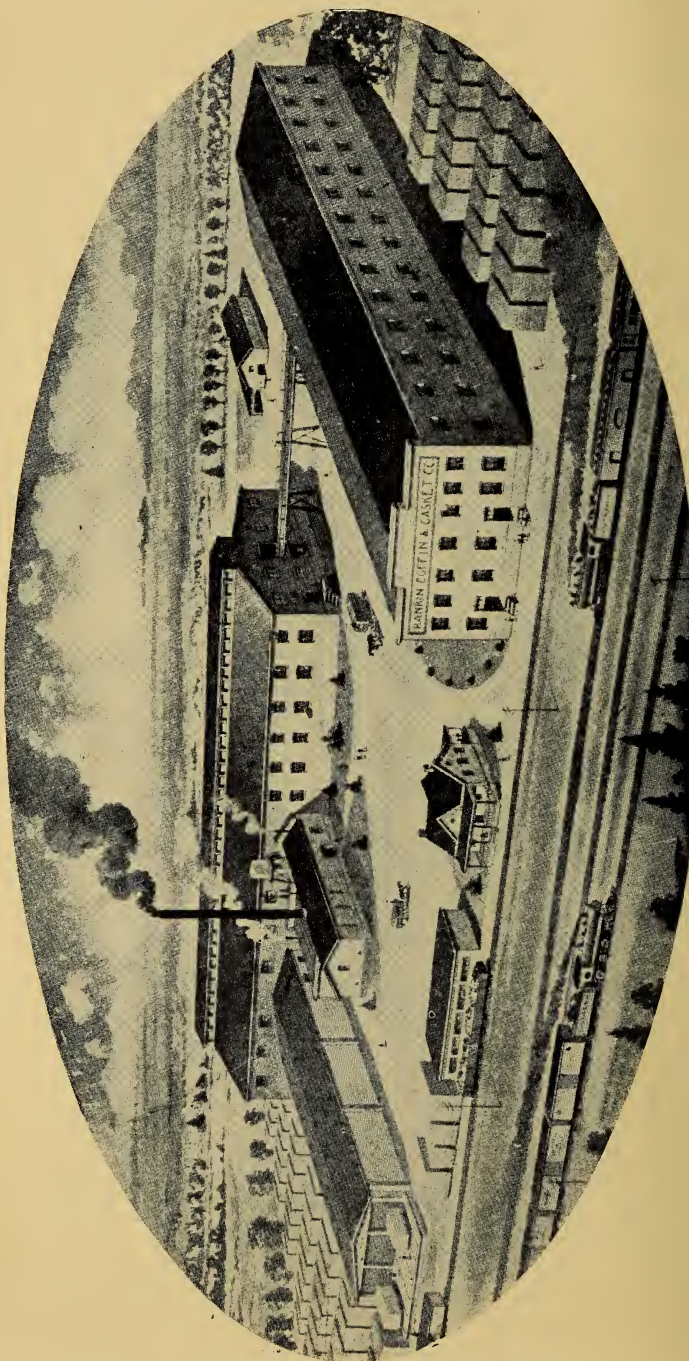


A. M. Rankin

highest skill of workmanship. The margin of prices is also reasonable, and these two facts have brought about large sales to the undertakers in different parts of the country.

Mr. J. J. Welch, the late president of the company, was associated for many years with different business enterprises in the city and was recognized as one of its best and most successful men.

Capt. A. M. Rankin, the active head of this institution, is known throughout the state. For years he was one of the most affable and able conductors of the Southern Railway system. When president of the Tate and Alma Furniture companies and of the High Point Mantel and Table Company he did good service. When he concentrated his energies upon the upbuilding



Plant of Rankin Coffin & Casket Company

of the company of which he now has control, he went to his work with an extensive experience, and a reputation which commanded the highest respect in the business world.

Capt. Rankin possesses a rare advantage in his business address. While he counts the moments as belonging to his business he is most accessible socially and has a good, cheering word for all his acquaintances and friends.

He has built for himself and family a beautiful residence on North Main street, and has permanently located as a resident of the city. The community has not been slow to recognize his abilities. It has made him one of the board of Alderman, and a member of the school board on several occasions. He is a prominent member of the M. P. Church and has done much to build up the work in the community. In the conference he is on some of its most important committees.

Captain Rankin has large interests in Randolph and Cumberland counties which yield him handsomely. Personally he is popular and is counted one of the most useful citizens in the community. In his church work he is active and very liberal.

Socially as well as in business he is popular and justly so. As a business man in a general way he is one of the most successful in the community.

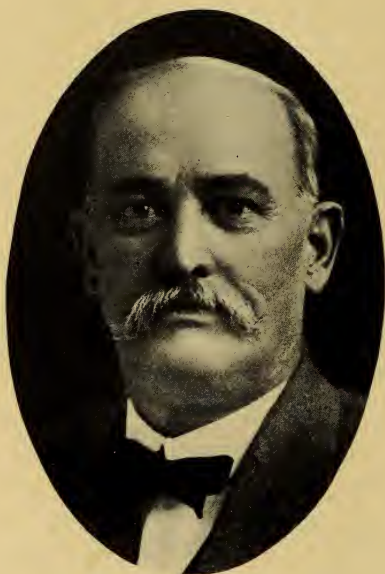


Plant of Peerless Machine Works

Peerless Machine Works

Mr. W. D. Burgess is at the head of one of the most thriving enterprises in the city, the Peerless Machine Works. He is the owner of the business and gives it his undivided attention. It has prospered from the beginning which is largely due to his capabilities. From year to year he has added to the capacity and increased the output until today it is one of the best equipped plants in the State.

The vigorous manner in which Mr. Burgess pushes his machine shops and foundry to the front, and the excellent workmanship for which they are noted, have gained for them wide attention and the thorough confidence of the public. The



W. D. Burgess

manager is a man of great determination, push and energy and may be counted on for anything in his line.

The shop pays special attention to all kinds of repair work, including repairs to engines. The foundry turns out castings of various kinds and a high order of merit. The result has been that Mr. Burgess is in constant demand not only by the factories of the town, where a vast amount of varied machinery is used, but also receives orders for castings, etc., from factories located in other places.

Perfect satisfaction and promptness in attending to all work have given the Peerless Machine Works its ever growing success. This business has gradually increased under Mr. Burgess' management.

Mr. Burgess is not only active in business matters but is interested deeply in civic and church affairs.

The Continental Furniture Company

Mr. Fred N. Tate, who has entire control of this company, has spent the most of his life in this community. He has occupied positions of trust here since he was a boy and has fulfilled them to that degree of excellence which is responsible for his present position in the business world and in the affairs of the city.

The authorized capitalization of The Continental Furniture Company is \$100,000. Mr. Fred N. Tate is president, treasurer and general manager. It turns out fine grade chamber

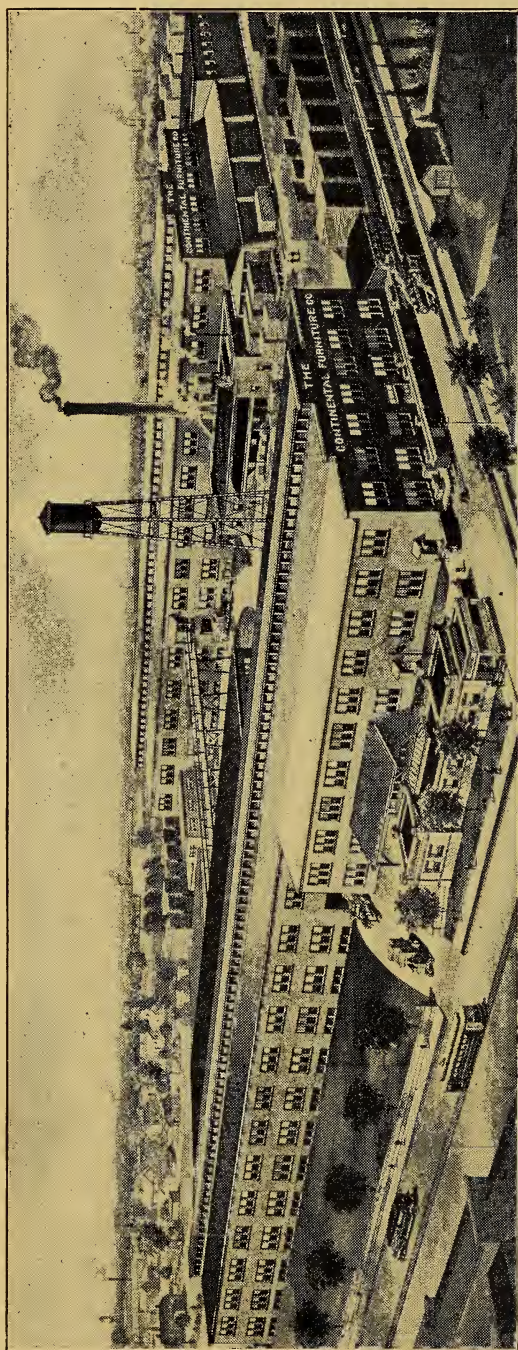


Fred N. Tate

and dining room furniture. The company employs a large force of skilled mechanics, who manufacture some beautiful creations in furniture.

The Continental has done a good business from the start. Now in its fourteenth year, its manager may look back upon its record of success and forward upon its brilliant prospects, with gratification and pardonable pride.

Mr. Tate is a man greatly interested in every public enterprise of the city. His great desire is to see it the most beautiful, as it is the most progressive place in the State. He is a man of decided convictions, and an executive of the finest ability. Whether as a member of the school board, member of the city council or president of the Manufacturers' Club, he worked unceasingly and with as great an enthusiasm and expenditure of personal energy as if he were working for his private interests. Whatever he does he does with his whole might. One is not surprised, therefore, at his success.



Plant of The Continental Furniture Company

So universally was his ability and true worth recognized that he was elected Mayor of the city of High Point in May, 1909, by the largest vote any candidate has ever received in this city, and was re-elected Mayor for another term of two years in May, 1911, by an increased majority; again for two years in May, 1913. Since taking charge of the affairs of the office he has inaugurated many improvements which will be of lasting benefit to the community for many years to come.

Mr. Tate stands not only for high civic efficiency, but is also a prominent member and official of the Methodist church.

He is Chairman of the Traffic Committee of the Southern Furniture Manufacturers' Association, which position he has held for four years. This organization stands for the upbuilding of the furniture manufacturing interests of the South and its membership comprises practically all of the more than one hundred factories in North Carolina.

Mr. Tate is president of the Piedmont Good Roads Association, an organization comprising the central counties of the State and formed for the purpose of vigorously pushing the work of building good roads throughout the State. He is also chairman of the finance committee of the Winston-Salem, High Point, Randleman, Asheboro and Pinehurst Highway, which organization is developing roads through this section of North Carolina.

Mr. Tate is also a member of the board of directors of High Point Perpetual Building & Loan Association.



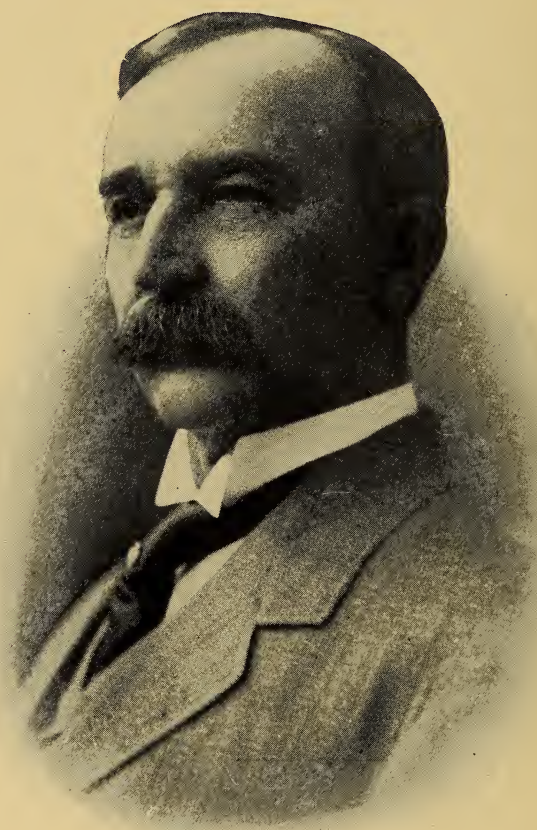
J. Elwood Cox

Banker and Manufacturer

One of the best known business men in North Carolina is Mr. J. Elwood Cox, president of the Commercial National Bank, manufacturer and capitalist. High Point considers him one of the leading spirits of the community who has not only succeeded himself, but whose service both in a public and private nature have been of untold benefit to the community. Few men have been more active in the building of the State and his success, ability and character is recognized by all who know him. Mr. Cox has always confined his efforts to private

business, but in 1908 the Republican party, recognizing in him strength of character and ability tendered him the unanimous nomination for Governor. He received the largest vote at the polls of any candidate nominated by his party, polling 30,000 more votes than his predecessor.

High Point has indeed been fortunate in having the business endowment of such a man associated with its progress. Mr. Cox was born in Northampton county. His parents moved to Guilford College when he was a child, where he was educated.



J. Elwood Cox

After completing the course at New Garden, or what is now Guilford College, he took a business course at Bryant, Stratton & Saddlers Business College.

After receiving his education at Guilford College, the Business College of Baltimore and at Earlham College, the famous Friends' College of Indiana, he taught for a short while, but he soon heard the summons to the arena of business. The South had just begun to arouse itself to new energies, and had begun to set in motion forces which have made the last quarter

of a century one of phenomenal growth and enterprise. Mr. Cox put himself in line with the manufacturing interests, engaging in manufacture of shuttle and bobbin stock, spokes, handles, ect. This was in 1883. By his wonderful skill, able management and unwearying energies, he placed the crown of success upon his work. Where others had failed in various parts of the State he had succeeded. In order to get material for his factory he placed small mills in various parts of the South. He soon ran up the figures on his annual business fifteen hundred per cent. The mills of New England and other parts of the world became attracted to the business on account of the high quality and excellent finish and reliability of the article turned out. For years they have taken his whole output and have been glad to secure it. Some years ago Mr. Cox sold out his spoke and handle business and has confined his factory to bobbin-heads and shuttle blocks.

Although he laid the basis of his large fortune in this business, Mr. Cox has been interested financially in many of the successful enterprises of the city.

He is a director in the Greensboro Loan & Trust Co., director in the Virginia Trust Co., of Richmond, director in the First National Bank of Thomasville, the Jefferson Standard Life Insurance Co., and is trustee of the Guilford College endowment fund, the latter position carrying with it much responsibility.

In 1891 Mr. Cox with Dr. W. G. Bradshaw, organized the Commercial National Bank, now one of the largest banks in the county. At the beginning the capital stock of the bank was only \$50,000, now capital, \$150,000, surplus, \$150,000, deposits about \$1,000,000. And it has continually grown in strength and usefulness. Mr. Cox has been president of the bank since it was chartered, ably assisted by Dr. W. G. Bradshaw, either as cashier or vice-president. He has offices in other furniture and manufacturing companies. He is a man of great public spirit. To see High Point move forward in its march of progress, stimulated him to build the Elwood hotel, one of the best in the State.

Mr. Cox is a member of the Executive Council of the American Bankers' Association, an honor which is a recognition of his prominence and ability.

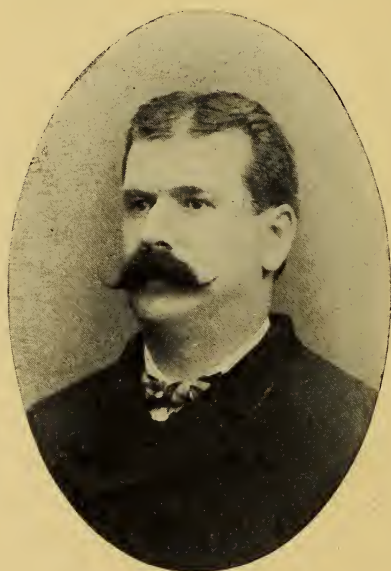
Mr. Cox finds time in his busy life to aid other institutions. He is president of the Board of Trustees of Guilford College and has been instrumental in securing a large endowment for the college as well as erecting substantial buildings.

Mr. Cox's acquaintance extends widely outside of his native State, having among his customers and friends many foreign houses. This was responsible largely for his endorsement for ambassador to a foreign country which President Taft signified his desire to tender him, but which Mr. Cox informed the President he could not accept.

Ferd. Ecker Glass Company

This company was the second to begin business here for the manufacture of mirrors, which are used extensively in the furniture trade. The plant occupies a large two story brick structure on Hamilton street. The plant is one of the best and the policy of the clever proprietor is popular with all of the trade. The business is owned by Mr. Ferd Ecker, a most practical man in the business. He gives the management his personal attention in every way and success is crowning his efforts. Mr. Ecker holds his custom well. He strives to give every one satisfaction, making this point the prime motto in his business. A business that pursues this policy will succeed.

The Ferd Ecker glass plant has steadily increased the volume of its business in High Point. Mr. Ecker was among the



Ferd. Ecker

first who broached the subject of putting a glass factory here and made a visit to High Point for this purpose. This fact was appreciated by the local factories.

No man has ever made any stronger friends for himself and his business than Mr. Ecker. It can be said that he is one man whose "word is as good as his bond." Such principles carried out in his business have won for it a large patronage. High Point has no better citizen than Ferd Ecker.

Mr. Ecker has built a beautiful home in the Northern part of the city which is attracting attention on account of its substantial beauty.

Dalton Furniture Company

One of the best managed factories in High Point is that of the Dalton Furniture Company, presided over by Mr. R. B. Terry, a young man who has demonstrated his ability along this line to that extent that the plant is counted one of the most successful in the community.

His energetic and safe conduct of the business shows that he is the right man in the right place. He is regarded as one of the coming business men of the place. Mr. Terry is doing much for the company, carrying along its affairs successfully. He is one of the best equipped young men in the State and is popular with all.

The special line manufactured by the Dalton Furniture Company are tables in many styles and grades.

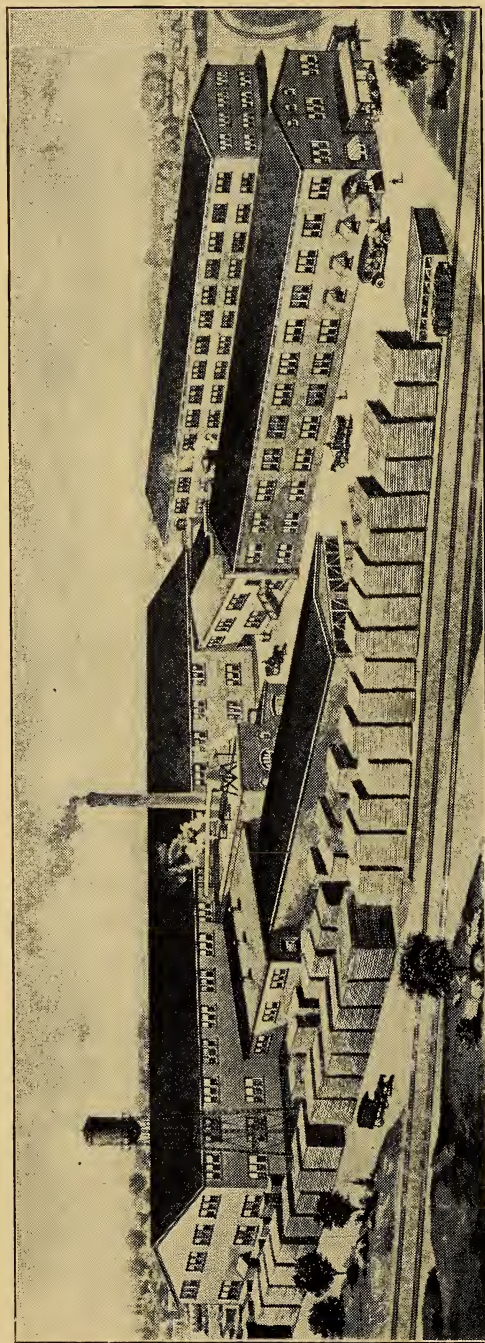
These lines have gained an enviable reputation for excellence of finish and beauty of design. The success of these goods on the market is already assured.



R. B. Terry

In 1913 Mr. Terry bought all the outstanding stock in the company and is now sole owner of the factory. In addition to his factory interest he is interested in a number of other enterprises. He is president of the Wexler Land Co., a director in the Wachovia Bank & Trust Co., a director in the Piedmont Building & Loan Association, a member of the Board of Governors of the Manufacturers' Club, and a member of the city council. Mr. Terry came to High Point in 1904 from Richmond county, N. C., and in 1905 with Mr. R. F. Dalton and others the Dalton Furniture Company was organized, and has been under his management since organization.

The company is one of the most successful of the many doing business here and promises to be one of the largest in the South.



Plant of Dalton Furniture Company

Southern Chair Company

In the manufacture of chairs, The Southern Chair Company stands among the first in the South. The secretary and treasurer, Mr. S. L. Davis, has mastered the business, and the fruits of his labors is demonstrated in the success of the company which he has practically made himself.

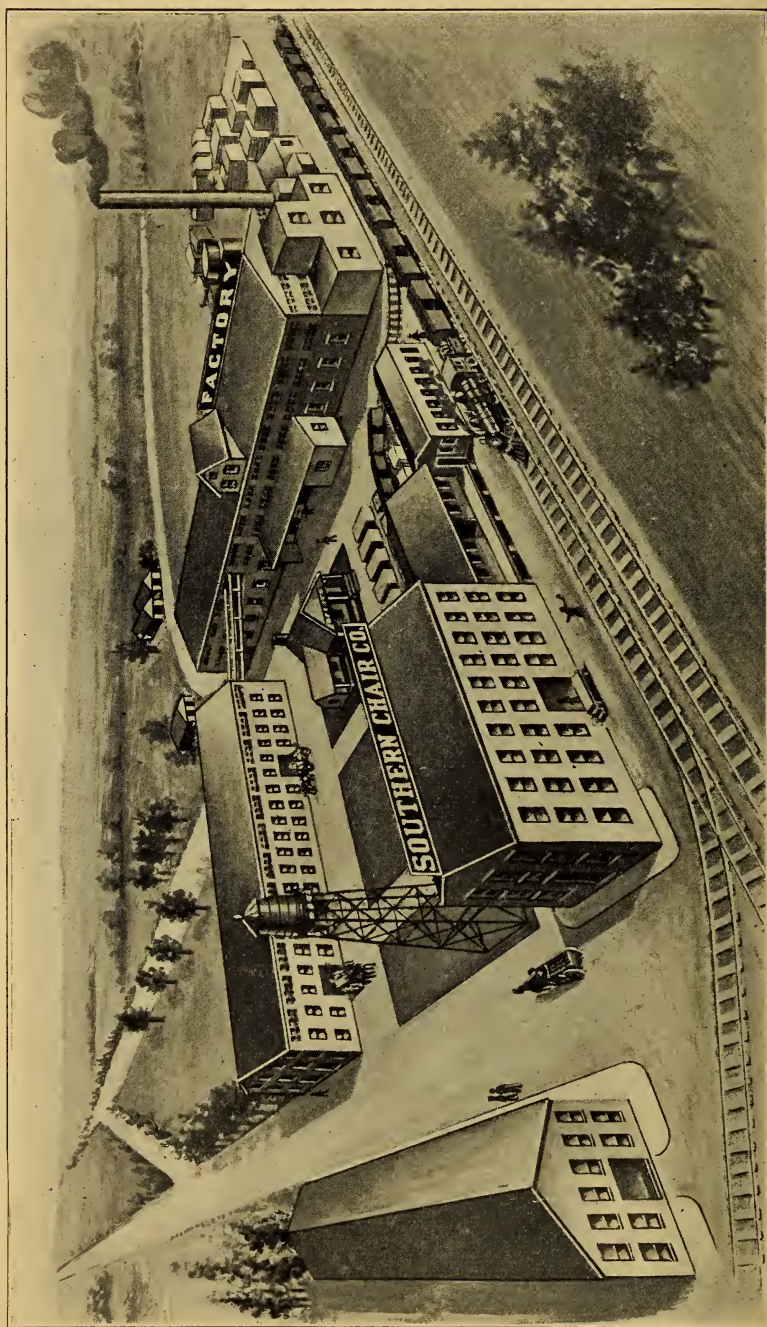
The general manager, secretary and treasurer, Mr. S. L. Davis, has won for himself a far-reaching reputation as a man who brings things to pass with whatever he is connected. He is yet a young man. Few men of his age have achieved such success as has been his. To his splendid business talent is due, more largely than any other one thing, the fact of the great success and wide fame of the company.

Mr. Davis is a man of fine educational attainment. He holds diplomas from Oak Ridge Institute, the University of



S. L. Davis

North Carolina and the National Business University. He commenced his career as a professional man and spent sufficient time in the school room to disclose to his friends that he was well fitted for large success in the educational world. But the professor's chair was unable to hold him, as his business genius called him into the more active sphere of manufacture. During his 17 years of association with the present company, he made its career synonymous with success. Mr. Davis takes quite an interest in civic affairs. He has served on the Board of Aldermen and for nine years on the School Board. He is a member of the executive committee of the Piedmont Good Roads Association, and is an enthusiastic on the subject of good roads. During the past year he has given much of his time and means to further this work, and is accom-



Plant of Southern Chair Company

plishing much to bring better roads connecting High Point with other towns. He is enthusiastic over any work to which he puts his hand and carries it through successfully.

The legislature of 1915, in creating a commission form of government for the city, named Mr. Davis one of the commissioners for a term of four years.

High Point Milling Company

The company is capitalized at \$15,000. The business is a thriving one in every sense of that word. The mills are kept constantly at work in order to satisfy the demands. The sun goes not down on a single day which does not see the men engaged in this work full of business.

One of the busiest men in High Point as well as one of the most useful is Mr. A. B. Horney, secretary and treasurer of



A. B. Horney

the High Point Milling Company. The company of which he is the moving spirit does a large business and has increased from year to year since it was established.

Mr. Horney is a man who has long and successful experience in milling flour and feed. For years he was connected with the large Wachovia Mill, in Salem, and there gained acquaintance with every detail of the business. But Mr. Horney has more than experience. He is a man of the soundest judgment and fine insight into the needs of the business. He sticks constantly to the one duty of making the public acknowledge that the flour and feed manufactured by his mills are the finest and best goods of the kind produced. The consequence, his efforts have been crowned with deserved success.

He takes a great deal of interest in the affairs of the city and as chief of the fire department has done a valuable work for the city.

To Mr. Horney as chief of the Fire Department of the city much is due in establishing and maintaining one of the best equipped departments in the State. His standing as fireman is not confined to his own town, but he is well known among the State and National firemen as a leader in this great work.

For many years Mr. Horney has been a leading member of the Junior Order United American Mechanics, and has figured in both State and National Councils of that order.

Locally he holds several responsible positions, being a member of the last School Board, the official board of his church and director of the Wachovia Bank & Trust Co., and chief of the Fire Department.

Globe Parlor Furniture Company

One of the most successful plants in the community is that of the Globe-Parlor Furniture Co. It was organized in 1906 and in the beginning manufactured only the cheaper grades



T. D. Gilliam

of upholstered goods. The business has grown and prospered each year until now the larger part of the output of the factory consists of the highest class of furniture. The trade of the company extends over a wide territory and the

demand for their goods increases every year. The company manufactures couches, lounges, davenport, library suites, Turkish rockers and parlor suites. These goods are made in solid mahogany, imitation mahogany and quartered oak.

The quality of these goods has attracted attention throughout the country where the goods have been introduced, and they do not fail to please. The growth of the business is a demonstration that a good article, well and attractively finished, is in demand. This has been the experience of this company and now their plant is the largest of the kind in the South.

The affairs of this prosperous company are under the direct supervision of T. D. Gilliam, secretary and treasurer, and A. S. Caldwell, Jr., general manager.



A. S. Caldwell

Mr. Gilliam is a young man of fine business qualifications, and has succeeded well with the business under his supervision. He is possessed of good judgment and energy and plans well all of his business affairs. He not only looks well after the affairs of the company, but takes much interest in the affairs of the city, being a very useful member of the Board of Governors of the Manufacturers' Club.

Mr. Caldwell is the right man in the right place as manager, giving his attention to every detail of the work under his care and making a most valuable man in the responsible position he occupies with the company. He is a young man of good business talents and has a bright future.

Marsh Furniture Company

One of the largest and most successful manufacturing plants in the community is the Marsh Furniture Company, under the direct management and supervision of Mr. J. E. Marsh, the able secretary and treasurer, and for whom the business is named. The company has not been in business quite so long as some of the other plants here, but it enjoys a reputation second to none. The output consists of hall racks, center tables, kitchen cabinets, wardrobes, and chiffoniers, a class of goods that has a wide sale over the country among the most reliable dealers. The line is very popular.

The company was organized in 1906 and began business in 1907. The following are the officers, men who have been successful in their respective lines of business:

J. W. Harris, president; J. A. Marsh, vice president; J. E. Marsh, secretary and treasurer and general manager. Direc-

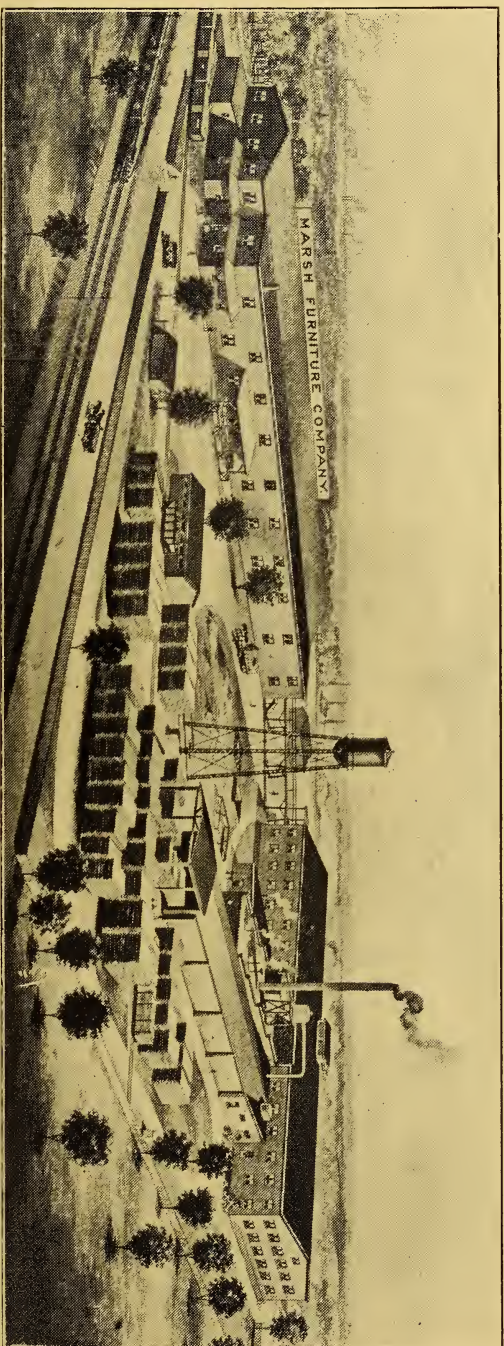


J. E. Marsh

tors: J. W. Harriss, J. E. Marsh, J. A. Marsh, W. P. Pickett, Wescott Robergon.

The plant occupies spacious grounds along the Asheboro railroad with commodious buildings and splendid sidetrack facilities. It is one of the best equipped plants in the city.

The able secretary and treasurer, Mr. J. E. Marsh, is a man prominent in the affairs of the city. He has been a citizen of the town for several years and has been successful. He was born in Randolph county and was educated at Trinity and Guilford Colleges. When quite a young man he became travelling salesman for one of the large furniture plants here, the Welch Furniture Company, and became well versed in all lines of the furniture business which has been of inestimable



Plant of Marsh Furniture Company

value to him in the successful conduct of his own plant. He was as well equipped man as ever entered the business of furniture manufacture. Thus it was when it became known that he would organize a factory he was compelled to limit the number of shares of stock asked for by numerous friends who knew his capacity.

The company was ready for business in March, 1907, and since that time has had a most successful career, several times enlarging the capacity of the plant and improving its lines.

Mr. Marsh, while a very busy man with his private business finds much time to give to the affairs of the city and is one of the leading lights in pointing the community to higher and better achievements.

He is president of the Manufacturers' Club, the principal organization of the city and during his administration the club is enjoying its greatest prosperity and usefulness. It now has the largest membership in its history and continues to grow under Mr. Marsh's administration. Mr. Marsh is a member of the Board of Stewards of Wesley Memorial Church and gives much of his time to the work of the congregation. Whatever he undertakes he does well and with promptness.



The Redding Flats

Crown Hosiery Mills

One of the most prosperous manufacturing plants in High Point and one of the newest is the Crown Hosiery Mills, which is under the direct management of Mr. G. H. Kearns, who promoted the business and was responsible largely for its establishment.

This company was organized in the spring of 1913 with the following officers: T. A. Kearns, president; R. R. Ragan, vice president and G. H. Kearns, secretary and treasury. Adequate buildings were erected on a spacious lot in the center of the manufacturing district. The buildings were equipped with the very latest machinery and nothing was left undone to make the plant modern in every respect.

This company works on an average of 125 hands and the output consists of ladies and men's hosiery. These goods found a ready sale on the markets, especially on the markets

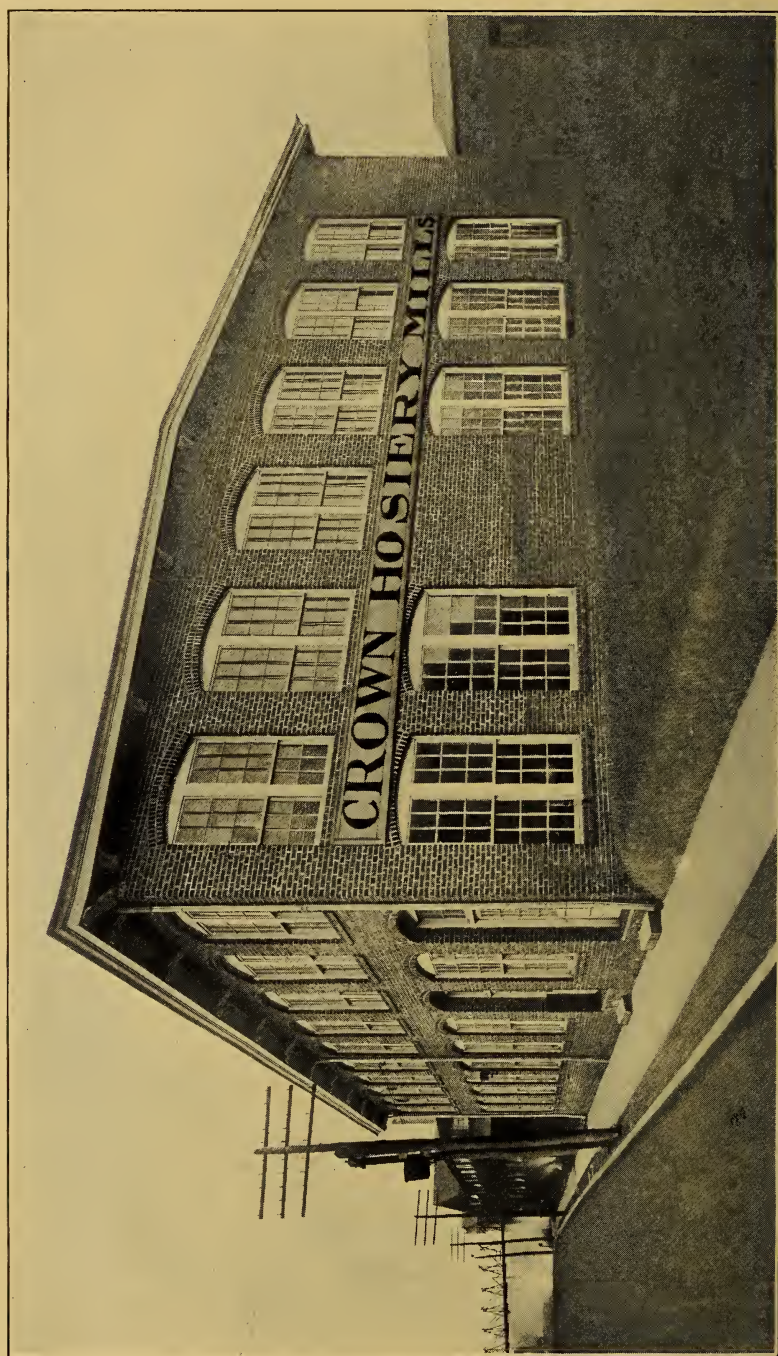


G. H. Kearns

North, consequently the mill has been taxed to its capacity since it began business. The capital stock is \$50,000, and it is probable that the capacity of the plant will be increased so great has been the demand for goods.

Mr. G. H. Kearns, the secretary and treasurer, who is responsible for the success of the business, is among High Point's foremost business men. For several years he was engaged in the manufacture of furniture and met with marked success. He severed his connection with the furniture business in order to manufacture hosiery and he is carrying his successful methods into the line which he has chosen.

Mr. Kearns is also a stockholder in several other enterprises here and is a large owner of improved real estate. He



is a man of fine judgment, acts solely on it, and is meeting with marked success. He has larger plans under consideration in the manufacturing line which will work out for the mutual good of himself and the community.

The president of the company, Mr. T. A. Kearns, is among the most successful young business men of the community and has proven his ability as a manufacturer.

High Point Overall Company

High Point Overall Company, manufacturers "Anvil Overalls" was established in 1899. The company does a large business in North Carolina, South Carolina, Georgia, Florida, Mississippi, Alabama and Virginia and manufactures approximately thirty different patterns in Overalls and work pants for



B. S. Cummings

men, youths, of boys and children. The "Anvil Overall" is the best dollar garment on the market and we know that it has no superior in this class of goods. The policy of the company is to give a good full cut garment and get the best that is to be had in materials. Every garment is carefully inspected for flaws in workmanship and material and if anything gets through the inspector that is not up to standard it is made good. On this basis the business is steadily growing.

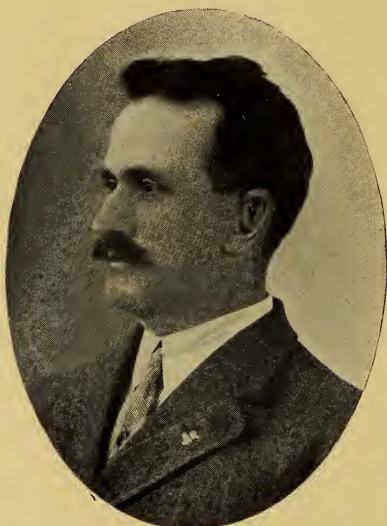
Mr. B. S. Cummings, the secretary and treasurer and general manager of the plant, is a young man of acknowledged ability and is meeting with success as a manufacturer. He was born in Rockingham county, and is a member of a well known family. He was educated at Oak Ridge, graduating in 1902, and afterwards pursued his studies at Wake Forest and at

Bryant & Stratton's Business College, Baltimore. He came to High Point in 1906 and for four years was connected with Tomlinson Chair Manufacturing Company, one of the largest plants here. Subsequently he was manager of the insurance department of the Wachovia Bank and Trust Company, serving in that capacity for four years, until he became the manager of High Point Overall Co. Mr. Cummings has a bright future as a manufacturer.

Baeder-Adamson & Company

O. E. Wilson, Southern Manager

One of the most popular traveling men in the State is Mr. O. E. Wilson, who for several years represented the Beeson Hardware Co., of this city. He is not only popular, but is a splendid salesman and makes friends wherever he goes. For several years he has been manager of the Southern branch of the business of that well known firm, Baeder-Adamson & Co., of Philadelphia, which was established in 1828, and has

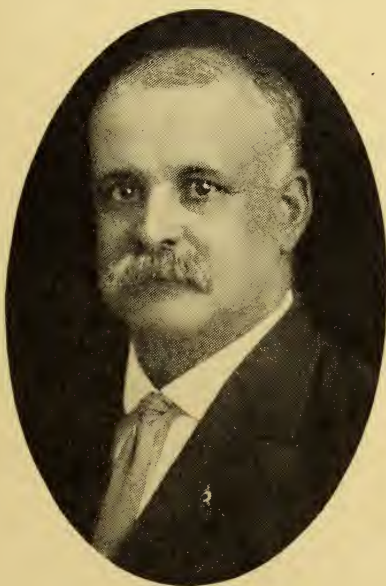


O. E. Wilson

branches in New York, Boston, Chicago, Cincinnati and High Point. The firm manufactures glue, sand paper, flint paper, flint cloth, emery paper, garnet paper and garnet cloth. The offices here are located on Broad street. The business of the firm is being greatly increased in this territory under Mr. Wilson. He attends strictly to his business and makes a valuable representative for his house. His territory extends to New Orleans, taking in all points east of the Mississippi River.

North Carolina Wheel Company

This business was established here in 1902 and has had a successful career. R. R. Ragan is president and F. D. Blake secretary and treasurer. The business is directly under the management of Mr. Blake. He is an experienced manufacturer and has done much to put the business on the high plane it occupies, being practical and a man of good executive ability. Mr. Blake is a native of Amesbury, Mass., but he might be termed a Tar Heel now, so many years of his usefulness having been spent here in promoting the manufacturing business. He is a progressive citizen along all lines.



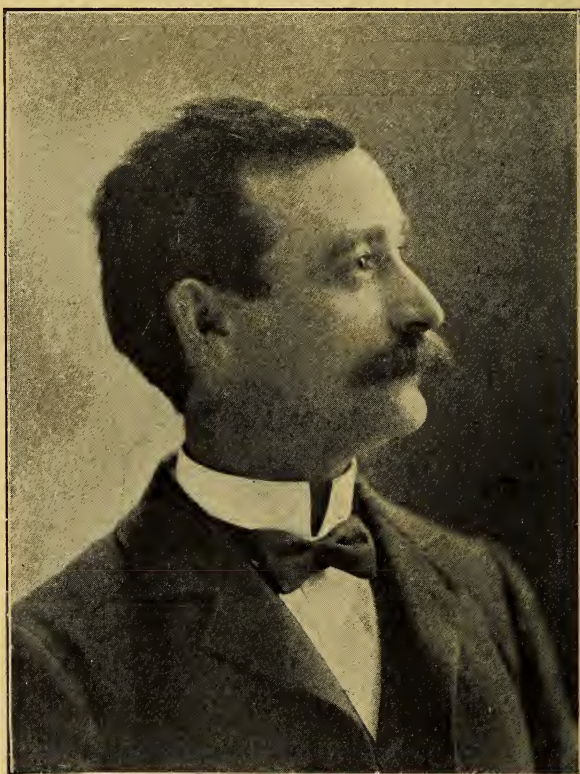
F. D. Blake

The capital stock of the company is \$100,000. The plant is conveniently located for shipping purposes, and is composed of a group of substantial buildings, one 190x175 feet in size and one, which is used as a stock shed, 90x175 feet. The stock of raw material carried is large, the company making their goods directly from the log. They give employment to forty skilled operators. The annual output of the plant is considerably over \$75,000.00, which finds a ready market throughout the country.

The company manufactures all kinds of buggy wheels and has a splendid trade among the largest manufacturers.

High Point Furniture Company

The High Point Furniture Company was the first company in High Point to begin the manufacture of furniture on a large scale. That was back in 1890. Mr. M. J. Wrenn, the present owner, was then proprietor of the largest dry goods store in the city, a business which he conducted for years with success. He afterwards employed his talent in the development of his large furniture plant. Some years ago the old wooden building was destroyed by fire. Mr. Wrenn then at once rebuilt of brick. He has now one of the safest and largest structures in fact, a mammoth concern, embracing three large buildings.



M. J. Wrenn

The High Point Furniture Company does a large business in all parts of the world. Under Mr. Wrenn's able management it has established an enviable reputation for bed room suits at moderate cost, well-made and well-finished. The factory has been continually enlarged in order to meet his growing trade.

Mr. Wrenn is owner and occupant of one of the handsomest homes in Piedmont North Carolina, and has accumulated a snug fortune.

It is rarely the case that one has so early in life reached the largest decree of success which has already been achieved by

this gentleman. His is one of the many phenomenal successes of the town.

Mr. Wrenn served two terms as Mayor of the city.

He is a director of the Home Banking Co., and one of the owners of the Wrenn-Columbia Furniture Company.

Beeson Hardware Company

One of the largest hardware establishments in North Carolina is the Beeson Hardware Company, of High Point. It occupies two large four-story brick buildings on Main street, and a large warehouse on the Southern Railway, and does both a wholesale and retail business. This business is owned by Mr. Robt. R. Ragan, who by his indomitable energy, has made it what it is. He is a tireless worker, a man of foresight, and has been rewarded richly for his work. Mr. Ragan is a son of the late Amos Ragan, who was a large property owner in central North Carolina. Mr. Ragan spent his early



R. R. Ragan

manhood on the farm and trained himself well in the school of hard work. He attended school at Springfield, Trinity College, and later took a course at the University of North Carolina. When he quit school he went into the mercantile business, which he has followed successfully ever since. When Mr. Ragan took charge of the affairs of the Beeson Hardware Company it was a comparatively small business, and did a retail business only. Steadily the volume of business has increased until today the sales of the company amount to over \$100,000 annually. Mr. Ragan is ambitious and has only started on his successful career. He is a director in the Commercial National Bank and stockholder in numerous manufacturing plants here.

Shipman Organ Company

While the Shipman Organ Company is comparatively a new concern its achievements will rank along with some of the best that have been in business for many years. This is due largely to the man at the desk, Mr. W. G. Shipman, the secretary and treasurer and general manager, and who was instrumental in organizing the company. He understands thoroughly the work in which he is engaged and this, coupled with his superior business qualifications and his close attention to business, has brought success to the company in a very short time. Those who have watched the progress of this business under Mr. Shipman's management are convinced that in a short time the plant will be one of the largest Organ Factories in the United States. The goods are now shipped to every State in the South, as well as having a nice export trade.

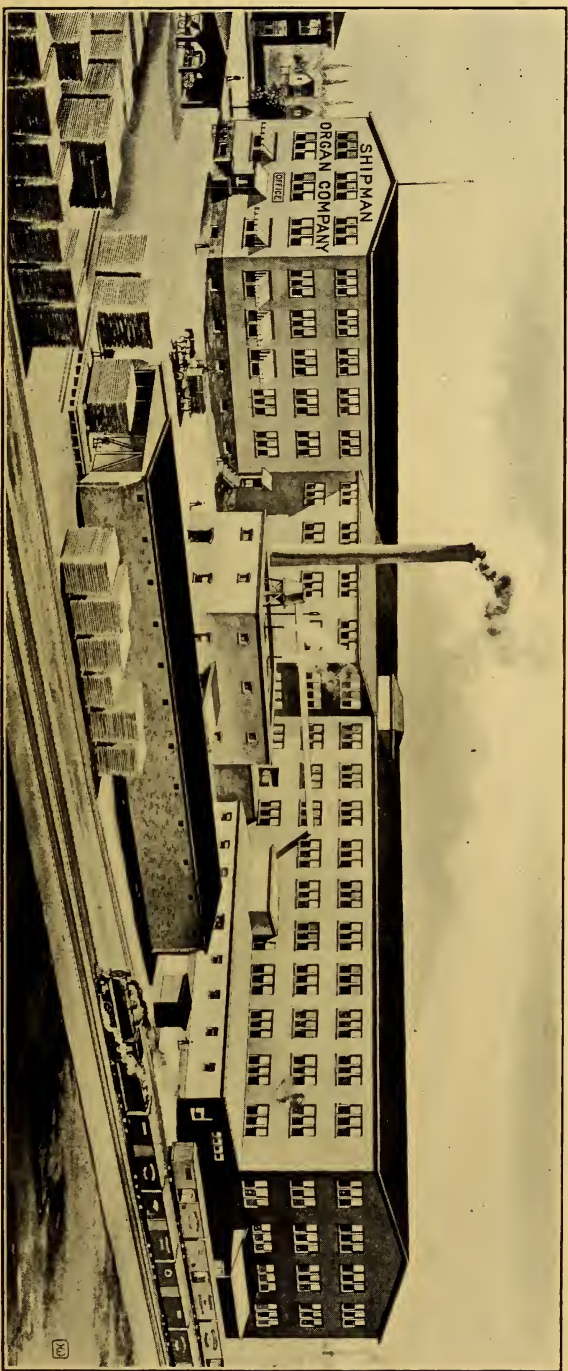


W. G. Shipman

No business in High Point has demonstrated a larger growth in so short a time than the business of this company. Beginning business in the winter of 1905, the capacity of the plant has been taxed to its utmost. More than twice has the company increased its capacity, and only recently doubled its capital stock. The goods manufactured by the company are popular with the trade and even during the duller seasons the factory has always had to run on full time. These organs are known far and wide and their reputation is increasing daily. The success of the company is due entirely to Mr. W. G. Shipman, a man of fine parts, socially, and in a business way without a peer. Mr. Shipman is a hustler in the true sense of the term. This company under his management has a bright future.

The new plant erected by this company in 1911 has 50,000 square feet of floor space, one of the best in the South.

Much depends upon the office work in any manufacturing



Plant of Shipman Organ Company

plant and the Shipman Organ Company is fortunate in having Mr. Shipman in charge.

The growth of the business during the past few years has been phenomenal. The capacity of the plant has been more than doubled and admirably equipped with the best machinery. The foreign business of the company is growing satisfactorily. Mr. Shipman is a well-equipped business man, as is demonstrated by the remarkable success of this business, which was something entirely new in the South.

D. H. Hall

One of the best mechanics in the State is Mr. D. H. Hall, who conducts a business which brings his services in demand all over the State. He is a decorator, plasterer and road builder, and while the business is individual, he has a large number of employes and often carries on several contracts at a time in different part of the State. Mr. Hall uses the latest road building machinery and his work is equal to the best.



D. H. Hall

Mr. Hall is among High Point's successful business men. He has erected a nice home and beautified the grounds.

Mr. Hall is almost indispensable to a growing city like High Point, and his efforts are fully appreciated. Not only in High Point has he placed his valuable work, but many towns in the State have had the benefit of his knowledge in his special line.

The Commercial National Bank

The Commercial National Bank, the oldest and largest financial institution in the community, is known all over the State as one of the strong institutions in the South. Its affairs as presided over by men of many years' experience in the banking business, besides being men who have met with success in their private affairs. The bank enjoys the confidence of the people wherever it is known, having a remarkably successful record from the time it began business.

The banking rooms are in the Elwood Hotel building, at the corner of South Main and High streets, in the heart of the business section on the most prominent corner in the city. The vaults are of modern structure, absolutely fire and burglar proof, and are provided with safe deposit boxes for the use of its patrons. The bank also has a large fire and burglar



C. M. Hauser

proof Diebold safe, equipped with tripple Howard movement time locks. This equipment makes the storage of money and valuable papers safe beyond the shadow of a doubt.

This institution has been a success from the day it opened its doors for business in March, 1891. It is now in the twenty-fifth year of its history, and the long experience of its officers and directors enables it to extend to its patrons the best possible service and security.

The connections of the bank and the personal acquaintance with the very best bankers throughout the nation is an asset of inestimable value. The fact that the Hanover National Bank has been the chief New York depository for all these 25 years is an example of the consistency with which the bank maintains its friendships. There are other banks and bankers in various parts of the United States with which practically the same relations have existed during its life.

The bank's volume of business has increased steadily from the beginning until now it is a tower of strength in the community. It has been the fostering spirit in the organization of

many industrial concerns of the city during these years, and has ever stood ready to respond to all legitimate demands, and a large measure of the success of the city may be attributed to this disposition of the bank.

When the new Federal Reserve banking system was set in operation by the United States Government, this bank was among the first to apply for membership, and it now enjoys all the privileges this vast and elastic system provides.

Every phase of conservative and constructive banking is cautiously handled. The active accounts of the business world and the small saving of the widow are treated in the same diligent manner.

The capital stock of the institution is \$150,000.00, and the surplus and profits account has reached almost \$150,000.00. The deposits are approximately \$1,000,000.00, and loans



V. A. J. Idol

and discounts are nearly \$1,000,000.00. The total resources show a total of \$1,500,000.00. These figures indicate that any reasonable business proposition can be financed by this institution.

The board of directors is composed of men who have been eminently successful in the prosecution of the business affairs of the city. They give much of their time and abilities in service to the bank and are kept accurately informed on all matters concerning the bank.

The following is the personnel of the board: W. G. Bradshaw, J. Elwood Cox, H. W. Fraser, J. W. Harriss, C. M.

Hauser, Dred Peacock, F. M. Pickett, W. P. Pickett, D. A. Stanton and R. R. Ragan.

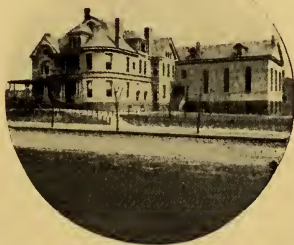
Of Mr. J. Elwood Cox, the highly gifted president, we have spoken several times in this book. His connection with the bank in this capacity is a source of strength to it. The public well knows that whatever he puts his strong shoulder to moves, and moves in the right direction. He is in the full height of his powers, and has large plans for the institution over which he presides.

One of the able and useful men connected with the bank is Dr. W. G. Bradshaw, vice-president. He with Mr. J. Elwood Cox was instrumental in organizing the bank, gathering around it some of its strong supporters and carrying it along successfully.

The active vice-president, Mr. C. H. Hauser, has been connected with the Commercial since 1896. He is one of the best bankers in the State. He is a man of fine presence, known integrity and splendid business judgment. In him, both patrons and stockholders recognize a strong and admirable force in the conduct of their growing institution. His position is one of high responsibility, and full of work. Into it he puts great energy and capability. Mr. Hauser is interested financially and director in several manufacturing plants of the city, and is counted among the most successful business men of the city.

The cashier of the bank, Mr. V. A. J. Idol, is well worthy of the prominence he has won in financial circles. He accepted a position with the bank in 1902 as collector, and has filled acceptably every position up to the responsible post he now occupies. He was educated in the High Point Public Schools and at the University of North Carolina.

Mr. Idol holds other responsible positions. He is secretary and treasurer of High Point Perpetual Building & Loan Association, a member of the firm of V. W. Idol & Co., and is interested in other business concerns in the city.



Wachovia Bank & Trust Company

The Wachovia Bank & Trust Company was organized in 1893 and commenced business June 15, 1893. Its incorporators were among the best known business men of Piedmont North Carolina. These gentlemen saw the possibilities of banking along lines which were advanced over prevailing methods. They had in mind a bank which should be more than a safe place in which to deposit money—a bank whose



W. C. Idol

equipment should be so complete in every detail that people would be attracted by it.

Thus realizing that the new conditions in trade demanded greater facilities in banking, these men of affairs organized the Wachovia Bank & Trust Company. In proof of their wisdom The Wachovia Bank & Trust Company is a very strong monetary institution—strong financially—strong in management—strong in having over 10,000 patrons interested in its welfare. It is the oldest and largest trust company and also the largest financial institution of any kind in the State of North Carolina.

Its capital stock is \$1,250,000, and its total resources are \$7,000,000, forming a bulwark of financial strength that few banks can equal.

Strong as the company is financially, it is equally as strong in management. Its board of directors, executive committee, and advisory board are composed of practical bankers, solid business men, and men distinguished in the professions.

Its savings department is an ideal place for the money of the thrifty, affording unquestioned security and paying interest on accounts of any amount from one dollar up. High Point, with its manufacturing interests offers opportunity for quick and safe investment of funds, thus enabling the bank to offer a liberal interest.

Its insurance department represents the best fire, life, liability, burglar, bonding and accident companies as agent. The capital of these companies so represented, being more than two million dollars.

From the day of the opening in High Point almost daily growth has been noted. The company brought what was needed—strength, strong management, experience, the new banking powers, giving the laborer a place of deposit for his money, yet offering encouragement to lay aside for the day of need by paying a liberal interest.

As there is no better section than that found in the center of the great Piedmont section of North Carolina, likewise there is no better financial institution than the Wachovia Bank & Trust Co.

Mr. W. Chase Idol is the cashier of this institution and is managing its affairs with marked ability and success. He has been connected with the Wachovia Bank & Trust Company for several years, receiving his training in the home office at Winston. In coming to High Point he was in reality returning home, because he was reared within a few miles of this place. He is a son of Mr. W. H. Idol, a prominent farmer of this county.

Mr. Idol is counted one of the safest and most progressive bankers in the State, although he is quite a young man. He watches closely the affairs of the bank as well as taking an interest in the patrons of the bank. Under his administration the business of the bank is gradually increasing. Those who know him best predict for him a brilliant future in his chosen calling.

Mr. Idol is a graduate of Guilford College. He received his primary education in the High Point schools.

Bank of Commerce

One of the strongest financial institutions in the city as well as one of the most useful is the Bank of Commerce. This bank was organized in the spring of 1912 and took over the North Carolina Savings Bank & Trust Co., increasing the capital stock to \$100,000. Under the new regime the business of the bank has greatly increased, both as to individual deposits and volume of business and the outlook for a continued enlargement of the business in every way is very satisfactory to the officials.

The bank occupies the handsome six-story building, the tallest in the city, which building is the property of the bank.



H. A. Millis

It has every facility for convenience and safety and is attractive to the public.

The stockholders of the bank include some of the most prominent men in the community, financially strong and connected with some of the most successful enterprises in the community. They have planned to make one of the strongest financial institutions in the State.

The president of the bank, Mr. O. E. Kearns, is well known here as a successful manufacturer and is a financier whose influence will be felt in the community even in a larger degree than it is now, as it is a well recognized fact that he has special ability in this capacity. He is a man of executive ability, of

quick perception, keeps his own counsel and brings about results.

The cashier of the bank, Mr. H. A. Millis, is a young man well qualified for the responsible position he occupies. He is careful and painstaking in his methods, of good judgment and safe in all of his transactions, and is doing valuable work for the institution. While he is a young man in years he is a business man of experience and has been successful in his affairs. He is a stockholder in some of the largest manufacturing plants here and owns much valuable real estate.

The following comprise the board of directors: J. H. Adams, S. L. Davis, O. E. Kearns, J. C. Siceloff, A. M. Rankin, Robert Brockett, E. E. Spencer, Dr. C. S. Grayson and H. A. Moffitt.

Manufacturers Club

J. E. Marsh, President

An organization of which the community has a just pride is the Manufacturers Club, made up of 150 of the strongest business men in the State. It was organized in 1891 and has been the most potent factor in the upbuilding of the community. It has always fostered new enterprises and its members have realized and exercised an individual responsibility with a remarkable degree of public spirit and unselfishness. The Board of Governors have always taken a keen interest in its affairs and gave the business the club much valuable time. Every member of the board, some of them for many years, have conducted the affairs of the club with as much interest and enthusiasm as if it had been their own. This spirit has largely been responsible for the achievements of the organization.

Some of the most notable occasions in the history of the town have been under the auspices of the Manufacturers' Club. The annual banquets have become national functions, many times having as its guests some of the most notable men of the nation as well as ministers from foreign countries. These banquets have served to emphasize the remarkable record of the town in business.

The club is managed by a Board of Governors composed of twelve members of the organization. Those composing the board now are: J. E. Marsh, A. E. Tate, C. F. Tomlinson, J. Elwood Cox., F. N. Tate, J. J. Farriss, J. W. Harris, R. H. Wheeler, H. W. Kronheimer, Thos. Gilliam, H. A. White, and J. H. Dobbs.

While the usefulness of this organization has been incalculable to the community the work that it has before it will even surpass that of former years.

High Point Hospital

High Point Hospital is a source of pride to the town. It is conducted on a high plane, has a splendid record and is doing a great work for the community and enjoys a patronage from many parts of the State.

It occupies a large brick building near the center of the city, suitable in every way for an up-to-date sanatorium. The hospital is under the control of Dr. J. T. Burrus and Dr. G. F. Duncan, who are responsible for its establishment under the splendid conditions under which it operates.

It represents an investment of \$30,000, has a corps of 20 trained assistants. During the past year there were many surgical operations with a small per cent. of mortality.



Dr. J. T. Burrus

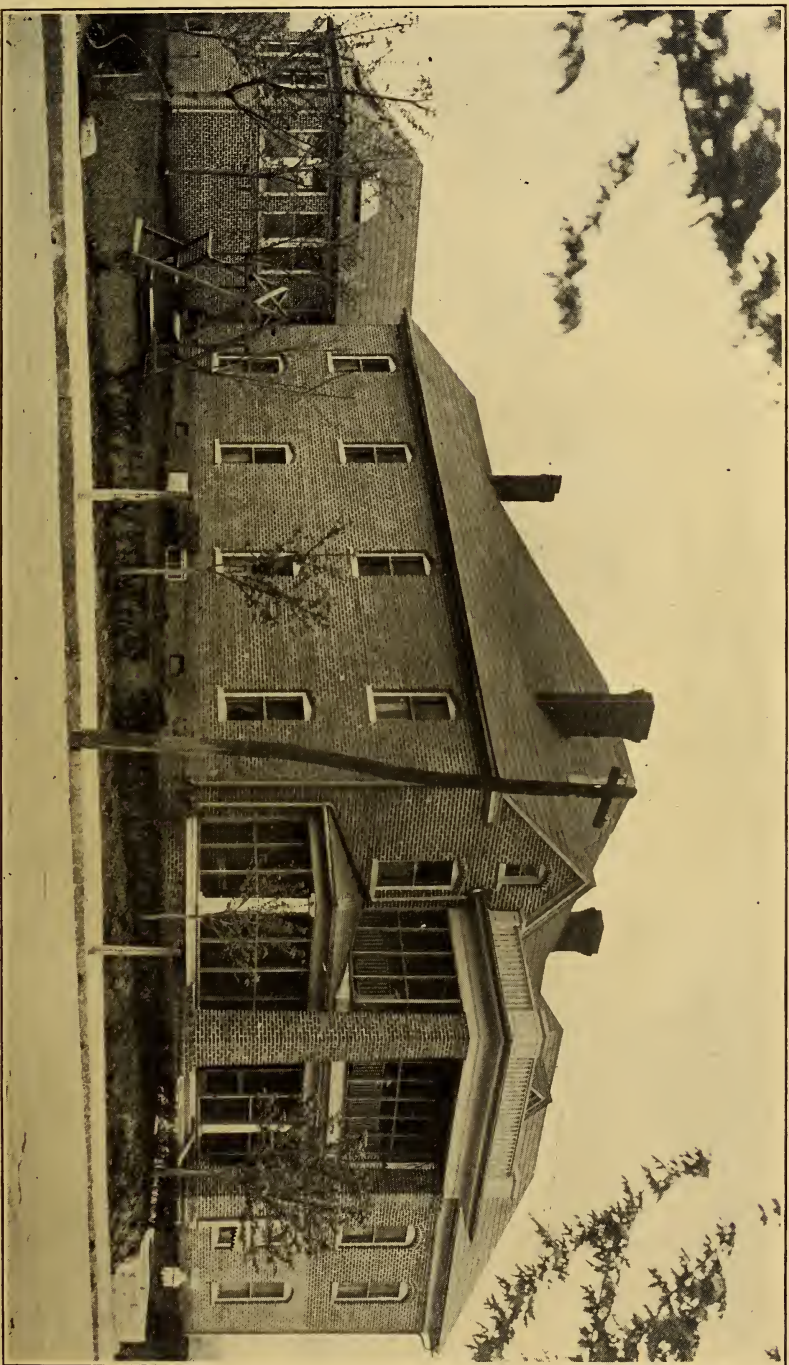


Dr. G. F. Duncan

The operating department of the hospital is all modern equipment, tile flooring, well lighted and located, apart from the main wards so as not to disturb other patients. Already plans are being considered for other improvements in order to meet the demand. Turkish and Bohemian baths have been added, and it is the intention of those in charge to make ultimately a modern Sanatorium.

Dr. Burrus and Dr. Duncan are skilled physicians and surgeons, and are now not only giving the city first class hospital work, but are making for themselves State-wide reputations.

It is now known far and wide that the skill at the command of the people who enter this institution is second to none, and the facilities are all that any one could ask



High Point Hospital

Thomas. J. Gold

A successful lawyer and splendid citizen is Mr. Thomas J. Gold. Like a large number of other citizens of this city he was born and reared in another county of North Carolina and came upon reaching manhood to this thriving and progressing community to seek his fortune. He located here for the practice of law in September, 1905, and at an early date after his arrival entered into a lucrative practice. He has held a number of positions of honor and trust. For two years he was Judge of the High Point City Court and for two years thereafter he was a member of the North Carolina Legislature, representing the county of Guilford. In the General As-



Thomas J. Gold

sembly he took high rank as a legislator and debator. Since retiring from the Legislature the latter part of 1914 Mr. Gold has devoted himself exclusively to the practice of his profession and has achieved wonderful success. He has a large practice and devotes himself assiduously to it. He has accumulated considerable property and owns much valuable real estate in the city. In the year 1903 Mr. Gold graduated at the University of North of North Carolina and is now a trustee of that institution. In April, 1907, he was married to Miss Nina Wheeler. Their two children are Thomas J. Gold, Jr., and Robert Wheeler Gold. His offices are rooms 203-205 the Bank of Commerce Building.

Wyatt J. Armfield

Mr. Wyatt J. Armfield is well known as one of the most successful business men in the State. He came from a well known family who have left their impress on the State and added much to the material development of the Commonwealth. He was born and reared on a farm near High Point, the homestead being situate on Deep river, and which has been in the family for six generations. He received his education in the local schools of the neighborhood and later at Dr. Mendenhall's Academy, and at Oak Ridge Institute.

Mr. Armfield's first business venture away from home was in 1865, when he became the representative of a large Indiana nursery. He followed this business successfully for



Wyatt J. Armfield

several years, and after his marriage in 1868, embarked in the nursery business for himself. In this he succeeded beyond his expectations. In 1886, when the National Bank of High Point was organized, he was elected president and remained at the head of this institution until it liquidated. During all of the years of its existence he directed its affairs as his office required and was instrumental in extending much aid in establishing manufacturing plants in the community. In this particular especially the bank had an exceptional record, and the community owes much to the president and officials on account of this helpful policy. Aid was never refused when it could be given consistent with a safe and sound policy.

Mr. Armfield's banking influence was ever widening and through his influence and co-operation, together with that of his sons, all of whom chose the banking business, numerous banks in the State are in successful operation. Mr. Armfield has been a director in the Greensboro National Bank for 38 years. Is vice-president of the Bank of Randolph. He and

his associates have been instrumental in establishing banks at Asheboro, Madison, Graham, Thomasville, Troy, Hillsboro, Mocksville and Raeford. His eldest son, the late Eugene Armfield, was for 20 years or more the leading spirit in the successful conduct of the National Bank of High Point. Another son is at the head of the Bank of Randolph; and still another president of the Bank of Thomasville. It has been a family of bankers and the head of the family may well be proud of their record.

Mr. Armfield has been very successful in all of his affairs. He is a man of the soundest judgment and his advice has been sought by friends and neighbors for years, and freely given. He has a host of warm friends who are proud of his record as a business man and a citizen.

Dr. W. G. Bradshaw

One of the best known citizens of High Point is Dr. W. G. Bradshaw, who has been identified with the interests of the community for the past thirty years. He has been the prime mover in the inauguration of some of the largest and most prosperous institutions of the city and has ever been one of the



Dr. W. G. Bradshaw
Postmaster

leading spirits in building up the community. He has been ever active in civic affairs and his work will live for many years to come. He is progressive in his ideas, a man of strong convictions and possessed of fine executive ability. He has been instrumental in bringing into existence many of the institutions which are today the pride of the community.

For many years Dr. Bradshaw devoted his time to banking after having promoted and organized the Commercial National

Bank. Following this he conducted successfully for ten years the largest furniture factory in the South.

Dr. Bradshaw has always been interested in county and State affairs. For several years he was a member of the Board of County Commissioners and was only recently endorsed for another four year term, resigning to become postmaster. He is a member of the Board of Trustees of Trinity College and takes a leading part in both State and General Conference. Throughout the State, as at home, Dr. Bradshaw has many strong friends who admire him for his fine qualities as a man and value him as a true friend. For many years he has been a leading spirit in the affairs of the community and its representative on the outside.

In January, 1914, he was appointed postmaster by President Wilson, and is giving the city a splendid administration.

Southern Furniture Journal

The Southern Furniture Journal is published at High Point. It is a handsomely printed and elaborately illustrated periodical of a hundred pages or more, and while its circulation is principally in the South and Southwest, it is well known and regularly read in all parts of the United States and in foreign countries. It has been—and is—an important factor in the development of the furniture industry of our city and the whole of Dixieland. Throughout its career it has been distinguished by its progressiveness.

The founders of the Southern Furniture Journal were Wilber Jones, J. J. Farriss and H. W. Kronheimer. Mr. Kronheimer was editor and Mr. Jones was manager until June 16, 1911, when Mr. Jones died suddenly while attending a meeting of the North Carolina Retail Furniture Dealers' Association at Asheville, N. C. Following the sad taking away of one so active and successful in the affairs of the publication, the owning company was reorganized with J. J. Farriss as president, Mrs. Minnie V. Jones, vice-president, and H. W. Kronheimer, secretary and treasurer. To the latter's duties as editor was added that of manager, in which he is assisted by Mr. Farriss.

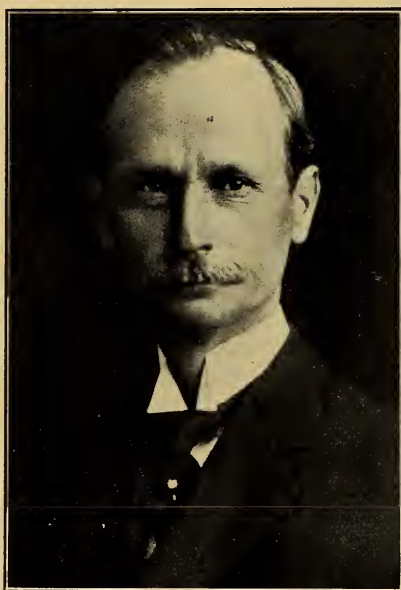
The strong position of the Southern Furniture Journal is due to the ability it has always shown and to the enterprise it has always displayed under all circumstances. It has met every reasonable demand on it, and perhaps more. It is a source of gratification to its friends that is is generally recognized as one of the three best trade papers in the entire furniture trade. High Point is justly proud of the Southern Furniture Journal, and readily concedes its powerful influence in promoting the growth and prosperity of our city.

Farriss Publishing Company

The Farriss Publishing Company is owned and operated by J. J. Farriss. The plant is one of the most complete in the State, operating twelve machines of a high order and makes a specialty of catalogue work, trade journals and the better class of commercial printing. From a small beginning 26 years ago the plant has grown to be one of the best, with adequate capacity.

The Southern Furniture Journal, of which Mr. Farriss is president and one-third owner, is also published here. A high class trade journal known throughout the country and admired for its editorial strength and mechanical beauty.

Mr. Farriss has been at the head of the company for 26



J. J. Farriss

years and has built up a business which is a credit to the community. He came to High Point direct from college and has spent the twenty-six years of his life in labor with much zeal for the upbuilding of the community along lines which he considered of the higher order of things pertaining to the growth of a community.

He conducted the High Point Enterprise for a quarter of a century, and in April, 1915, sold the paper in order to give more time to his publishing business. For ten years he was assisted in the conduct of the paper by his brother, E. H. Farriss, who was associate editor of the paper at the time of his death.

George T. Penny

One of the most active business men in High Point is Mr. George T. Penny, who has been successful in all of his affairs. He began business in High Point only a few years ago on a small scale. He has pushed his way along so successfully that today he is known as a financier and handles more real estate than any man in the South. His sales in the South alone last year amounted to over \$3,500,000. His services are in demand throughout the North and South, and he has a record of never having made a failure on a sale of lots at auction, which is a special line of his company.

Mr. Penny has a twin brother, J. C. Penny, president of the American Realty & Auction Company, of Greensboro, N. C., who assists him in his auctioneering. They are well known all over the United States as "Penny Brothers, the Twin Auc-



George T. Penny

tioners," who turn real estate into cash quick. It is often said that Penny Brothers, "The Twins," who manage the auctioneering department of these companies, are the strongest auctioneering force in the world.

Mr. George T. Penny gives the business much of his attention, along with his other business. He is the organizer, president of the Southern Lice Stock Insurance Company, and director and vice-president of the Home Banking Company.

Mr. Penny also conducts the business of farming and stock raising on a large scale. He owns the Penny Stock Farms, 200 acres, located near the city limits, one of the most valuable as well as one of the most attractive places in the county.

W. P. Ragan

One of the most prominent attorneys in Western Carolina is Mr. W. P. Ragan. He enjoys a large practice and has held several position of public trust.

In politics he is a Republican and in religion a Quaker.

In 1902 he was nominated for the State Senate by the Guilford county Republican convention, and while defeated, he led his ticket by about 500 votes. He has canvassed Guilford and adjoining counties for the interest of the Republican party in every campaign since 1894.

When the new charter was granted the city creating the office of Recorder, Mr. Ragan was elected to this responsible position and held the position with credit to himself and the administration until he was appointed postmaster.



W. P. Ragan

Mr. Ragan was appointed postmaster by President Taft in February, 1910. So universal was the desire that he receive the appointment that there was very little opposition and the fine record he made in the office shows that the public was right in their estimate of his character and ability.

Mr. Ragan is a lawyer of ability and has a large practice, and in 1914 was elected prosecuting attorney for the city, serving with great credit to himself and the community. He is popular among his friends and stands high in the councils of his party in the State. His friends have frequently urged him to accept the nomination for a State office.

Maj. L. C. Sinclair

One of the most prominent as well as one of the most successful young business man of the community is Maj L. C. Sinclair, president of the Myrtle Desk Company, the largest factory of the kind in the South.

Maj. Sinclair has been a citizen of High Point about eleven years and during that time he has done much to bring success to the business in which he is engaged and make for himself a reputation of which any young man might well be proud. As president of the company he devotes all of his time, keeping in close touch with every detail of the large plant. There is no part of the business with which he is not familiar, which equipment is invaluable to him as president of the company.

Maj. Sinclair is a son of the late Col. P. J. Sinclair, a promi-



Maj. L. C. Sinclair

nent lawyer of Marion, N. C., who was born on the Island of Tyree, Scotland, in 1833, and came to this country with his parents, who were Presbyterian missionaries. Col. Sinclair served in the Civil war, enlisting as private at Fayetteville. At the close of the war he was Lieutenant Colonel of his regiment.

Maj. L. C. Sinclair was born and reared at Marion, N. C. where the family has long held a prominent position. He was educated at the public schools of Marion, the A. & M. College and State University. He was licensed to practice law three months before coming of age and received a special certificate for proficiency in the mastery of the law course prescribed at the University. He was special counsel for the C. C. & O. Railway and bought most of the right of way and passed on the title to the road bed of this railroad through North Carolina. On December 19, 1905, he was married at

High Point to Miss Isla M. Fraser, daughter of Mr. and Mrs. H. W. Fraser. During his residence in High Point since 1906, he has served as a member of the Board of Aldermen, being chairman of the committee on Electric Lights, and on the School Board, serving as secretary. Maj. Sinclair is a member of Governor Craig's staff.

In February, 1915, he was elected Exalted Ruler of the High Point Lodge of Elks.



Residence of W. D. Burgess

J. E. Kirkman

The subject of this sketch, Mr. J. Edward Kirkman, has been connected with the manufacturing business here longer than any of the original High Point citizens. He has lived in High Point since he was a boy, receiving his primary education in the schools of the town. When a young man he began with the first manufacturing plant here, what is now known as the Snow Lumber Company. He assisted in erecting for Capt. W. H. Snow a small woodworking plant, then owned by Capt. Snow. Mr. Kirkman conducted this plant. The name of the plant was afterwards Snow & Patten, then Snow & Dalton



J. E. Kirkman

and then by the present huge corporation, Snow Lumber Company. In this latter company Mr. Kirkman is one of the largest stockholders and has been the efficient superintendent for years. He has been a close student as to the needs of the company and has contributed much to its success.

Mr. Kirkman is also interested in many other enterprises in the city, being first vice president and a stockholder in the Southern Chair Company, a stockholder in Rankin Coffin & Casket Co., Giant Furniture Co., High Point Milling Co., North Carolina Wheel Co., Commercial National Bank, Bank of Graham, the Bank of Randolph and the Bank of Madison. In most of these Mr. Kirkman is an officer. This shows that Mr. Kirkman has contributed largely to the upbuilding of the community.

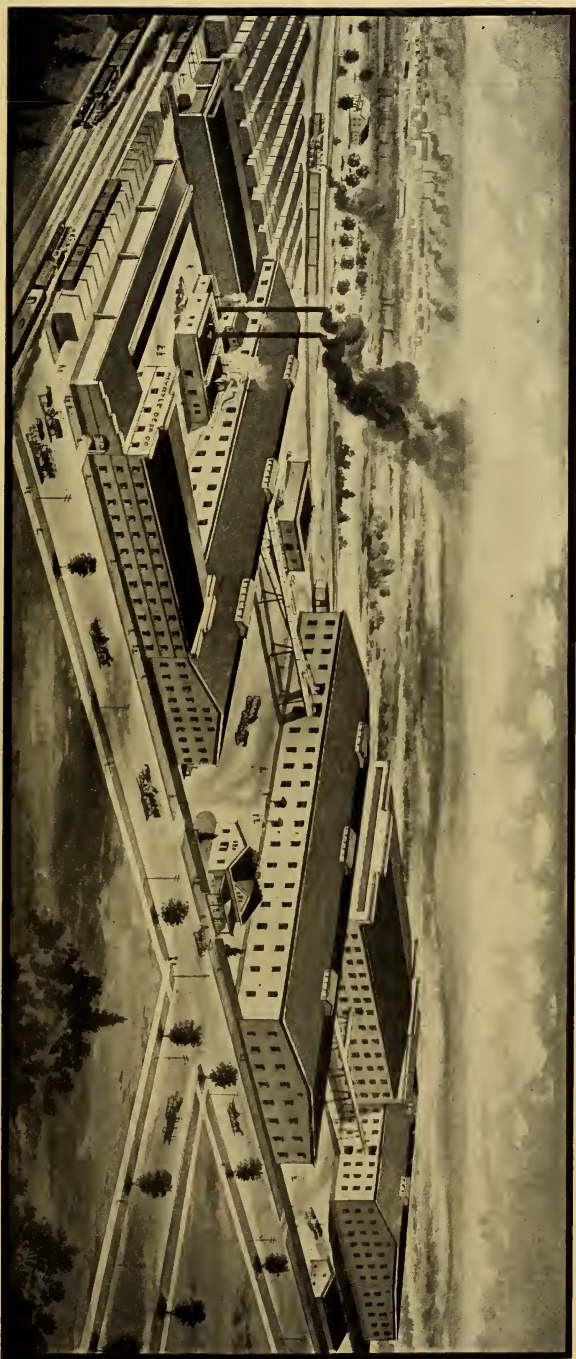
Mr. Kirkman has served his town twice in the capacity of Alderman and in 1910 he was chosen a member of the General Assembly by a large majority over his opponent. In

1908 Mr. Kirkman was a delegate to the National Democratic Convention which met at Denver, representing the Fifth District. He takes much interest in politics and has a large following. He is chairman of the Democratic Executive Committee and gives largely to the campaigns.

Mr. Kirkman is largely interested in the Giant Furniture Co., being president and treasurer and owns a controlling interest. This company is one of the strongest in the city.



Residence of O. E. Mendenhall



Plant of Myrtle Desk Company

Hill Veneer Company

In January, 1906, the Hill Veneer Company was organized with ample capital for manufacturing veneers and thin lumber on a large scale. A large plant covering more than two acres was erected on a spur of the Asheville track, in the heart of the manufacturing district. Here with plant equipped with the most modern machinery, cookers, laths, clippers, patent dryers, etc., the company has been doing an enormous volume of business, cutting annually some two million feet of logs, producing as high as 50,000,000 feet of veneers, these veneers being sold in the South, but more especially in the North and West.

Yellow poplar veneers are featured by this company, but oak, pine and gum veneers are also manufactured. The Hill



J. C. Hill

Veneer Company's cross banding is used and sought by piano men throughout America and Canada because their cross banding is cut right and dried right, that is, dried flat and straight.

Known as the "Yellow Poplar Cross Bending People," still this company has a large trade in center stock and drawer bottoms. In center stock their motto is "Uniform Thickness and Smooth Cutting."

J. C. Hill, secretary and manager, grew up in the wood working business and has devoted a number of years to solving of many knotty veneer problems.

Experienced men are employed in and around the plant, many of them having been with the company since its organization ten years ago. These men have learned the peculiar needs of each individual customer, hence each customer gets what he wants. Making "prompt shipment and satisfied cus-

tomers" their motto, the company has easily become one of the strongest and most reliable in the South.

In addition to its single ply department, the company has an exceptionally strong and well equipped panel department, the Denny Roll & Panel Company. Here the finest tops and panels that can be produced are made, mahogany, quartered oak, walnut and various other woods.

Having both a single ply and a panel department, this company is exceptionally well equipped for taking care of the wants of their customers, making shipments both of single ply and built up veneers.

High Point Motor Company

One of the largest and most successful motor companies in the State is the High Point Motor Company, under the management of Mr. George F. Wilson, the principal owner, and who has been largely responsible for building up the business to its present high standard.



George F. Wilson

The company are agents for the Ford, Studebaker and Dodge cars over a wide territory and have to their credit perhaps the sale of the largest number of cars of any other company in the state.

Besides conducting a sales department on a wide scale, employing half a dozen local salesmen, they conduct two large garages and keep a full stock of all kinds of supplies.

The business has prospered to a remarkable degree of strength, but is only in its infancy. Each year has shown an increase necessitating more room and larger forces.

Mr. Wilson is a young man of good business qualities and has the implicit confidence of the business world.

Col. Wescott Roberson

Among the most prominent attorneys in North Carolina and one who has met with unprecedented success so early in life, is Colonel Wescott Roberson, of this city. Graduating at the University at an early age and afterwards taking a special course in law at the same institution, he settled in High Point for the practice of his profession. He entered immediately into a large and lucrative practice and within a very short period he had attained that degree of success rarely met with by much older and successful men. He is now the senior member of the law firm of Roberson, Barnhart & Smith, one of the leading law firms of the state. Colonel Roberson's associates are Mr. C. C. Barnhart and Mr. Julius C. Smith. Among their clients they represent the Southern Railway Company as



Col. Wescott Roberson

special counsel, and Carolina and Yadkin River Railroad as general counsel; North Carolina Public Service Company, Southern Bell Telephone Company, Wachovia Bank and Trust Company, City of High Point and Arctic Ice & Coal Company, of Greensboro, as well as many of the local industries. Colonel Roberson is interested in many of the successful lines of business in the community. He is chairman of the Board of Directors of the High Point Branch of the Wachovia Bank & Trust Company, as well as a member of the parent institution at Winston. He is vice-president of the Southern Car Company, president Dalton Furniture Company, vice-president Piedmont Building & Loan Association and a director in the Central Ice Company, Birmingham, Ala.; Atlantic Fire Insur-

ance Company, Raleigh, N. C.; Ring Drug Company, Marsh Furniture Company and Carolina & Yadkin River Railway Company, High Point. Colonel Roberson's ability, integrity, keen business intelligence and careful attention to all of his affairs have won for him a place high in the confidence of the people.

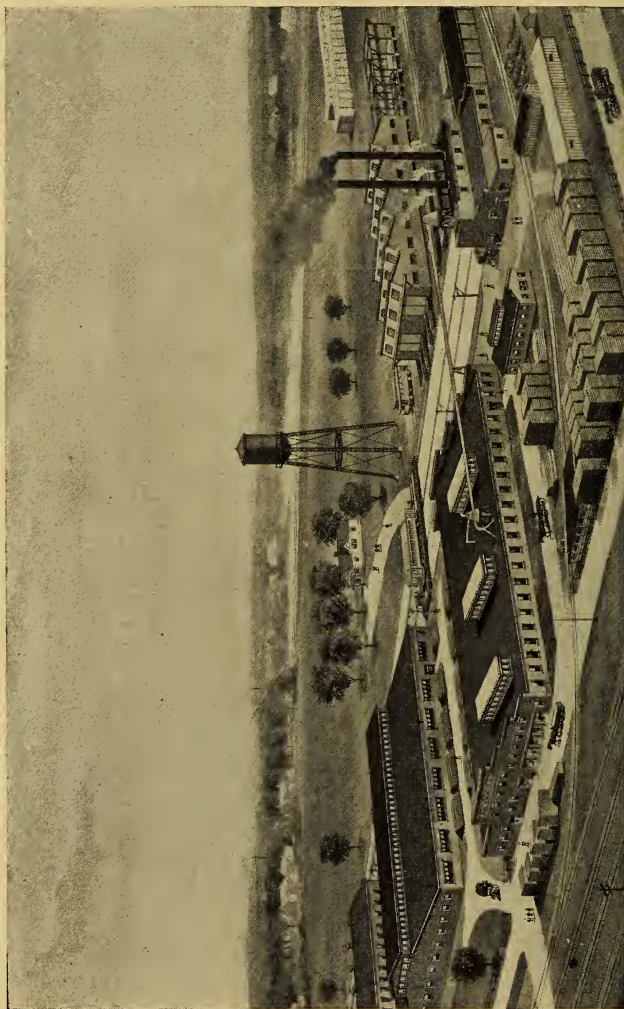
Colonel Roberson has been signally honored by the county, having been chosen three times consecutively as a representative in the General Assembly. As a public man he gained a splendid reputation, but voluntarily turned away from politics in order to give him entire time to the practice of law and business, in which he is succeeding beyond measure.

Southern Car Company

The Southern Car Company is one of High Point's greatest manufacturing institutions; reorganized in 1911 the company has made rapid progress and has built up a reputation that is unexcelled in its product. It now has cars operating in 17 states and one foreign country, reaching such railway centers as New York, Washington, Chicago and New Orleans. It was one of the first companies to construct cars of light construction and now has fifty cars in New Orleans which are the lightest fifty-two passenger cars on record.

The success of the company is largely due to its president and treasurer, Mr. A. H. Sisson, a man who has probably the largest experience and acquaintance in the railway field. The early business years of Mr. Sisson were in the contracting line and in August of 1897 he organized the Jewett Car Company, one of the best known car companies, and which is located at Newark, Ohio. After a successful connection with this company for a period of eight years, he went with the St. Louis Car Company as its eastern sales manager, with offices in New York City. After holding this position for one year he was called to the plant at St. Louis and made general manager, holding this position for two years. He then went with the Forsyth Brothers Company, of Chicago as general manager and it was from this company that he came to the Southern Car Company as vice president and treasurer, in 1913. He was made president and treasurer at the last annual meeting of the stockholders complimentary of the success of the company for which he is largely responsible.

Since his connection with the Southern Car Company he has secured two (2) fifty car orders which amounted to over Three Hundred Thousand Dollars (\$300,000.00), and these two orders alone have gained his company a prestige which has increased the output of the factory over one hundred per cent. from the sales of former years.



Plant of Southern Car Company

High Point City Schools

High Point has four white school buildings of pressed brick and stone valued at \$125,000 situated one in each of the four wards of the city. The largest of these is the South Main street building, wherein are twenty-six rooms with a capacity of over 1,200 pupils. At present there is an enrollment in this building of nearly 800 taught by twenty teachers.

Elm Street school has eighteen rooms of which twelve are occupied by 500 pupils and twelve teachers.

This Ward building has eight rooms, of which only six at present are occupied by some 300 boys and girls.

In Park Street school, with its four teachers, there are over two hundred pupils.



Prof. Thornwell Haynes

The total enrollment runs to nearly 1,800 with a faculty of forty-three. The Domestic Science department contains 600 pupils in sewing and some fifty girls in cooking.

The colored schools are two with an enrollment of 400. One of these occupies the Colored Normal building. The other is in a handsome building erected the past year.

The growth of High Point's school system has been rather remarkable. From a few more than 300, at their organization in 1899, to 1,800 pupils, from nine to forty-three teachers, from one to four brick buildings, and from property worth \$11,000 to that worth \$125,000, all within fifteen years, is a growth worth any city's pride. And every indication is that such growth will continue. What with the town's daily additional industries and progress, there can hardly be a too sanguine prediction for the future. High Point weaves silk and cotton, makes chairs, coffins, baskets, hosiery, pants, mirrors,

organs, beds, street cars, buggies, and almost every other inanimate thing in the world, but she also makes men and women.

This phenomenal growth of the city school system has been largely due to the men who have acted as its guardians, and some of the most successful and prominent business men of the state have been its trustees. For nineteen years J. Elwood Cox has been chairman of this board, and its members at different times have been: W. P. Pickett, Fred N. Tate, W. G. Bradshaw, J. A. Lindsay, D. A. Stanton, D. C. Aldridge, Wm. Tate, E. A. Snow, W. H. Snow, W. H. Ragan, J. C. Welch, A. Sherrod, R. C. Charles, R. A. Wheeler, Charles Ragan, O. N. Richardson, J. J. Cox, E. M. Armfield, A. E. Tate, A. B. Horney, A. M. Rankin, George A. Matton, W. C. Jones, S. L. Davis, J. R. Reitel, W. P. Ragan, A. E. Alexander, J. W. Harris, W. J. McAnally, L. C. Sinclair, J. J. Farriss, J. H. Petty, L. R. Briles, C. F. Tomlinson, W. A. Mayes, H. A. White and V. W. Idol.

In the spring of 1915 the city assumed the commission form of government and at present the town and schools are consolidated under one management composed of W. P. Pickett, mayor; R. B. Terry, C. D. Smith, A. E. Alexander and S. L. Davis.

For the last four years the schools have been under the management of Superintendent Thornwell Haynes, who is spoken of in "Who's Who in America" as a South Carolinian. He is an A. B. of Wofford College, Spartanburg S. C., and an A. M. of Vanderbilt University, Nashville, Tenn. For six years he was principal and superintendent of South Carolina schools until appointed in 1900 by President McKinley as American Consul in France. His residence in this country was at Rouen, where he remained five years, at the end of which time he was promoted to the important post of Vladivostock. But the Russian-Japanese war prevented his assuming duties there and he was transferred to the post at Nanking, China, one of the most important in the Far East because of its historical connections as the old southern capital of the Middle Kingdom and of its containing in its consular district more people than any other consulate.

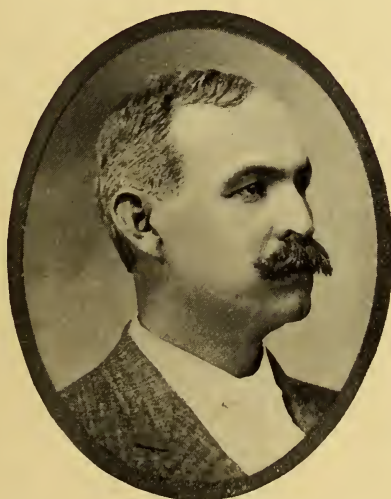
After remaining in China two years Mr. Haynes was promoted as consul general to Singapore, the seventh largest shipping port in the world. There he remained two years, the last one of which, because of the deleterious climate there, his family lived in America. Discontented with this enforced separation he returned to America to take up his left-off profession—that of educator. For two years after his return he was superintendent in South Carolina, after which, in 1911, he came to take charge of the schools in High Point.

Home Banking Company

This institution was organized in 1908 under the laws of the State of North Carolina. Although it is young in years it has become a financial factor in the community and numbers among its patrons a large number of the best business men in the city. Its capital stock is \$50,000. Mr. T. F. Wrenn is president; J. C. Welch, vice president and M. C. Crowson, cashier.

The following compose its board of directors: T. F. Wrenn, H. S. Ragan, M. J. Wrenn, G. T. Penny, W. D. Simmons and J. C. Welch.

This excellent bank occupies the building on the corner of North Main and Washington streets, one of the most desirable



T. F. Wrenn

locations in the city for a bank. These magnificent banking apartments are finished in burnished steel bars encased in walnut.

It has an up-to-date fire and burglar proof vault with time lock. The Home Bank has been a success from the day it opened for business.

The stockholders, all of them, are High Point men and look to the prosperity of the city. These gentlemen saw the possibilities and the need of a good Home institution of this kind and they have gone to work and equipped an up-to-date bank for the convenience of its home people, making it attractive and agreeable for its customers and friends.

Few financial institutions in the State have made so great progress in so short a time as this which is an indication that the bank has bright prospects before it. The management is very accommodating and exercising a cosmopolitan spirit in

dealing with the people. The bank was instituted for the convenience and accommodation of all classes of people and it is deeply appreciated.

Mr. T. F. Wrenn needs no commendation at our hands as everyone who knows him knows him as Tom Wrenn, whose success in life as a modest business man has not been surpassed in the history of our city or state. He being president of the Home Banking Company makes it a Gibraltar within itself.

Mr. M. C. Crowson, the cashier, is well equipped in every way for the responsible position he holds. He is possessed



M. C. Crowson

of fine executive ability, is careful in his business dealings, yet broad enough to gather around the institution a large patronage. He is counted one of the best bankers in the state and is making a record for himself and for the bank among business men of which he will be proud.

Mr. Crowson is not only one of the foremost young business men of the community but has a happy social turn which has made him very popular with the substantial and best element of the community. He comes from a talented North Carolina family and is adding lustre to the name.

Piedmont Building and Loan Association

The Piedmont Building & Loan Association was organized and began business in April, 1912, and since that date has been exerting an active and wholesome influence for the upbuilding of the city. The plan of operation is conservative, in that loans are made only upon real estate security, and first mortgage only, and the amount of the loan does not in any case exceed two-thirds of the value of the security, as appraised by a committee from the directors.

This association has built many homes, ranging in value from the cheapest to among the best in the city, and the owners are paying for them month by month with but little more than rent would be for the same house. Thus, any man who will make an honest effort and stick to it can own his home.

Not only has this association become a great factor in the upbuilding of the town by lending safe and reliable assistance to home-builders, but the plan has become very popular as a means of investing either large or small amounts on absolutely safe security. As an investment it pays a little more than 6 per cent., and is not subject to tax, except that paid direct to the state by the association.

Several hundred shares of stock are owned as an investment by parties living in other towns, and some in other states.

The present management consists of: George A. Matton, president; W. C. Idol, secretary and treasurer; and Col. Wescott Roberson, attorney, with a board of directors composed of George A. Matton, Wescott Roberson, R. B. Terry, J. H. Adams, A. B. Horney, A. J. Owen, Dr. J. T. Burrus, W. C. Jones, E. A. Snow and W. C. Idol. These are successful business men, and they give freely of their time and judgment in the management of the affairs of the association. The fact that there is not a single loan held by the association which is not considered abundantly good speaks for itself as to the plan of operation and the degree of care exercised by the management.



Southside Hose House

North State Telephone Company

The North State Telephone Company and its allied exchanges cover the Piedmont section of North Carolina. The numerous surrounding towns, including Greensboro, Winston-Salem, Concord, Salisbury, Asheboro, Lexington, etc., are connected with High Point through copper toll lines. The local service is furnished by an improved system known as the Kellogg Semi-automatic. The special features of this service are automatic listening and cut out of operator, secret service, automatic busy signal, automatic ringing, automatic ringing signal, instantaneous recall, automatic count, etc.



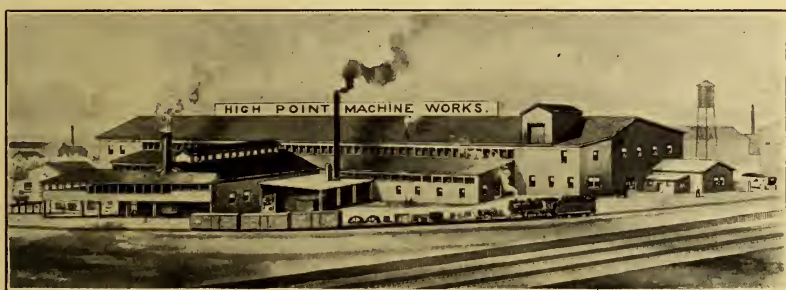
J. F. Hayden

The service has been extended every year until now there are 1,550 subscribers at High Point. The system is strictly independent and has no connections whatever with the telephone trust. The company does a good business and has the loyal support of the people.

The following are the officers: W. H. Ragan, president; W. H. Townsend, secretary and treasurer; J. F. Hayden, manager. Board of directors: W. H. Ragan, W. P. Pickett, J. S. Welborn, C. C. Muse, W. L. Stamey, J. F. Hayden, A. B. Horney and W. H. Townsend.

High Point Machine Works

One of the largest and most successful plants in the city is the High Point Machine Works. It includes a modern machine shop and foundry combined, and not only does repairing on an extensive scale, but manufactures iron goods from a window weight to a steam engine. A short time ago W. H. Slane purchased the plant and the works have become one of the largest and most representative of its character in North Carolina if not in the South. Mr. Slane does all kind of foundry and machine work, including in part, engines, saw mills, lathe machines, woodworking machinery, glass beveling machinery and mill supplies, making a specialty of general repair work. The plant consists of a group of substantial iron clad buildings,



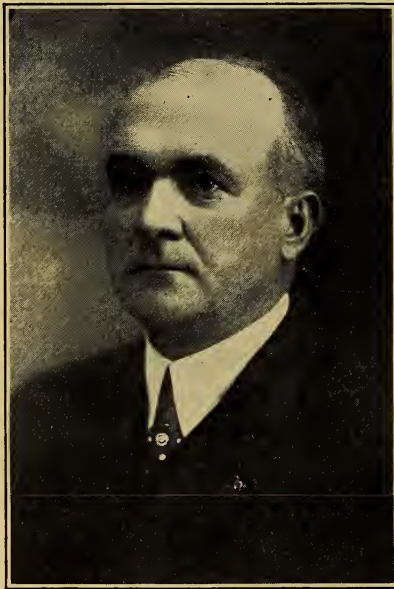
Plant of High Point Machine Works

the machine shop being 60x200 feet in size, two stories high; the pattern shop is also 60x180 feet in dimensions; and the foundry is 85x180 feet. In its entirety the plant is fitted with the very best of machinery and appliances, and employment is given to 25 skilled mechanics and engineers. Mr. Slane controls a trade that not only covers this section of the country, but this and adjoining states, and several engines have been built here for Panama. Mr. Slane is a native of West Virginia, but has been a resident of High Point for the past two years, and has become a valuable addition to the ranks of the progressive and public spirited citizens of the city that are always working for advancement. He is a prominent Mason, being a member of the Shrine and is also an Elk.

A. T. WISHART

One of the best known traveling men in the South is Mr. A. T. Wishart, who makes his headquarters in High Point where he has a host of friends in both business and social circles.

Mr. Wishart is manager of the High Point branch of the National Lock Company, of Rockford, Ills., and for Foster, Merriam & Company, of Meriden, Conn., two concerns well and favorably known throughout the South, where they have built a large business.



A. T. WISHART

The National Lock Company manufactures cabinet locks, butts, hinges, furniture trimmings, wood screws, bolts, cabinet hardware and furniture trimmings. The factory is located at Rockford, Ills.

Foster, Merriam & Company are makers of cabinet and special hardware, bath room fixtures, casters, gray iron and brass castings. The factories and foundries are at Meridian, Conn.

These lines have all been handled successfully by Mr. Wishart and through him a large trade has been established over a wide territory.

Mr. Wishart is a good business man, combining the qualities of a splendid salesman with those of a fine executive ability and has an admirable social turn. He is a favorite with a large circle of friends.

Pittsburgh Plate Glass Company

One of the largest as well as one of the best managed plants in High Point, is that of the Pittsburgh Plate Glass Company, a branch of the factory at Pittsburgh.

In 1905 the company erected here a large brick factory for making mirrors and has built up a large business from this plant

The plant works 60 men, all skilled mechanics, of course. The building covers over half an acre, is substantially built, well lighted and conveniently located.



W. D. Brooks

The manager of the plant is Mr. W. D. Brooks, who is a man fully versed in every detail of the business. He has been with the company for 17 years, which has given him a knowledge of the work which not only equips him well for his duties to the company, but puts him in a position to be of assistance to the trade.

Mr. Brooks has only been in charge of the plant a few years, but during that time has made many friends for himself and the company among the manufacturers of the South. He is a good business man in every sense and is making friends for the company. Coupled with his business qualifications he is fortunate in his social accomplishments.

Peoples House Furnishing Company

One of the largest retail furniture stores in the South is conducted in High Point—The Peoples House Furnishing Co., which is under the personal management of D. N. and Charles Welborn, the active officers of the company. The company is just now occupying their handsome new quarters on Main street, said to be one of the largest and prettiest retail establishments in the South. It is practically three stories, all glass



D. N. Welborn

front and measures 50x140, handsomely and attractively designed especially for this business.

Peoples House Furnishing Co. not only enjoys a large patronage, but their business of house furnishing extends all over the South. The company carries a fine and well selected stock of everything needed in a house. While the retail part of the business is large the sales from catalogues in filling orders amounts to much during the year. This store is one of the show places of the city.

The Messrs. Welborn are among High Point's most successful young business men, enjoying the confidence of a wide acquaintance. They are progressive and always interested in the growth of the community.

Dred Peacock

The concluding words of the canons of ethics of the American Bar Association are: "Above all a lawyer will find his highest honor in a deserved reputation for fidelity to private trust and to public duty, as an honest man and as a patriotic and loyal citizen."

This has been the ideal of Dred Peacock, who is today known as an able lawyer throughout North Carolina, having appeared with success before the highest courts, though he only began the practice of his profession in August, 1912, at the age of 48, after having achieved success first in educational work and then in business.



Dred Peacock

Realizing that the law "is an ancient and honorable profession," with his scholarship and business experience as a foundation for his success, he has rigidly adhered to "the weightier matters of the law" and has kept himself apart from everything that could prevent the "deserved reputation for fidelity."

He was born in Wilson county April 12, 1864, the son of Dr. C. C. Peacock, was graduated with high honors from Trinity College in 1887, was president of Greensboro Female College from 1894 to 1902, and was in business in High Point from that time to 1912. Trinity College conferred upon him the honorary degrees of Master of Arts and Doctor of Literature, and he has been honored with numerous appointments with various organizations, and is now a director in the Commercial National Bank and High Point Savings & Trust Com-

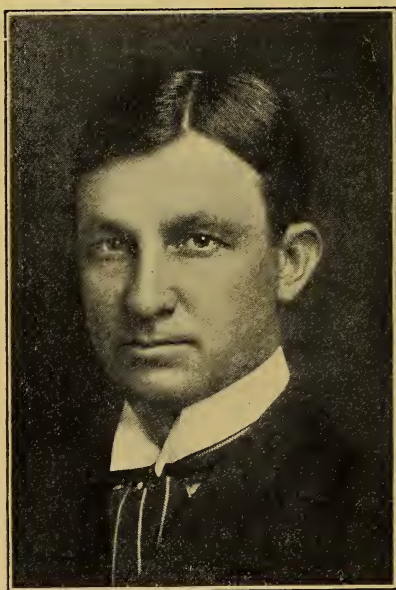
pany, trustee of the Oxford Orphan Asylum and of Trinity College.

Always active in local affairs, he was a member of the High Point City Council for several years, and was Judge of the Recorder's Court from June, 1914, until June, 1915. He is associated with Carter Dalton under the firm name of Peacock & Dalton, and with offices in the Peacock-Sherrod building.

He was married on the day of his graduation in 1887 to Miss Ella Carr, daughter of Prof. O. W. Carr, of Trinity, and they reside in a beautiful home on North Main street and have two children—John Peacock and Miss Odell Peacock.

E. H. Farriss

Edw. H. Farriss was born in Raleigh and spent his boyhood days there. He received his education in the schools of Raleigh, Duncan's High School, at Lexington, N. C., spent three years at Wake Forest College and graduated in law at the University of North Carolina. He was for four years in the offices of the Eastman Company, New York.



E. H. Farriss

For ten years he assisted his brother, J. J. Farriss, in the conduct of the Daily Enterprise, and was associate editor of the paper when he died in April, 1915. He was a young man of high character, talented, loyal to a large circle of friends and did much for the upbuilding of High Point.

Carter Dalton

Judge Municipal Court

Mr. Carter Dalton is one of the most promising young attorneys in the State. He is the junior member of the well known law firm of Peacock & Dalton.

He was born in Greensboro, Guilford county, N. C., in 1884. When very young he moved with his parents to High Point and lived here for ten years. He then moved to Greensboro, returning here June 1, 1913. He received his early education in the schools of High Point and Greensboro, graduating from the High School of High Point in 1902, and entered the University of North Carolina as a student the same year,



Carter Dalton

graduating with the degree of Ph. B in 1906. He then took two summer terms in the Law Department at the University and received a license to practice law. He then attended the Harvard law school for three years, graduating in 1909 with the degrees of LLB., when he located in Greensboro, commencing the practice of his profession and remaining there for four years, during which time he acted as assistant counsel for the Southern Life and Trust Company and allied corporations. Mr. Dalton is the son of R. F. and Caroline (Sparrow) Dalton. On October 8, 1913, he was married to Miss Mary Drew Land, and they have one daughter.

In his profession Mr. Dalton has achieved success. He is

a member of the American Bar Association, and one of our leading citizens and public spirited men.

On June 1, 1915, he was unanimously chosen Judge of the Municipal Court.

Mr. Dalton takes much interest in the affairs of the community and is popular with all. He is a prominent member of the Masonic order, Elks, Manufacturers' Club, Knights of Pythias and Woodmen of the World. He is an enthusiastic and loyal member of the Beta Theta Pi Fraternity, and when a student he caused to be erected the handsome fraternity building which now graces the campus.

Arthur Lyon

City Manager

Mr. Arthur Lyon was born in Durham, N. C., and was educated at the public schools of that city and at Guilford College. Early in life his ability as an accountant and office man was recognized and for several years he held a responsible position with the American Tobacco Company.



Arthur Lyon

He moved to High Point in 1905 and accepted a position with the Tomlinson Chair Company as accountant, which position he filled acceptably for several years. Subsequently Mr. Lyon has had charge of special accountant work for some of the large firms in the state, and in 1908 was put in charge of the Peoples Building & Loan Association, which he conducted to a successful liquidation lasting through a period of five years.

In May, 1915, under the Commission form of government, Mr. Lyon was unanimously chosen City Manager, and his ability for such a responsible position is recognized by all.

L. B. Williams

One of the best equipped lawyers in the community is Mr. L. B. Williams, and his ability is recognized not only by his fellow citizens generally, but by the members of his profession. By close application to business for several years he has built up a good practice in the county. He was born in Union county, North Carolina, and is the son of J. B. and Mary E. (Knotts) Williams, one of the best known families of that section. He was educated at the public schools of Charlotte and in his native county and at Wake Forest College.



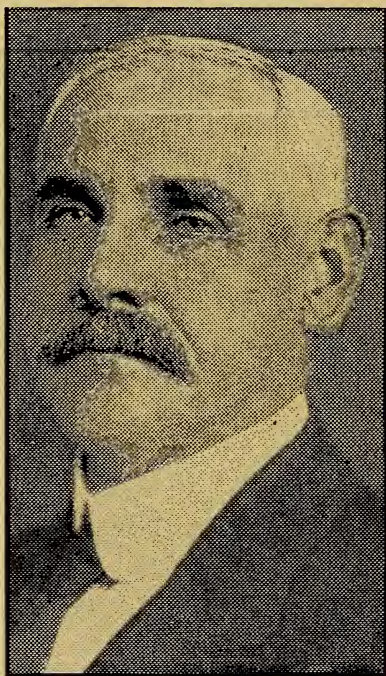
L. B. Williams

He commenced the practice of law in Rockingham, Richmond county, North Carolina, in August, 1902. Coming to High Point and opening his office here in 1910, in 1906 Mr. Williams was happily married to Miss Ora Clyde Whitaker, of Rockingham, N. C. He is a member of several fraternal orders, among which are the Odd Fellows, Jr. O. U. A. M., and K. of P. Being a progressive man it goes without saying that he is one of the strong workers for the advancement and progress of our city.

J. W. Sechrest

One of the best known men in High Point is Mr. J. W. Sechrest, who was born here, his father owning one of the original farms on which the city has been built.

Since a young man Mr. Sechrest has conducted successfully the undertaking business here and is now assisted by his son, Robert H. Sechrest. While Mr. Sechrest has been busy with his private affairs he has given much of his time to public matters, having frequently been elected a member of the City Council.



J. W. Sechrest

Mr. Sechrest is best known over the state as a prominent member and official of the Junior Order United American Mechanics. He was a charter member of the local Council here 19 years ago and has been financial secretary of the Council ever since. He has risen gradually in the order, occupying almost every place of honor and in 1914 served as State Councillor. At the present time the State Council honors him very highly by keeping him in active service in the district. The Juniors never had a more useful and loyal member. He has represented the State Council in two National Councils, taking an active part in the deliberations.

R. H. Wheeler

Mr. R. H. Wheeler is president of the High Point Metallic Bed Company, reference to which is made elsewhere. For several years Mr. Wheeler has been interested in the development of the best residential sections of the city and has accomplished more in this direction than any other citizen here. In the northern section of the city there are fine streets and handsome residences where a year or so ago there was only a bare



R. H. Wheeler

farm. This, together with the Quaker Grove property and the Snow Park, all high class developments, were due solely to Mr. Wheeler's foresight, energy and public spirit.

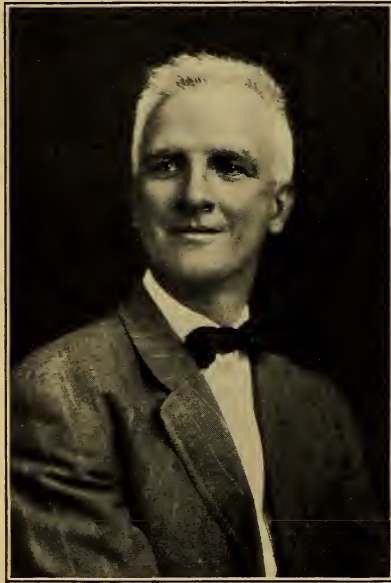
Mr. Wheeler is among the most successful business men of the community and has done much for the advancement of the community. He is always among the first to contribute of his time and means for any public improvement.

Robert Brockett, Sr.

One of the most active as well as one of the most prominent business men of the city is Mr. Robert Brockett, of the firm of Robert Brockett & Sons Company, wholesale merchants.

Mr. Brockett is a native of Petersburg, Va. At the age of 12 years he moved to Alexandria, Va., and remained there until he was 16, when he went to Baltimore, where he received his business education. In 1884 Mr. Brockett moved to the Valley of Virginia and engaged in farming.

In 1893 he moved to High Point and has been actively engaged in the wholesale business since that time. During the first years of his residence here Mr. Brockett built what is

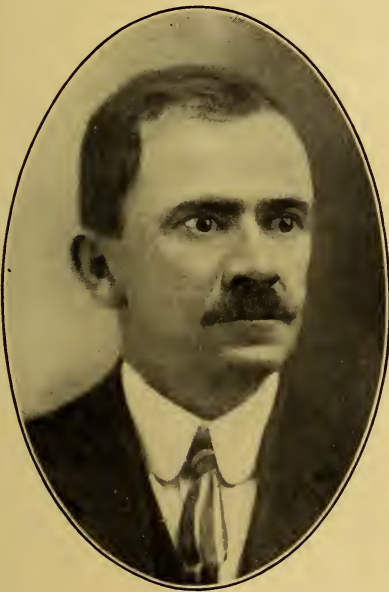


Robert Brockett, Sr.

known as the Brockett Flats and other buildings, giving to High Point a solid block of wholesale houses, something the community never had, and supplied a great need. These improvements will stand as a credit to Mr. Brockett's public spirit and faith in the community. In addition to these improvements he has erected other buildings, assisted in organizing banks and other institutions helpful to the community.

Mr. Brockett is a man of fine judgment, public spirited, liberal and extremely loyal to his social and business friends. He takes a great deal of interest in the affairs of the county and city and in 1914 was elected a member of the General Assembly by a large majority, where he took a very high stand.

Mr. W. D. Simmons and Mr. O. A. Kirkman are largely interested in the development of some of the best business property of the city. They buy only the best and do not hurry it on the market. Recently they purchased a block near the postoffice and are disposing of it to those who will erect good business houses. This was the largest single deal recorded in real estate circles here. Mr. Simmons is recognized as a man of good business qualifications and takes much interest in the progress of the community. He is a man of sound judgment, careful in his movements and is making a success. Mr. Simmons was for several years engaged in the manufacturing business, but retired in order to give his time entirely to the management of larger realty interests.



W. D. Simmons



O. Arthur Kirkman

Mr. O. A. Kirkman was born and reared in High Point and when yet a boy began a successful career as a manufacturer. For more than ten years he was the owner of the High Point Bed Spring factory, in which he was very successful. Recently he sold his manufacturing business in order to give his entire time to larger interests on the outside. Besides being interested largely in the better class of real estate, he conducts two interurban auto lines and is financially interested in other lines of business. He has been very successful in business.

In 1913 Mr. Kirkman was a candidate for mayor of the city and received a very flattering vote.

George T. Wood

President Merchants' Association

Mr. George T. Wood, the head of Wood's dry goods business, is one of the most progressive merchants in the community, and as president of the Merchants' Association, is doing much for the community. The association embraces practically all of the progressive merchants of the city, and is work-



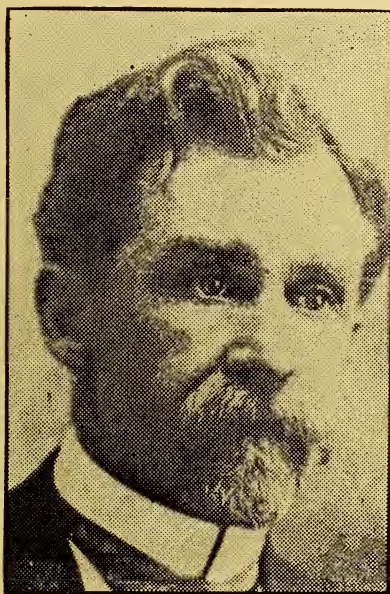
George T. Wood

ing on a policy which is highly beneficial to the merchant and citizen as well. Every month shows an increase in membership and interest, and Mr. Wood and his associates in the organization are building up one of the strongest organizations in the state.

Mr. Wood has been in the dry goods business since he was a boy, and is very capable in every way. He is a son of the late Dr. F. H. Wood, and is popular with a large circle of friends over the state.

Dr. D. A. Stanton

Dr. David A. Stanton is the senior physician in the city in point of service. He was born in Randolph county and received his primary education in the public schools. He afterwards attended Guilford College and graduated at Vanderbilt University. He has taken post graduate courses in some of the best institutions in America, among the number being Johns Hopkins, Richmond Medical College, Mayo, Rochester, Conn., New York, Boston and Philadelphia. Dr. Stanton was city physician six years, and is now surgeon for the Southern



Dr. D. A. Stanton

Railway and special examiner for the T. P. A. and many large insurance companies. He takes a prominent part in the local and state medical societies, in which he has held some responsible positions, being secretary of the state society for several terms.

Dr. Stanton, while a busy man in his profession, is connected in a business way with some of the larger institutions of the city. He is a director in the Commercial National Bank, High Point Savings & Trust Company and the High Point Perpetual Building & Loan Association. He has not only achieved success in his profession, but in a business way, and is the owner of some of the best business property in the city.

Dr. C. S. Grayson

Dr. C. S. Grayson is a native of McDowell county, and early in life began to study medicine. He attended the local schools in the neighborhood and afterwards attended the University of Tennessee, academic department. He graduated at George Washington University, Washington, D. C., and has taken special courses at Johns Hopkins, Lying-In and Post Graduate hospitals in New York. While Dr. Grayson's practice is not limited to any special work, much of his time in post graduate



Dr. C. S. Grayson

work was spent on diseases of women and children. Dr. Grayson came to High Point in 1907, and is counted one of the most successful physicians in the community. He takes a prominent part in local and state medical societies, where his ability is recognized. He is a member of the City Board of Health.

In a business way Dr. Grayson is also prominently connected, being a director in the Bank of Commerce and interested in other lines of business. He takes much interest in fraternal orders and is a member of practically all of the local orders.

Dr. H. B. Hiatt

Dr. H. B. Hiatt is a native of Sampson county. He was educated in the public schools of the county, Horner Military School, University of North Carolina, University of Maryland and Johns Hopkins University. Subsequently he took several special courses, the last at the Washington University at St. Louis, on internal diseases.

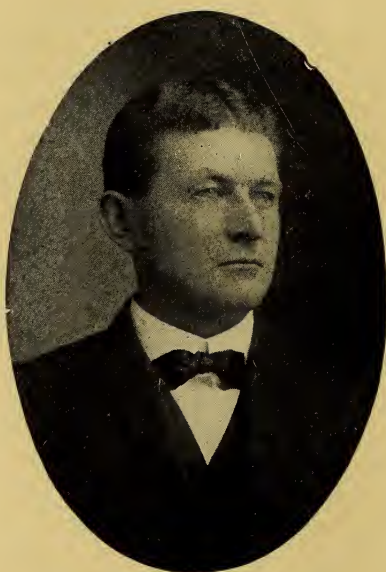


Dr. H. B. Hiatt

Dr. Hiatt moved to High Point in 1913. He has been practicing medicine successfully for nine years. He has built up a large practice here and stands high in the profession in the state. Dr. Hiatt is progressive on all lines, well equipped and takes much interest in the development of the community. He is very popular with all.

Dr. W. J. McAnally

Dr. W. J. McAnally was born in Stokes county on a farm. He attended the public schools of the county and the High Schools in adjacent towns. He entered the medical college of Virginia when quite young and graduated with honors. He also graduated at the University of Maryland. Subsequently, after practicing for a while he took post graduate courses at the Polyclinic Hospital in New York.



Dr. W. J. McAnally

Dr. McAnally came to High Point in 1898 and entered at once on an active career. He has a large and growing practice and is looked upon as a most progressive man in professional and business life. He takes an interest in civic affairs and while a member of the school board was instrumental in establishing a domestic science department in the city schools. He is a Mason and also a member of other orders.

Dr. McAnally is the owner of some of the best improved real estate in the city. He is a director in the Kearns Furniture Company and Globe-Parlor Furniture Company.

Dr. Samuel S. Coe

Dr. Samuel S. Coe is a native of Guilford county, where his people have resided for several generations. He attended the schools of his county and the well known Normal school at Liberty. He went from the schools of this state to the University of Tennessee. He entered the University College of Medicine, Richmond, when quite a young man, and graduated with distinction. He was admitted to practice the same year of graduation.

Dr. Coe came to High Point in 1912, and entered at once into a practice which has grown to be large in a very short time. He is a man of wide capabilities, progressive, energetic,



Dr. Samuel S. Coe

and takes much interest in the affairs of the community. He is medical director of the Methodist Protestant Children's Home, located near this city. He is a member of the American Medical Association, the North Carolina Medical Association, and the Guilford County Medical Society, and has a special license to practice medicine in the State of Georgia. Dr. Coe was born on a farm, working his way through college he has made a success so far in life.

Dr. Coe takes much interest in the fraternal orders of the community and is an active and influential member of the Odd Fellows, Knights of Pythias, Red Men and Maccabees of the World.

Dr. H. W. McCain

Dr. H. W. McCain has been practicing medicine in High Point for five years and has been very successful, indeed. He is a native of Union county. Early in life he began his studies with a view to practicing medicine. He received his primary education in the public schools of his county. He attended the Presbyterian College of South Carolina and afterwards graduated at the University of North Carolina, taking the A. B. course. He pursued his studies at the University of North



Dr. H. W. McCain

Carolina after graduation, taking two years in the medical department. Subsequently he entered Jefferson Medical College, Philadelphia, where he took a high stand. He also took a post graduate course of 18 months in hospital work. He is a public spirited citizen, taking an active part in all movements inaugurated for the advancement of the community. He is a member of practically all of the local fraternal orders and is popular among his friends.

Edwin D. Steele

One of the most successful lawyers in the state is Mr. E. D. Steele. He was born in Guilford county. He attended the schools of Greensboro, the University of North Carolina, Trinity College and Vanderbilt University. He studied law under Judges Dick and Dillard, at Greensboro. He moved to High Point in 1886, soon after receiving his license to practice. He has conducted a law office here ever since with the exception



Edwin D. Steele

of two years, when he filled an important post in the land office of the west under Mr. Cleveland's administration. This position he resigned, returned home and resumed the practice of law.

Mr. Steele has met with marked success and is counted among the wealthiest men of the community. He has a large practice, is interested in banks and is a large owner of real estate.

He has served the city as mayor, alderman and city attorney.

W. C. Jones

Mr. W. C. Jones was born and reared in High Point. He is the eldest son of the late Dr. W. O. Jones, long one of the prominent citizens of the community.

Mr. Jones attended the local schools of High Point and later Wake Forest College. Early in life he showed quite a turn for business and even before his maturity had entered well into the business life of the community. For several years he was at the head of the largest fire insurance agency here, and besides, conducted a loan and realty business on quite an extensive scale. He sold his interest in the insurance business to the High Point Savings & Trust Company, and confined his busi-



W. C. Jones

ness to the loan and realty department, but after five years he entered again into the insurance business and has a strong agency.

Mr. Jones is connected with quite a number of interests of the city. He is a director of the Wachovia Bank & Trust Company, Piedmont Building & Loan Association and president of the Ring Drug Company, president of the High Point Milling Company, chairman legislative committee of the State Association of County Commissioners; director of the Mann Drug Company, president of the George T. Wood Dry Goods Company, vice-president of the Parker Paper & Twine Company, president and secretary of the W. C. Jones Company, director of the Carolina Insurance Agency Company. He also served

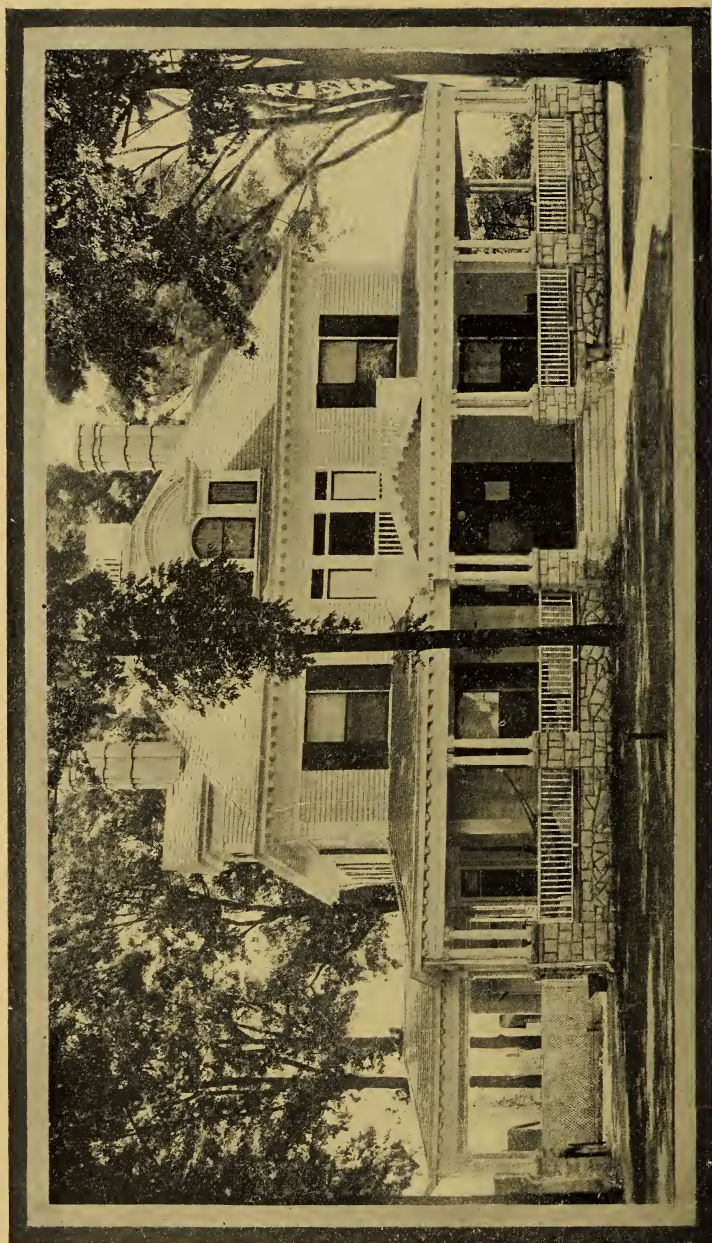
as a member and treasurer of the city school board and county board of elections.

As a member of the committee for the creation of the State Highway he gives largely of his time and means. He is a member of the Board of County Commissioners and takes much interest in the affairs of the county.

Mr. Jones is among the largest owners of real estate in the county.



Beeson Hardware Company



Residence of J. W. Harris

Wm. A. Ring

Mr. Wm. A. Ring is at the head of the Ring Drug Company, a well known firm of the city, and one which commands a large patronage in and out of the city.

Mr. Ring is the largest stockholder and secretary and treasurer of the company, and gives it close attention. He is a practical man, being a graduate in pharmacy, and back of this is



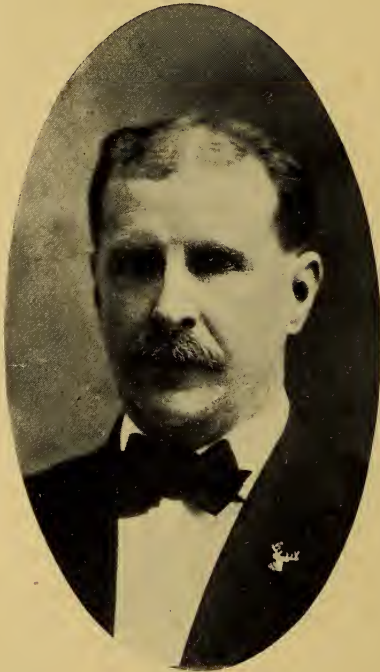
Wm. A. Ring

28 years experience. He is counted one of the best pharmacists in the state, and a good business man. He has been a citizen of High Point for 17 years, and has built up a business of which he may be justly proud.

Mr. Ring is the owner of valuable real estate. He is public-spirited and interested in the progress of the city.

George A. Matton

One of the most expert pharmacists in the state is Mr. Geo. A. Matton, who is at the head of Matton Drug Co. For thirty years or more he has conducted successfully the drug business here and is well known as one of the leading business men of the community. He has a record as a business man enjoyed by few people and it is well deserved. He is a man of high character and counts his friends among those who appreciate the excellent qualities in manhood.



George A. Matton

Mr. Matton has not only succeeded in the drug business but has encouraged other interests here which have been beneficial to the community. He takes much interest in fraternal orders and has been an official in more than one extending through many years.

In 1915 Mr. Matton's eldest son, Mr. W. G. Matton, associated himself with the business and bids fair to duplicate the same enviable record as a business man that his father has made.



Residence of Geo. A. Matton



Residence of John W. Hedrick

The Furniture Commercial Agency

Publishers of the Red Book

This company established business in Cincinnati, O., in 1888, being originally composed of furniture manufacturers, who had felt the need of Special Credit and Collective Service, for their own line of trade, having found that the services of the general agencies did not fully answer their requirements, and that the large general agency books included a vast amount of information that was useless to them and at the same time were deficient in that they did not supply in thorough and concise form the information on the particular trade in which they were interested.



J. A. Eshelman

They, therefore, organized the Furniture Commercial Agency Company, the first Co-Operative Mercantile Agency ever established. The company has continued along the lines of co-operative service since, and today has the largest membership of any special agency, including practically all of the furniture and kindred manufacturers throughout the country.

The agency has been approved officially by the National Association of Furniture Manufacturers, with the recommendation that all manufacturers in this line co-operate faithfully and enthusiastically with the agency in all their credit and collection work.

The "Red Book" has become recognized as the standard authority on Credits in the Furniture Trade, and is famous for its thoroughness, accuracy and explicit system of ratings, original with the "Red Book."

The agency now has offices in High Point, N. C., New York

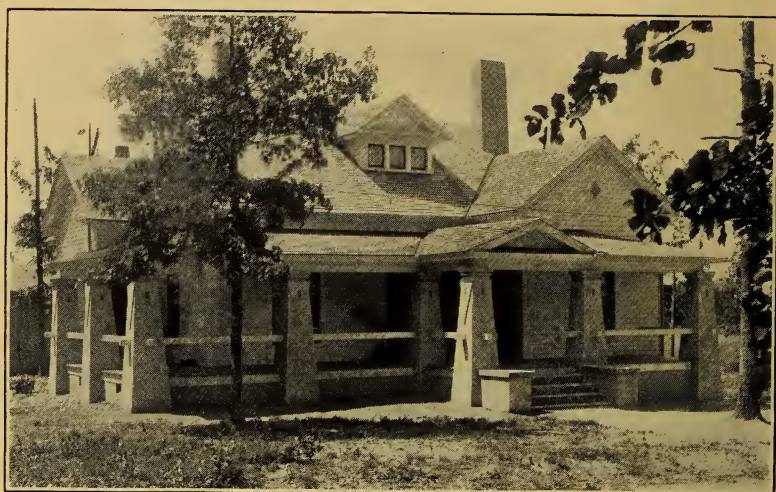
City, Boston, Mass.; Jamestown, N. Y.; Chicago, Ill., Grand Rapids, Mich., and Cincinnati, Ohio.

The Southern office of the company, in the Bank of Commerce building, in High Point, is in charge of Mr. J. A. Eshelman as manager. He has grown up with the furniture industry of High Point, and has been identified with the "Red Book" since 1904. Although he is a young man, he is mature in his judgment, and the furniture manufacturers of the South have continually testified to their confidence in him in their loyal support of the company under his administration. He has a splendidly organized office with a competent corps of clerks, and has been a very influential factor in the phenomenal growth of the business of the High Point office in recent years.

The headquarters of the company are now in New York City. Mr. W. J. James is president and general manager, he having been connected with the company since 1891, when he entered its employment as a clerk in the Cincinnati office. He was elevated to the position he now occupies in July, 1910, at which time Mr. E. P. Sanger became secretary and treasurer. Mr. Sanger is an expert accountant and has had charge of the financial end of the business since his connection with it. The business has grown and expanded steadily under the present management and the furniture manufacturers are practically unanimous in proclaiming the service of the company indispensable to the safe conduct of their business.



Plant of High Point Furniture Company



Residence of J. M. Hedgecock



Residence of Mrs. Wilber Jones

Harry Raymond

Harry Raymond, son of P. B. Raymond, the veteran veneer manufacturer, represents the largest lumber and veneer concerns in the country and is also the Southern representative for Atlas Vegetable Glue.

Mr. Raymond handles the business in this territory for the Lewis Thompson & Company, of New York and Philadelphia, one of the world's greatest mahogany distributing enterprises. This institution is a pioneer in its class and was established in 1843.

The Nickey Brothers & Bass, Inc., of Memphis, whose veneer factory is said to be the most modern in America.



Harry Raymond

The Knoxville Veneer Company, of Knoxville, Tenn., which is headed by P. B. Raymond, who is known as the father of veneers and who established the Old Adams & Raymond Company, of Indianapolis, in 1869.

The Stimson Veneer & Lumber Company, Inc., of Memphis, Tenn., gives Mr. Raymond the opportunity to ship from where they have abundance of cheap timber.

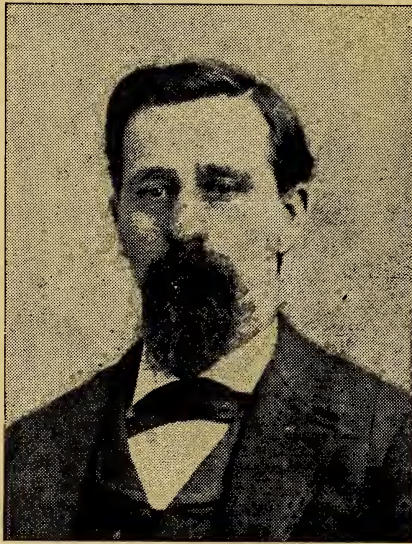
The offices here are located at the end of Broad street, in the principal factory district of the city. Mr. Raymond is considered an authority on his special line of business. He is a man of splendid executive ability and is alert always in the interest of his large circle of customers and leaves nothing undone to give them satisfactory service.

During Mr. Raymond's stay in High Point he has established himself with the best business element and is meeting with success. Socially he is popular with a large circle of friends who appreciate his good qualities both as a business man and a citizen.

W. H. Ragan

Mr. W. H. Ragan is one of the best known citizens of High Point, his residence dating back about as far as any citizen here. He was born in 1846 in Randolph county. His father moved to Guilford county when he was about 14 years old and commenced farming and merchandising nine miles south-east of Greensboro.

In 1860 Mr. Ragan went to Franklinsville, N. C., to learn the cotton milling business and worked there until 1865.



W. H. Ragan

He came to High Point in 1866, and went into the mercantile business, being one of the firm of Pleasants, Ragan & Co.

Subsequently he was instrumental in organizing some of the larger plants here as well as at other places. Mr. Ragan is now engaged in the insurance and other lines of business. He takes much interest in the affairs of the county and city.

Mr. Ragan is chairman of the Board of Trustees of the A. & M. College. He served 18 years on the City School Board and several terms as alderman.

C. B. Mattocks

Mr. C. B. Mattocks is one of the hustling young merchants of the community and is meeting with success in the special line of business over which he presides. He conducts a gents' furnishing store and in connection with this has a well equipped tailoring department.



C. B. Mattocks

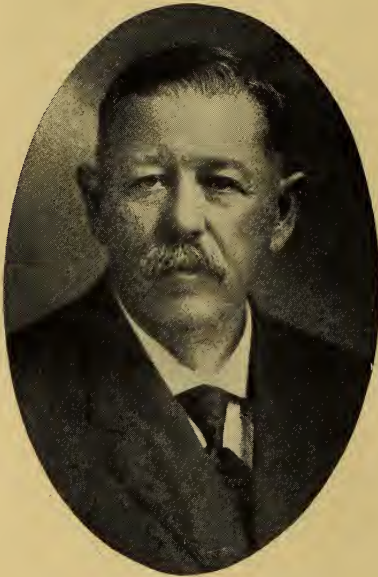
Mr. Mattocks has been a merchant here for several years and has built up a splendid business. He is a progressive citizen and takes much interest in the affairs of the city.



Daily Enterprise Building

J. C. Welch

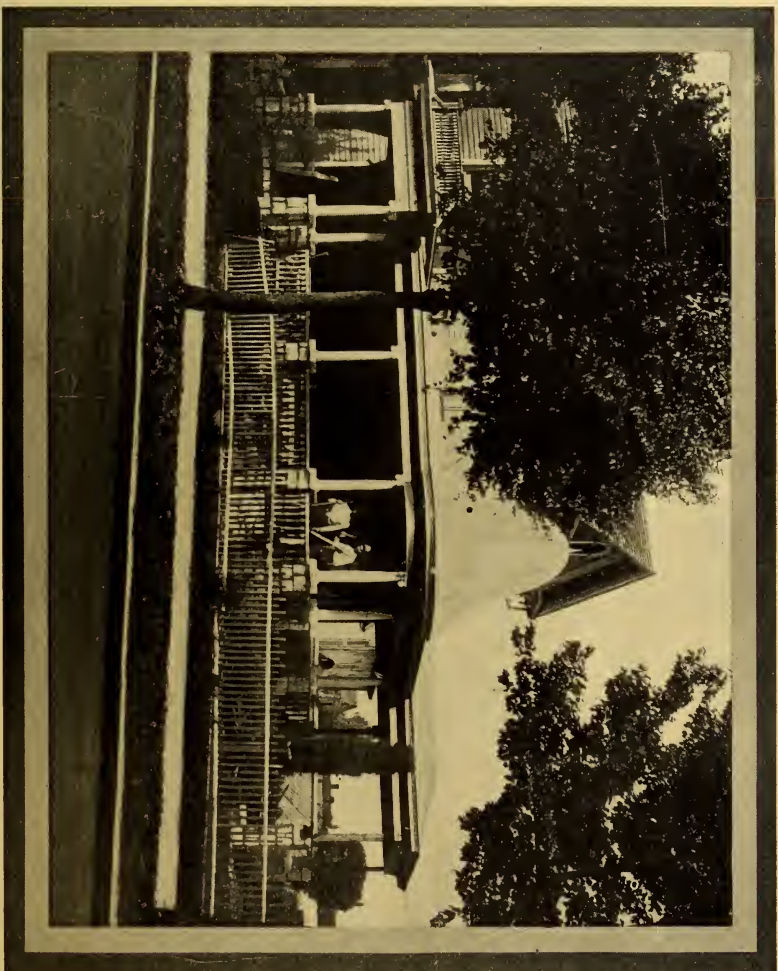
One of the most successful men in High Point is Mr. J. C. Welch, who after 35 years in business has retired. Early in life he began business in a modest way as a farmer and dealer in stock and by close application to business and exercising good ability with the right kind of economy he has met with success. For a number of years he conducted the largest livery and sales stables here, which were known throughout the



J. C. Welch

state. He sold this business in 1914. He has operated for several years one of the finest farms in the county. In connection with his other business Mr. Welch has invested largely in the better class of real estate and is the owner of the Manufacturers' Club building and a score of other valuable lots in the center of the business section. In 1912 he erected a beautiful home on North Main street.

Mr. Welch is a quiet, unassuming business man, modest in all things, but his good qualities are recognized and appreciated by his numerous friends.



Residence of Geo. T. Penny

David H. Parsons

One of High Point's most successful lawyers is David H. Parsons. He has practiced law in this city for eight years. He was born in Guilford county, near High Point, and after attending the best schools of this section took up the study of law. He received his license and was admitted to the bar in 1907, when he took up his residence in High Point and commenced the practice of his chosen profession. He has achiev-



David H. Parsons

ed merited success both in the practice of his profession and in his official duties as judge of the Recorder's Court, which place he held for some time.

His legal ability and personal integrity of character and his keen business intelligence and careful attention to the affairs of his clients have won for him a very high place as a lawyer, and brought to him a large and successful practice.

In 1908, Mr. Parsons was married to Miss Agnes Lowe, who belongs to a well known and prominent family of Randolph county. They have one son, David H. Parsons, Jr. Mr. Parsons takes much interest in the affairs of city and county.

Dallas Zollicoffer

Mr. Dallas Zollicoffer was born in Northampton county, but spent his boyhood days in Halifax county, where for several years his father, Dr. D. B. Zollicoffer, has been a prominent citizen.

Mr. Zollicoffer, after attending the primary schools at Weldon, entered the High School at Warrenton under Dr. Graham. Finishing at the High School he entered Oak Ridge Institute,



Dalias Zollicoffer

where he graduated. He graduated at Wake Forest College in 1907 and the same year received his diploma at the Law School there, presided over by Dr. Gulley. Mr. Zollicoffer began to practice law at Weldon, but in 1911 moved to High Point, where he has built up quite a large practice. In 1912 he was prosecuting attorney of the city and has acted several times as special attorney. He gives all of his time to his profession and is meeting with success.

In 1914 Mr. Zollicoffer received a large vote in the primaries for the House of Representatives.

High Point Hardwood Lumber Company

High Point Hardwood Lumber Company was organized in January, 1910, succeeding the D. M. Pollock Lumber Company. This latter company was formerly in business in Atlanta and moved from Atlanta to High Point in January, 1908. The High Point Hardwood Lumber Company is one of the strongest companies here financially and does a large business in the South. Mr. F. E. Creelman is president and Mr. D. M. Pollock secretary and treasurer. The business has steadily grown each month and they now transact business in most of the eastern cities, getting their supplies from Georgia, South and North Carolina, Virginia and Eastern Tennessee. They carry a large stock of lumber on their yards at this point for local consumption, and their shipments east are made from this point, as well as from points in the states above mentioned. The company confines its business exclusively to hardwoods, handling from ten to twelve million feet a year. It is easily one of the largest hardwood lumber plants in the South.

It is the intention of the concern to further enlarge their business, making High Point more of a distributing market than they have been doing in the past. Mr. Creelman, the president of the company, is a man of fine executive ability, well equipped in every way to conduct so large a business. His coming to High Point as a permanent resident is a matter of congratulation among the large number of business men and the citizens generally. He is large-hearted, liberal, broad-minded and public-spirited man, and is making himself felt in the community for its good. Mr. Pollock is a young man of excellent parts, with fine business qualifications, well suited to the business which he conducts so successfully. He is not only the right man in the right place as far as business is concerned, but fits in well in a community where there are so many successful young men.



Fairview Lodge
Estate of W. G. Erokaw



HIGH POINT HARDWOOD LUMBER CO.

Plant of High Point Hardwood Lumber Company

High Point Glass & Decorative Company

This company stands out uniquely among the many plants here. It was organized a few years ago by Mr. A. W. Klemme, the present manager, and has achieved success. The company makes a specialty of the manufacture of art glass and this high class work has found its way into over 200 churches in the South.

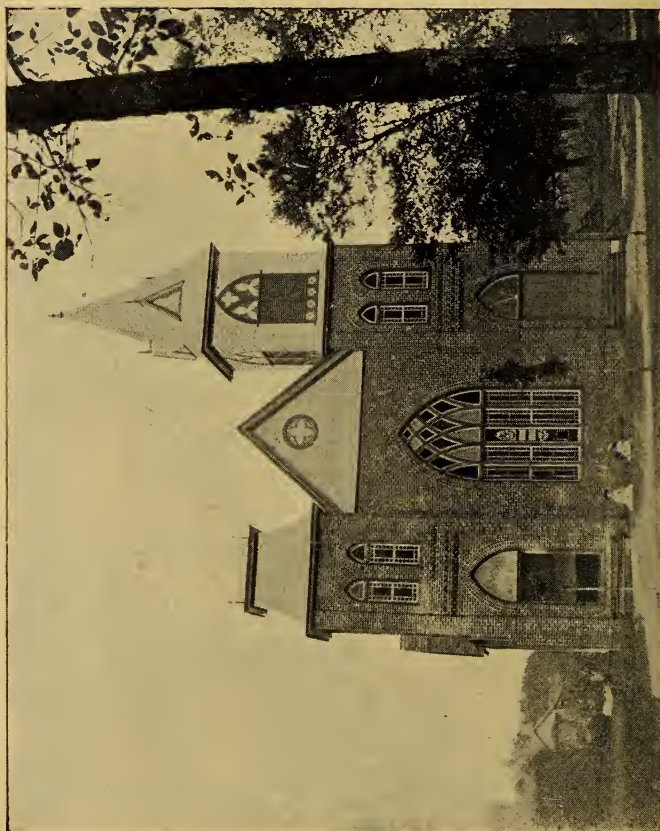


High Point Glass & Decorative Company

Mr. Klemme has been a resident of High Point for 10 years, engaged in the glass business and his skill, both in workmanship, and the conduct of business is recognized by all. The company while among the more recent ones to begin business has made its impress on the trade on account of the high character of the work executed.



Woman's Memorial Lutheran Church



Methodist Protestant Church

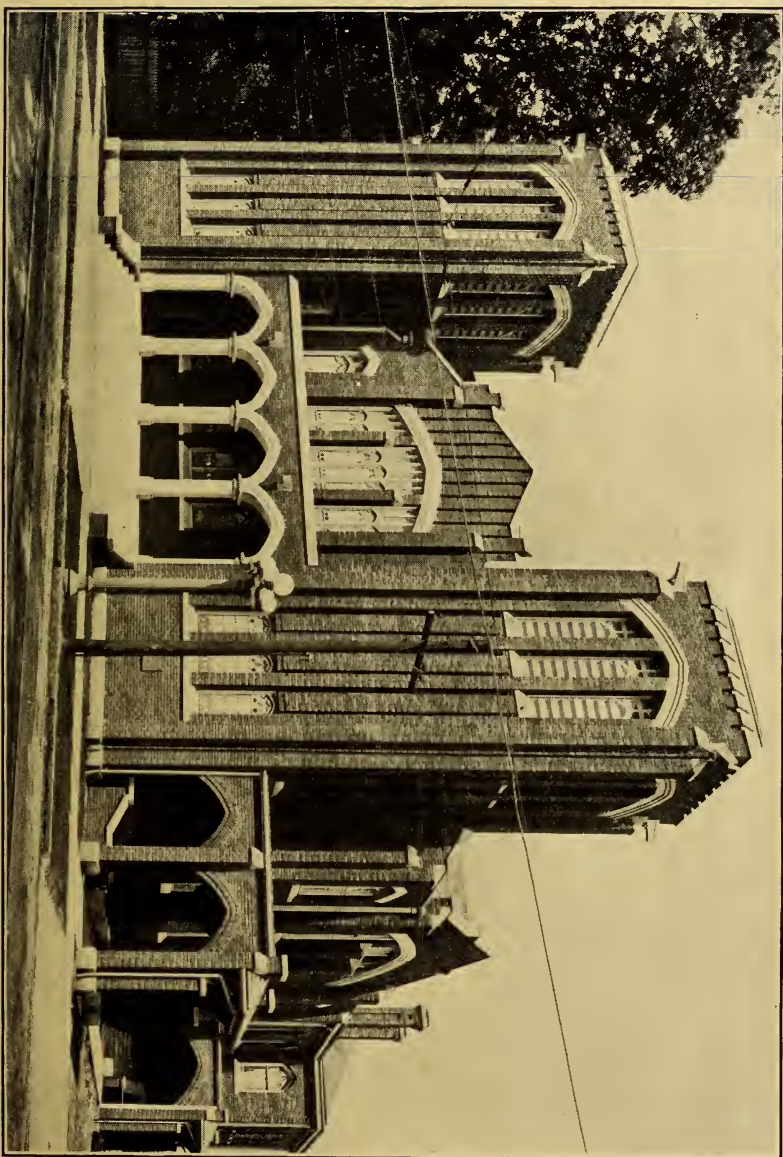


First Presbyterian Church

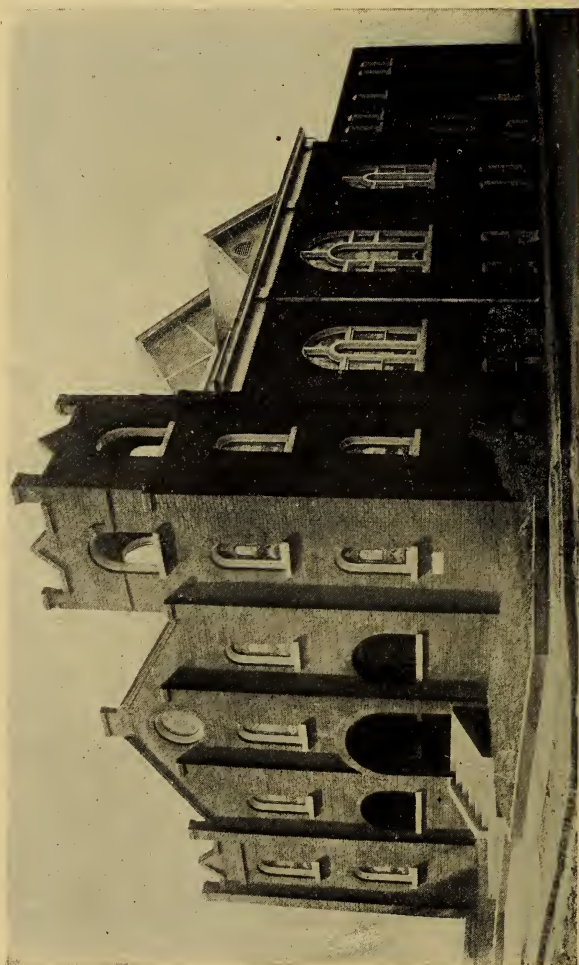


First Baptist Church

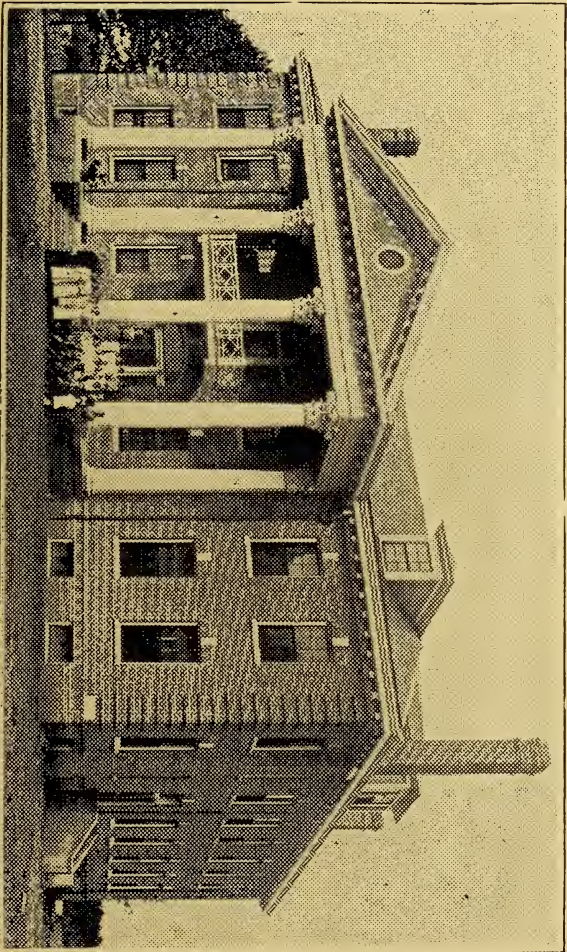
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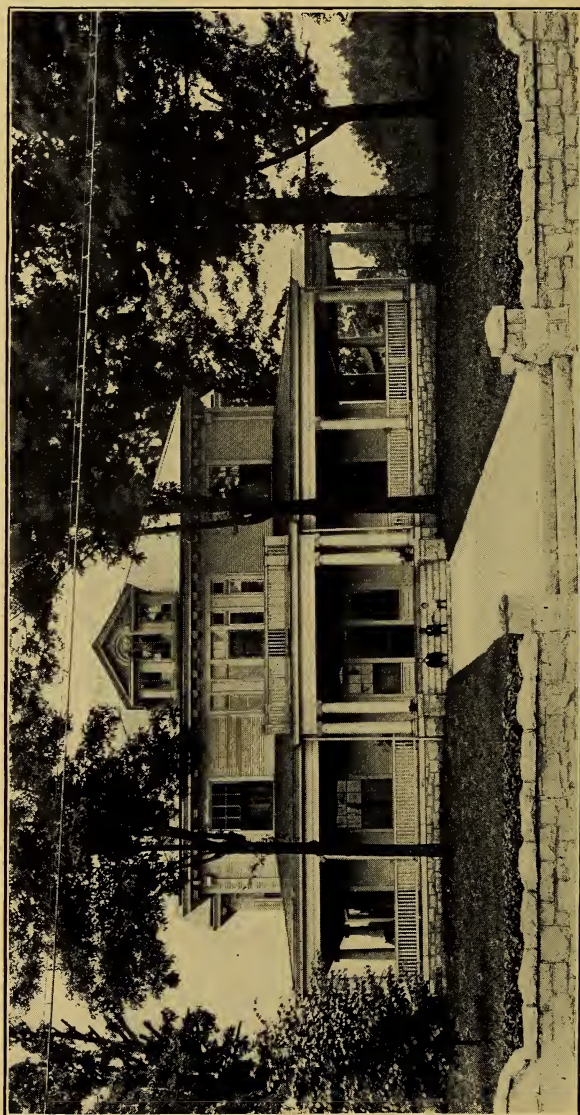
Wesley Memorial M. E. Church, South



First Reformed Church



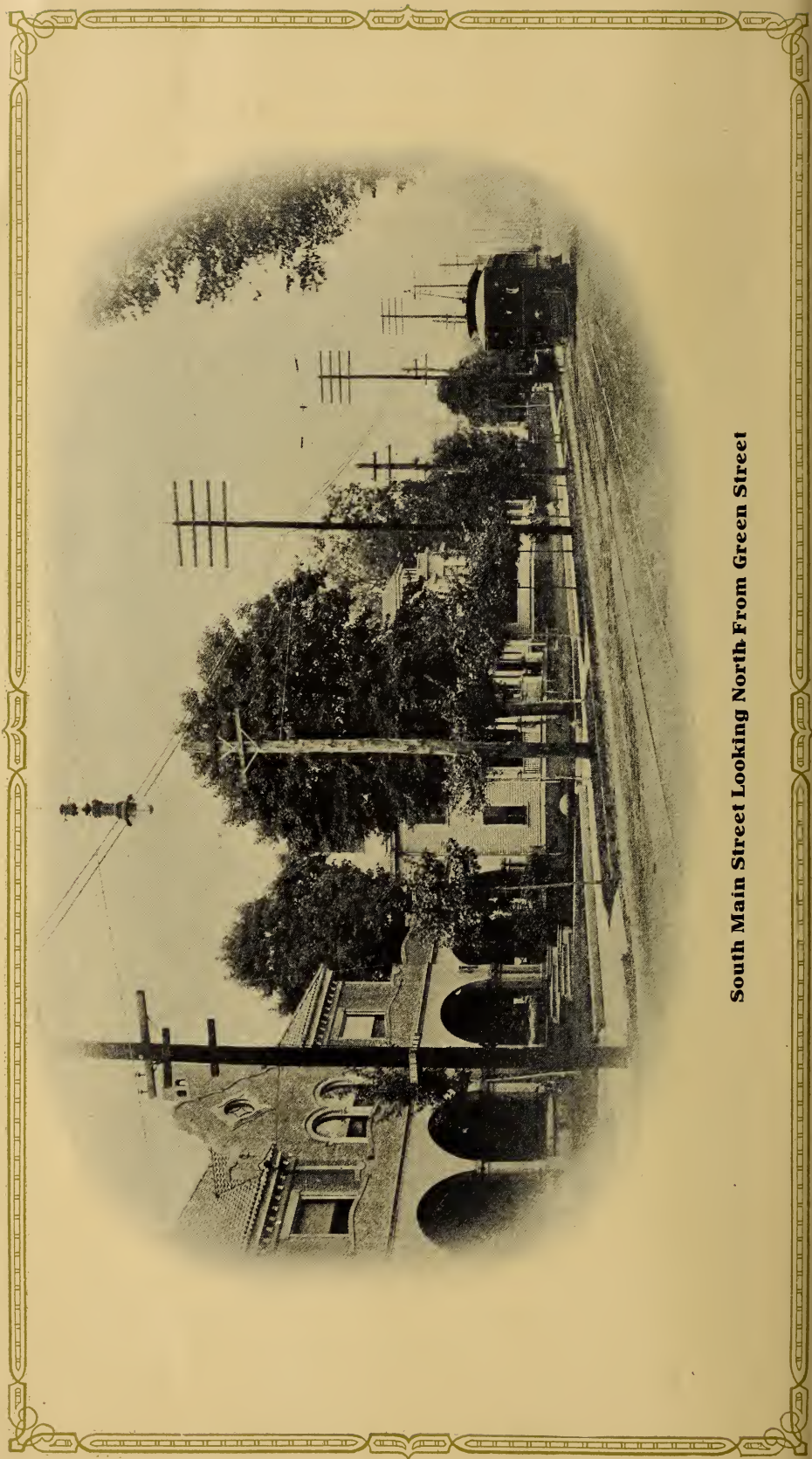
Methodist Protestant Children's Home



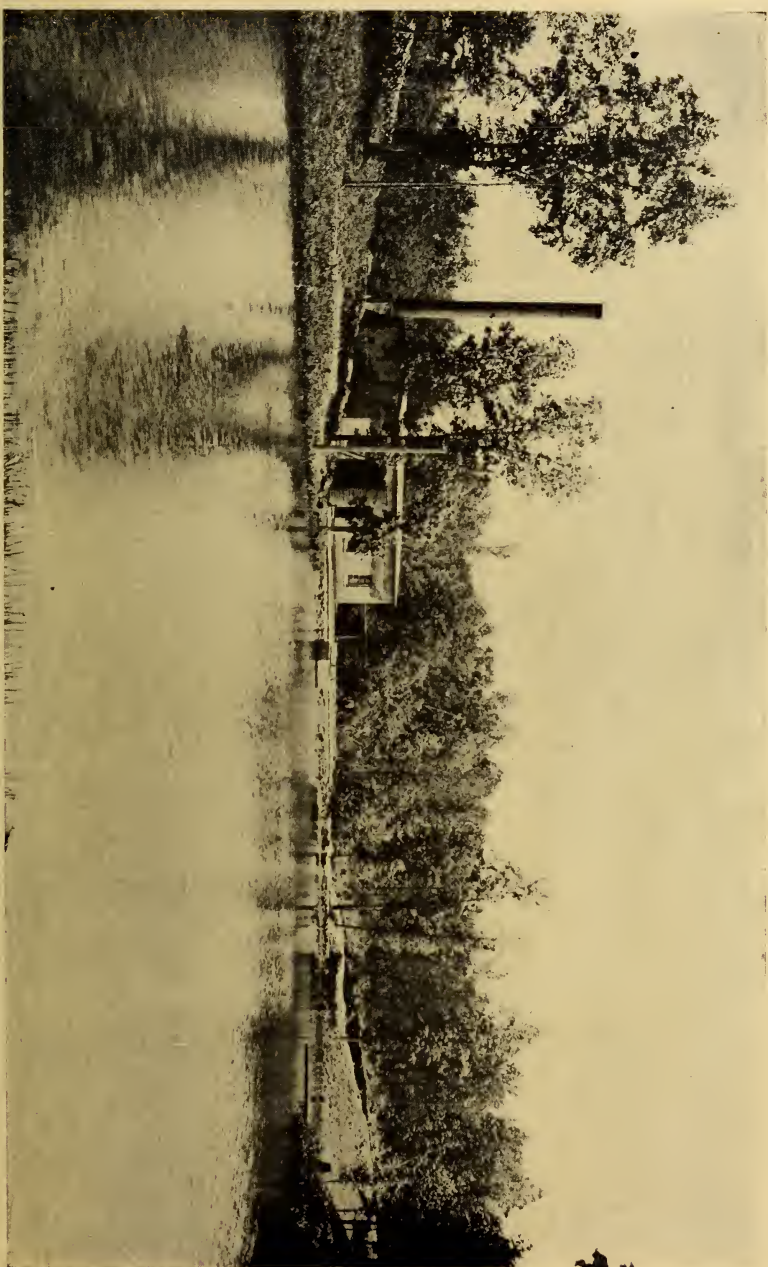
"MELROSE HOUSE "
Residence of Henry W. Fraser



Residence of J. Elwood Cox



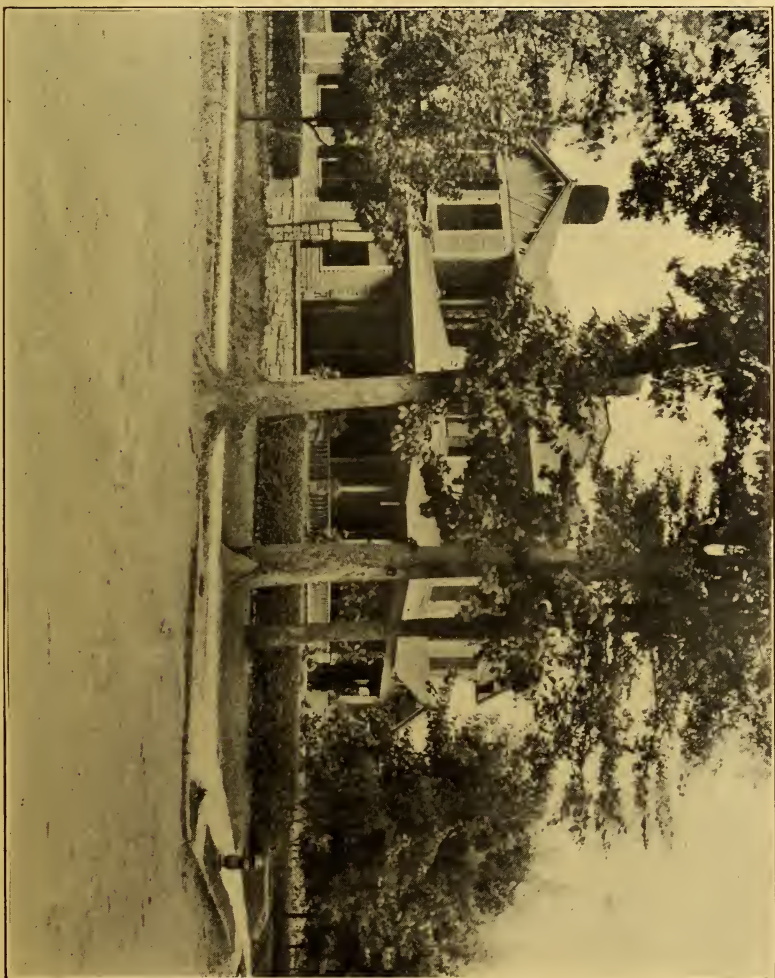
South Main Street Looking North From Green Street



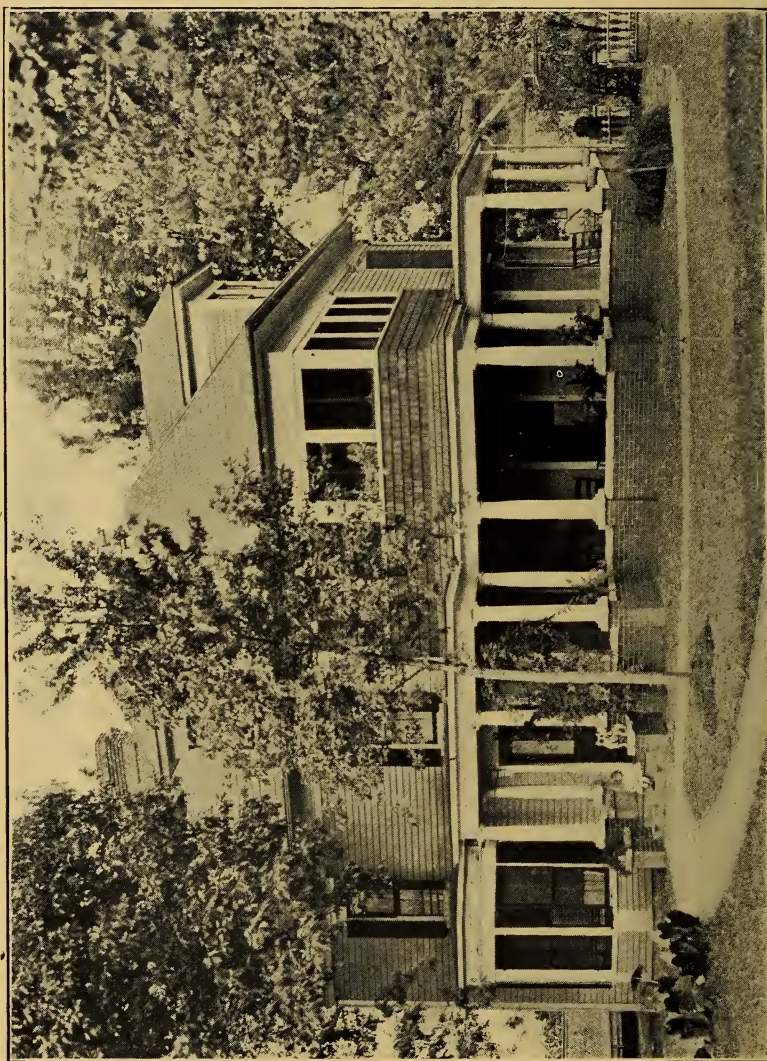
City Reservoir



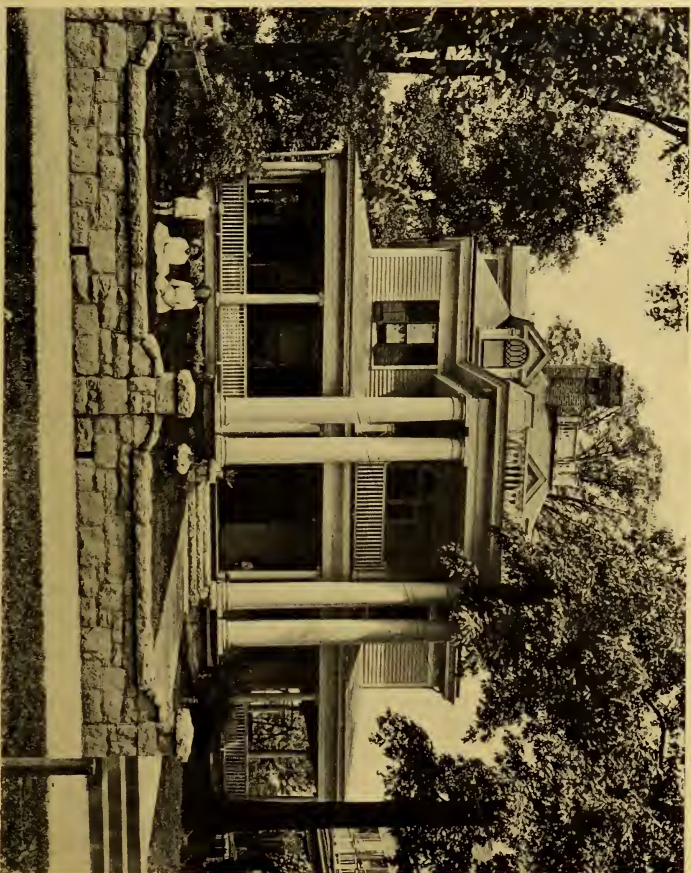
Residence of E. A. Bencini



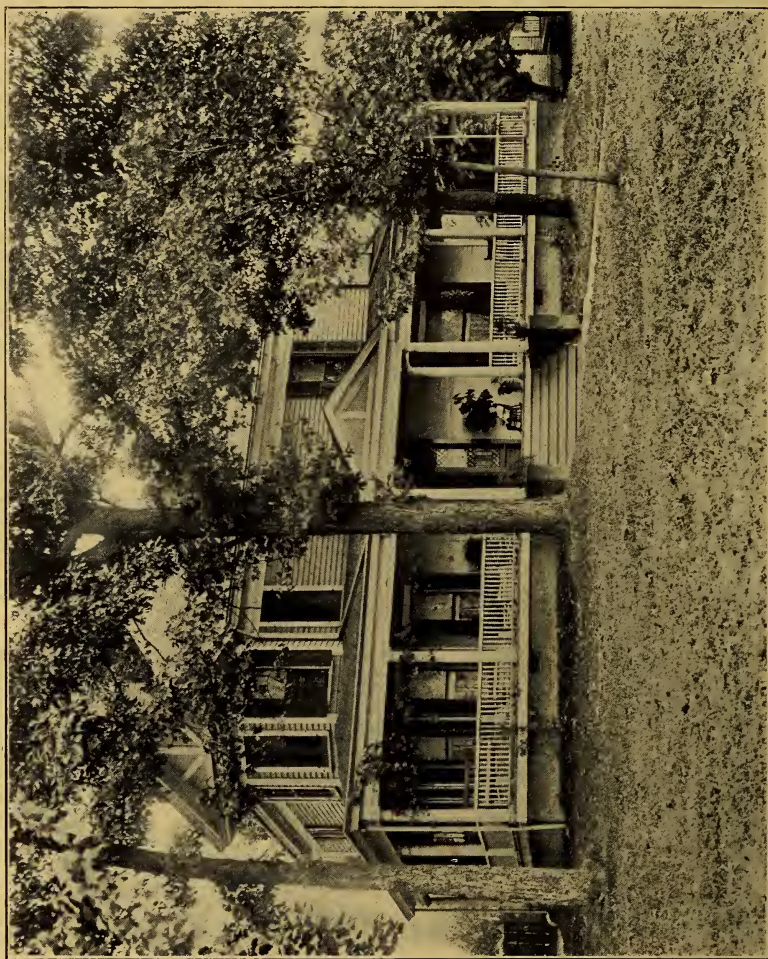
Residence of Dr. D. A. Stanton



Residence of Dr. H. C. Pitts



Residence of Capt. A. M. Rankin



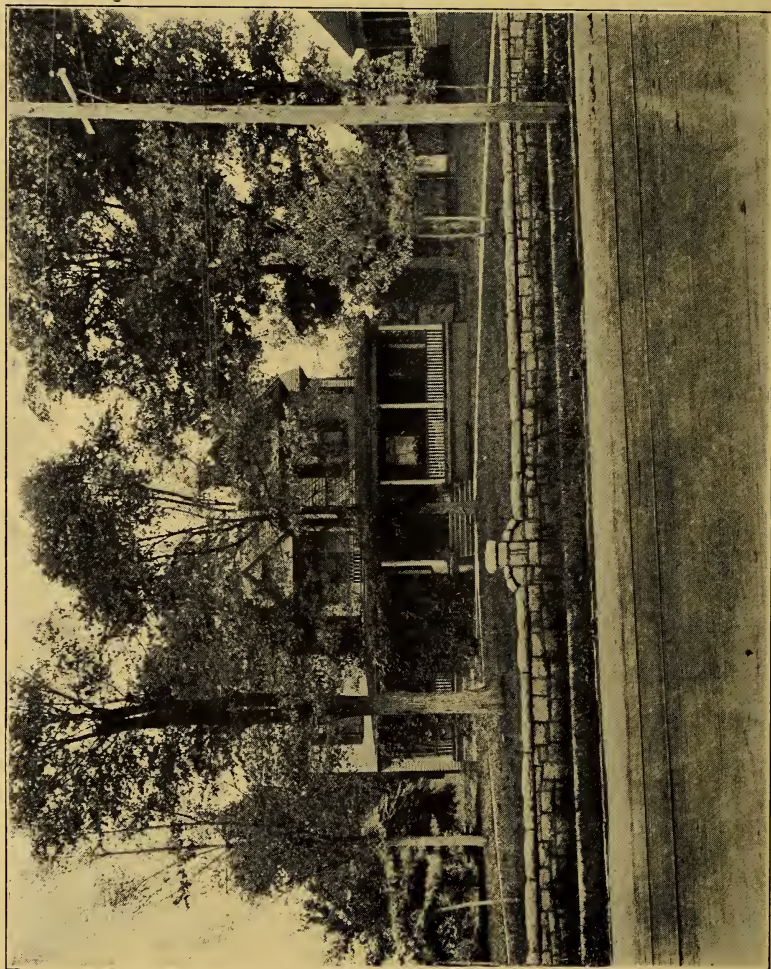
Residence of G. H. Kearns



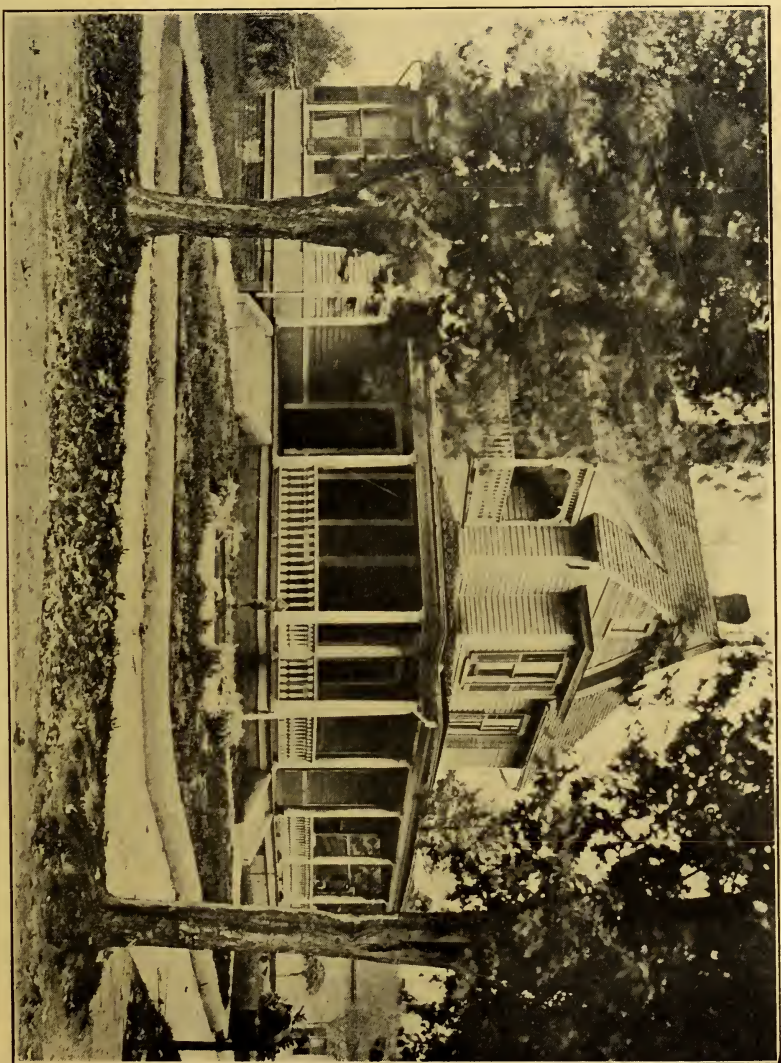
Residence of J. C. Welch



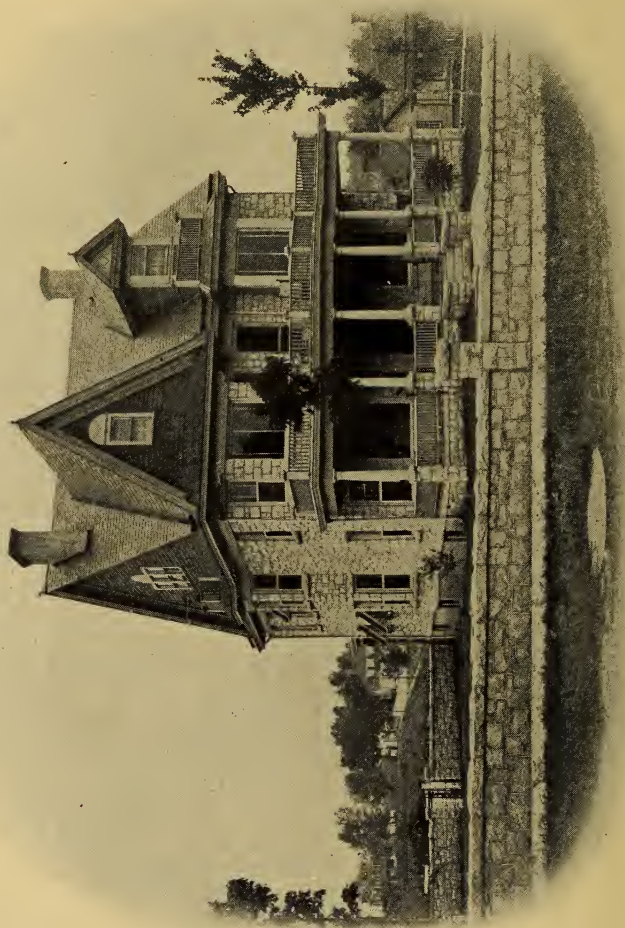
Residence of E. D. Steele



Residence of J. D. Mann



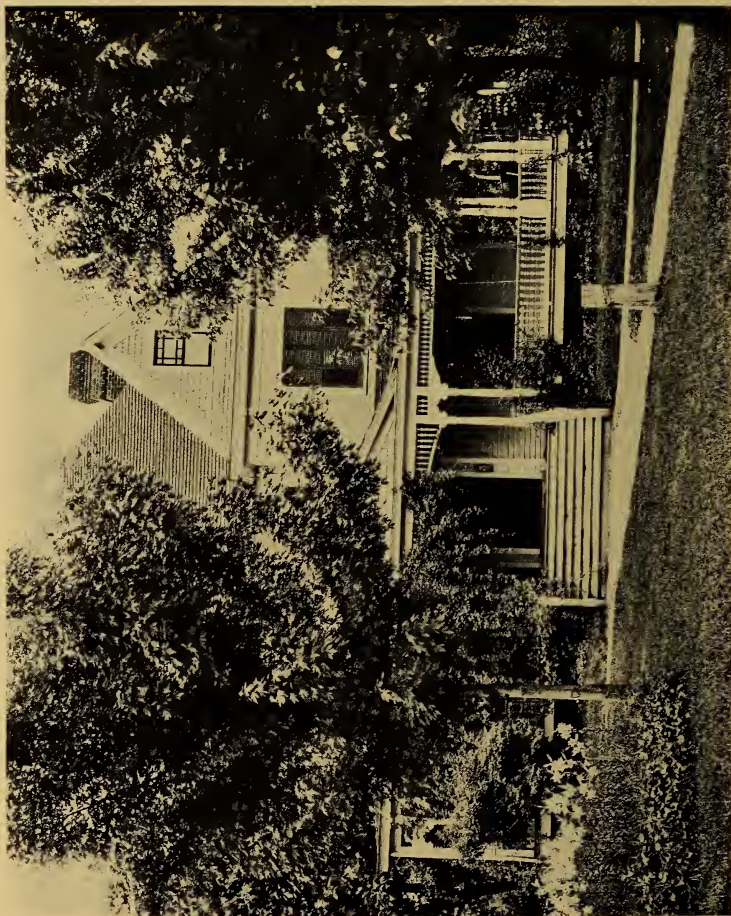
Residence of D. H. Hall



Residence of Chas. F. Long



Residence of Dr. W. G. Bradshaw



Residence of A. E. Tate



Residence of J. E. Marsh



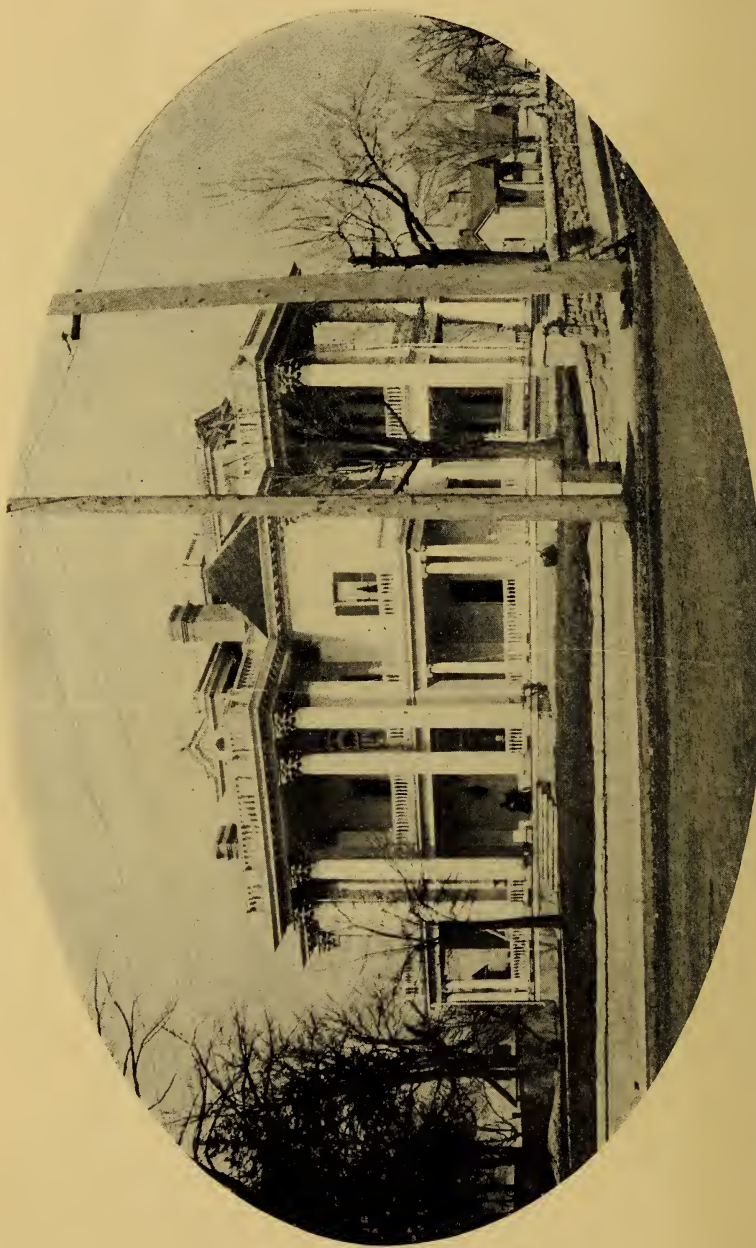
Residence of J. H. Petty



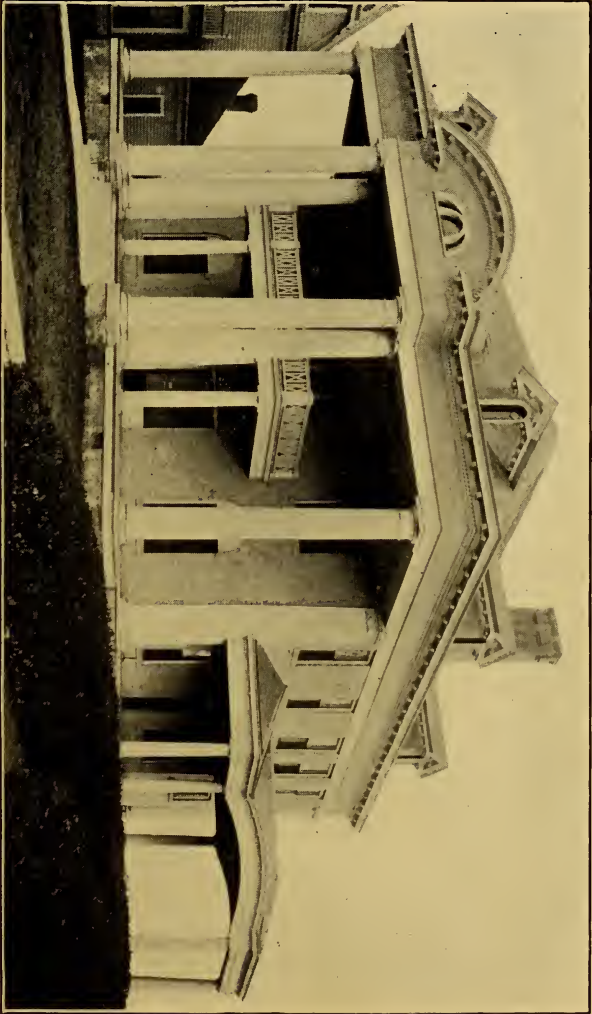
Residence of F. E. Creelman



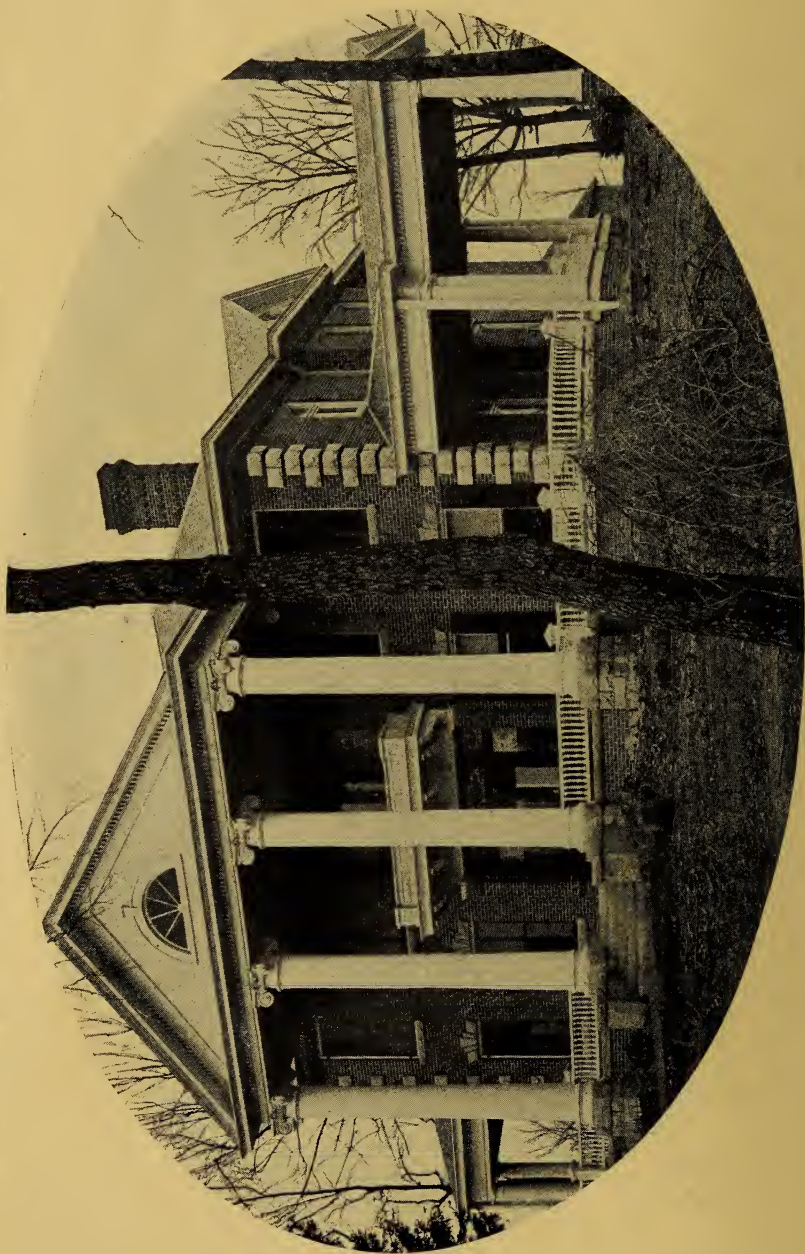
Residence of O. A. Kirkman



Residence of M. J. Wrenn



Residence of J. F. Hayden



Residence of Wyatt J. Armfield



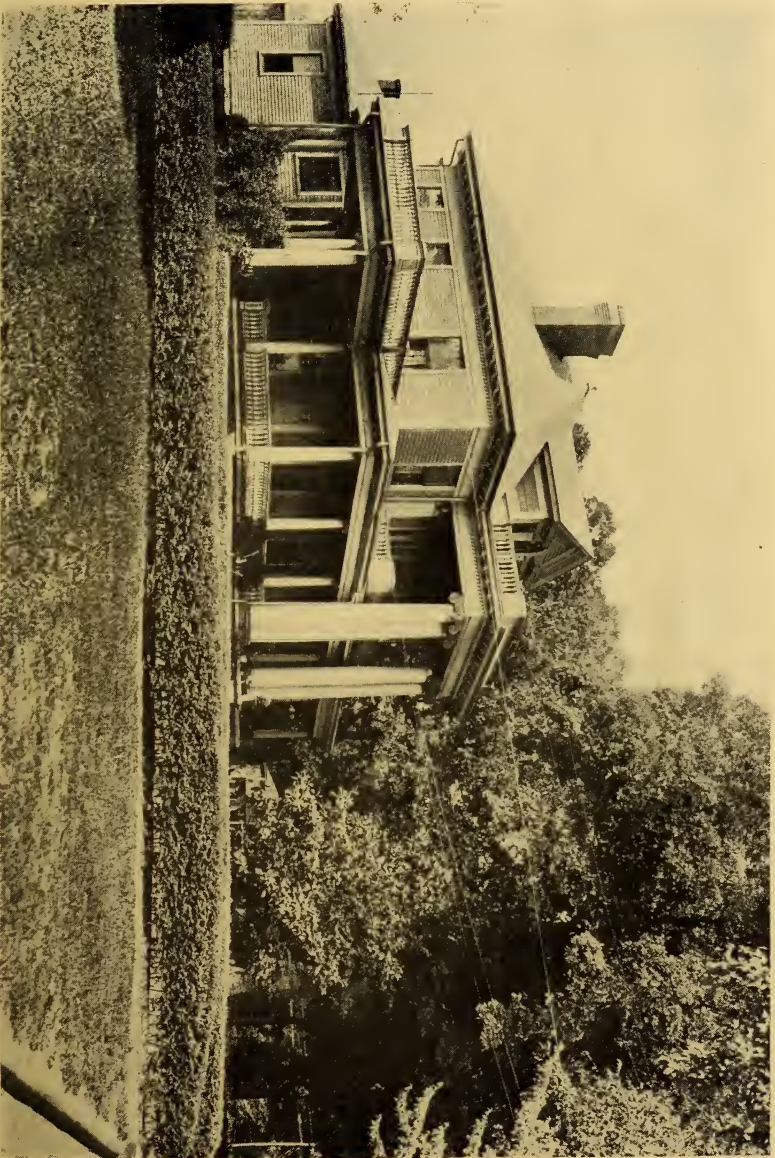
Residence of C. L. Wheeler



Residence of Carter Dalton



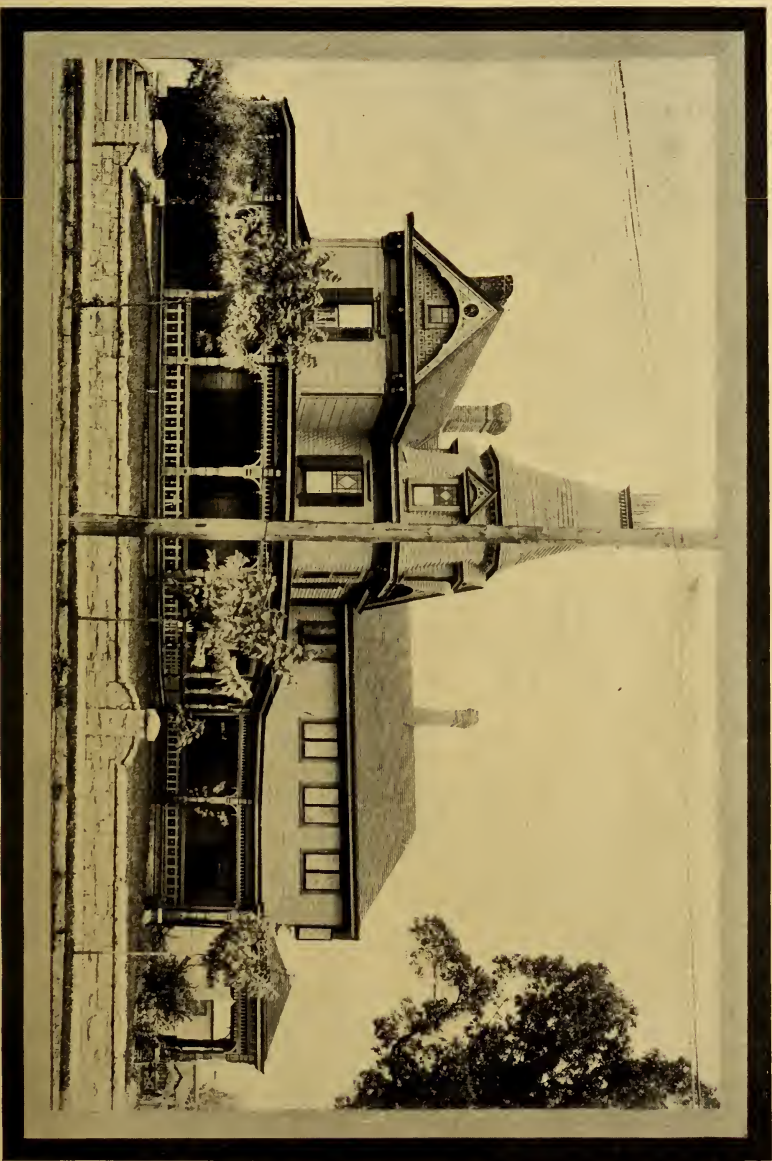
Residence of Dr. Dred Peacock



Residence of O. E. Kearns



Residence of H. A. White



Residence of E. A. Snow



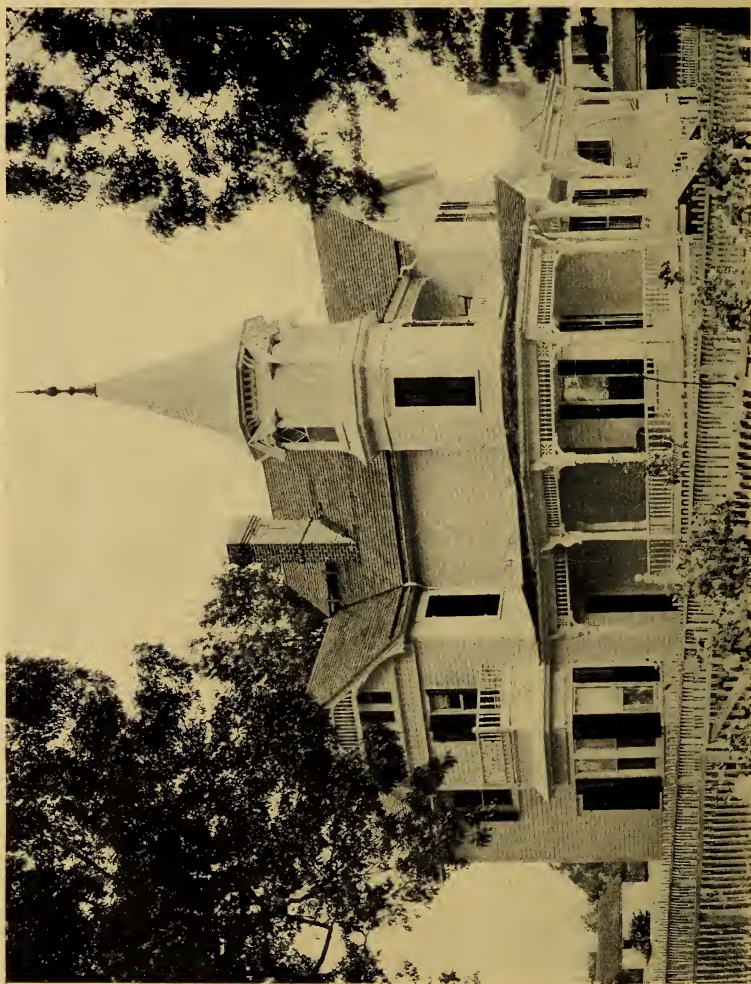
Residence of D. M. Pollock



Residence of Ferd. Ecker



Residence of W. G. Shipman



Residence of L. C. Sinclair



South Main Street



Residence of W. T. Parker



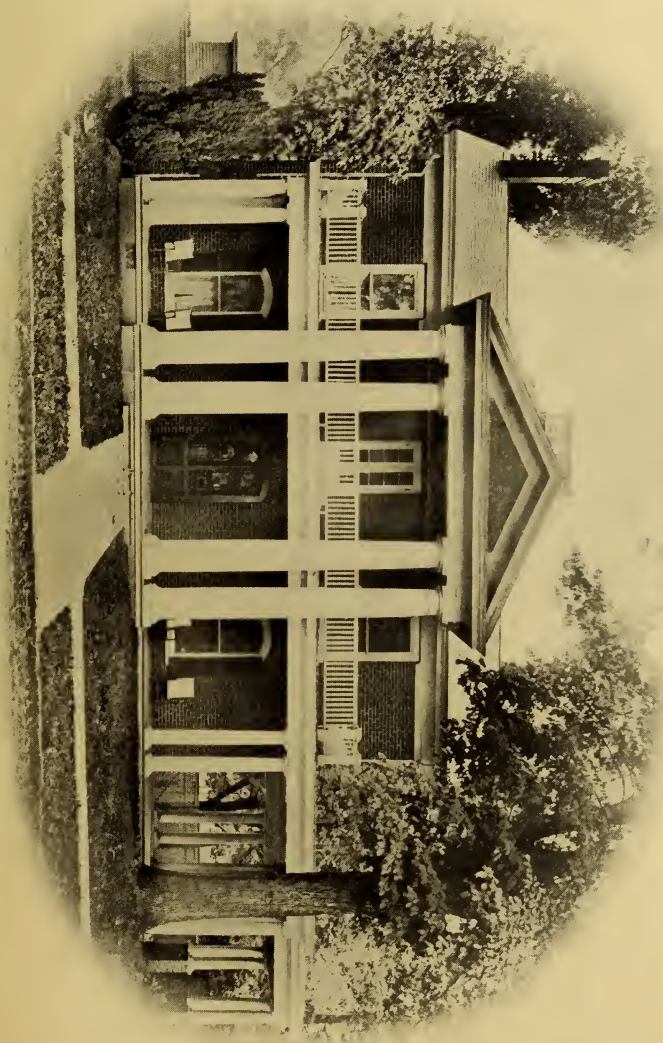
Residence of H. A. Millis



Residential Section, North Main Street



Lindsay Street, Looking South



Residence of F. M. Pickett



Residence of W. D. Brooks



Residence of J. E. Millis

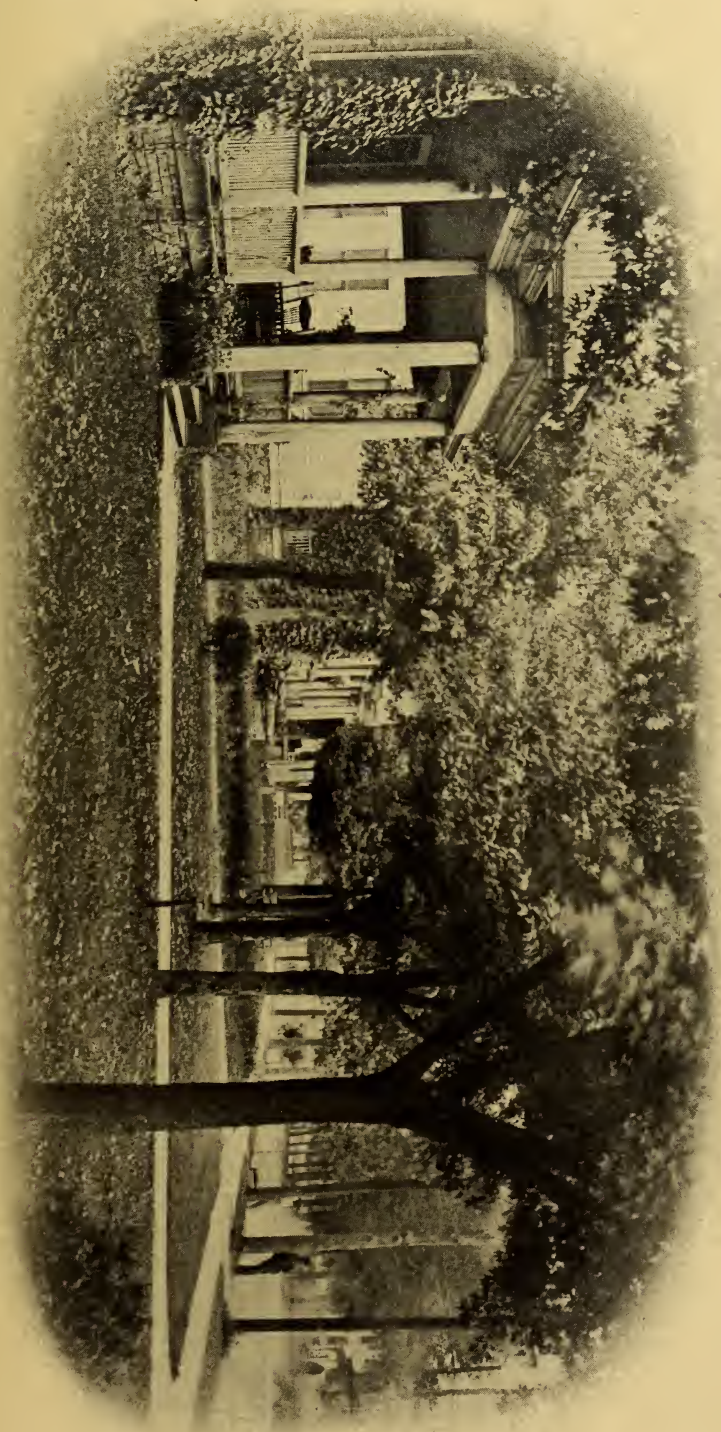


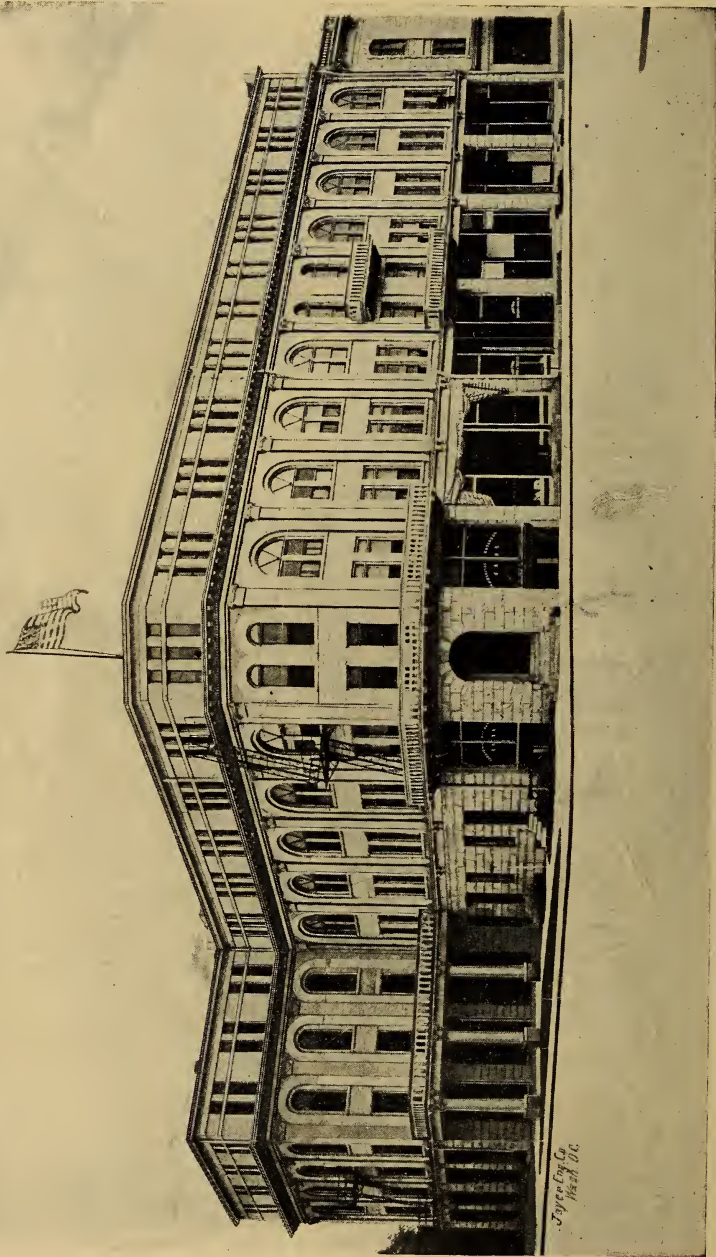
Residence of R. B. Terry



Residence of J. J. Farriss

Beautiful Lawns on South Main Street





The Elwood, Lewis Woodson, Proprietor

Joyce & Co.
March 20



Residence of J. H. Adams



Lindsay Street

